

Position: Trainee Hospital Business Executive / Trainee Medical Service Representative

Vacancies: Across the Country (depending upon the fitment of the candidate)

Roles & Responsibilities

Visiting members of healthcare fraternity to promote company's products to achieve sales targets
Maintaining Stock and inventory in the assigned territory, implement marketing strategies in the field,
providing medical services to customers, maintaining strong relationship with Key Opinion Leaders,
conducting Continuous Medical Education Programs/ Patient Education Camps/programs. This job
involves extensive travel locally as well as to ex-station and outstation locations.

Cost to Company (Salary)

Stipend during training (Fixed) : 1.48 Lacs per annum
Allowances (Fixed) : 0.40 Lacs per annum
Incentives (variable component) : 0.60 Lacs per annum (minimum depending on performance, our
incentives would range from 0.05 to 1.50 Lacs)

Besides, one of the best compensation package in the industry for Sales role, we offer a congenial
environment to learn and grow.

Our employees in Sales Function are given opportunity for higher roles i.e. District Managers, Regional
Managers, Sales Managers, etc depending upon their individual performance and competence.

From this year onwards, we are considering only those students who are ready to give an undertaking
to their Institute to serve us for a minimum period of 12 months, in case they are selected, else
Institute will have right to withhold their degree/marksheet and all Institutes have agreed for the same.
This is done considering the investment that we make in developing and training these
students/freshers and brining sincerity to such process of recruitment.

TO WHOM IT MAY CONCERN

IS/o / D/o Mr. _____ permanent resident of
_____ (full address) and student of _____, Ghaziabad
undertake to work with Ranbaxy Laboratories Limited for a minimum period of one year, if I get
selected in the campus recruitment drive.

I hereby authorize my college authorities to with hold my degree (for one year) if I dishonor this
undertaking.

Signature.....

Name.....

Director's Signature with office

seal

Regards,