M. Sc. DEVELOPMENT COMMUNICATION & EXTENSION

PG SEMESTER SYSTEM CURRICULUM

DEPARTMENT OF HOME SCIENCE (UNIVERSITY OF DELHI)

APRIL 2010

SEMESTER I

Paper no.	Title	Credit	Max marks	Periods/ Week	Duration of Exam
	Theory				
1101	Statistics & Computer Applications	4	100	4	3hrs
1152	Community Organisation & Extension Systems	4	100	4	3hrs
1153	Communication Systems: Theory & Perspectives	4	100	4	3hrs
1154	• Socio-Economic Environment and Sustainable Development	4	100	4	3hrs
	Practical				
1155	Dialoguing Change	4	100	8	6 hours on 2 days
	Total		500		

SEMESTER II

Paper	Title				
no.		Credit	Max marks	Periods/ Week	Duration of Exam
	Theory				
1251	Research methods & Seminar	4	100	4	3hrs
1252	Gender & Development	4	100	4	3hrs
1253	Programme Development & Evaluation	4	100	4	3hrs
1254	Development Communication & Journalism: Theory & Practice.	4	100	4	3hrs
	Practical				
1255	Technologies & skills for Planned Change-I	4	100	9	6 hours on 2days
	Total		500		

SEMESTER III

Paper	Title				
no.		Credit	Max marks	Periods/ Week	Duration of Exam
	Theory				
1351	Organizational Management & Training	4	100	4	3hrs
1352	 (Choose any one) Advocacy & Behavior Change Communication: 	4	100	4	3hrs
1352(a)	Health				
1352(b)	Environment				
1352(c)	Peace & Human Rights				
1352(d)	Consumption & Public Policy				
1353	Communication Research, Advertising & Social Marketing	4	100	4	3hrs
	Practical				
1354	Technologies & skills for Planned Change-II	4	100	8	6 hours on 2days
1355(a)	Internship	2	50	2	
1355(b)	Dissertation	2	-	2	
	Total		450		

SEMESTER IV

Paper no.	Title	Credit	Max marks	Periods/ Week	Duration of Exam
	Theory				
1451	Media Management	4	100	4	3hrs
1452	• Livelihood Systems and Entrepreneurship Development	4	100	4	3hrs
1453(a) 1453(b) 1453(c) 1453(d)	(Choose any one) Rural Marketing Corporate Communication & Public Ralations Corporate Social Responsibility Urban Governance & Civil	4	100	4	3hrs
	Society Practical				
1454	Technologies & Skills for Planned Change -III	4	100	8	6 hours on 2days
1455	Dissertation	4	150	4	
	Total		550		
	Grand Total		2000		

NOTE:

- **Pass Percentages:** Minimum marks required to pass the examination is 40% in each course, in theory and practical separately. However, the candidate must secure an overall aggregate of 50%.
- The marks obtained in the House Examination of M.Sc.(I) will be taken into account for the final allotment of the specialization/ elective subjects of M.Sc.(II). The concerned Institute will have the discretion to offer one or more elective subjects in a particular academic session (subject to the availability of logistic support).
- As per the University directive 25% of the maximum marks of each theory course will be assigned for internal assessment.
- The Practical Examinations shall be conducted over 2 days, 6 hours each day. 40 % of the marks for the practical examination shall be reserved for fieldwork and/or laboratory records of the candidates and will be awarded by the teacher responsible for the course.
- Seminar, placement reports and projects of individual papers will be evaluated by a panel of teachers internally and the marks will be sent to the University through the Head of the Department.
- The Dissertation work in III and IV Semester will be marked at the end of IV Semester for 150.
- Each Theory paper will have 1 period Tutorial per week.

STATISTICS AND COMPUTER APPLICATIONS

Paper No.: 1101Maximum Marks :100Teaching Periods :4/ WeekTeaching Load:45-48 Periods/Semester

OBJECTIVES

- 1. To learn basic statistical procedures for research in human development
- 2. To learn applications, analysis and interpretation of statistical procedures
- 3. To understand the scope of computer applications in research

Unit I: Introduction to Statistics, Measurement and Computation

- Descriptive and Inferential Statistics
- Basic principles of Statistical procedures: Measurement, Analysis and interpretation
- Fundamentals of measurement: quantity and quality
- Scales of measurement: Nominal, ordinal, interval and ratio scales
- Examples of each of the above scales
- Reliability, Validity; Specificity and Sensitivity of tools

Unit II: Organization and Presentation of Data

- Coding and tabulation
- Grouped data: Frequency distributions
- Graphic representation: Graphs, diagrams and charts
- Descriptive statistics: Central tendencies mean, median, mode Variability – Range, semi-interquartile range standard deviation and variance
- Applications and uses of descriptive statistics
- Characteristics of a distribution: Skewness and kurtosis
- Percentages and frequencies, uses and applications: Percentile ranks

Unit III: Probability and Normal Distribution

- Basic principles and applications of probability
- Testing hypotheses, levels of significance and estimations
- Errors of estimation: Type 1, Type 2
- Sampling theory, method and errors
- Z scores and its uses

Unit IV: Statistical Tests

- Parametric tests of difference: T and ANOVA, Post-hoc analysis of significance
- Parametric tests of association: Pearson's r
- Non-parametric tests of difference: Mann-Whitney, Sign, Median and Kruskal-Wallis
- Non-parametric tests of association: Spearman's r

THEORY

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PERIODS

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- Chi-square test
- Regression and Prediction-The regression equation, Applications of regression

Unit V: Analysis and Interpretation

8

- Selecting statistical procedures: Guidelines
- Interpretation: Going from the test to the conclusions and findings
- Computer applications in research, software programmes for qualitative and quantitative analysis

- Aggarwal, B. M. (2002) Basic Mathematics and Statistics. New Delhi: Sultan Chand.
- Minium, E. W., King, B. M. and Bear, G. (1995) *Statistical Reasoning in Psychology and Education*. New York: John Wiley & Sons.
- Dooley, D. (1995) *Strategies for Interpreting Qualitative Data*. Thousand Oaks, California: Sage Publications.
- Garrett, H. (1971). *Statistics in Psychology and Education*. New York: David Haley & Co.
- Johnson, R. A. (1998) *Statistical Reasoning and Methods*. New York: John Wiley, New York.

COMMUNITY ORGANIZATION AND EXTENSION SYSTEMS

Paper No :1152 Max Marks :100 **Teaching Periods : 4 /Week** Teaching Load : 45-48 Periods/Semester

OBJECTIVES

- 1. To understand the organization and structure of different types of communities.
- 2. To understand the dynamics of change in the community
- 3. To sensitize students to elements of community organization and their mobilization for development goals.

CONTENTS PERIODS

Unit I: Community- Concepts and Perspectives

- Definitions, concept and characteristics of a community.
- Structure and organization of different types of communities- tribal, rural and urban - norms, mores customs and institutions in contemporary India.
- Theoretical orientation- Functionalism, Structuralism, Marxism, Interpretative sociology, Interactionism.
- Indian sociological thoughts on community- Gandhi, Tagore

Unit II: Dynamics of Change in Community

- Factors contributing to change and transition in the structure and organization of communities
- Issues of tradition and modernity in the contemporary context. Rural and urban transformations and its implications.
- Social Movements -Linguistic, regional, religious, women's, environmental and other contemporary movements.
- Other factors and their impact on change in communities -religions, socio-• political ideologies, imperialism, mass media and communication, globalization

Unit III: Extension Systems and Development

- Concept, Scope and evolution of extension
- Approaches and systems of extension -Current paradigms of extension: national and international perspectives
- Extension and Planned social change- concept, perspectives, principles and thrusts
- Relationship of Extension and Development Development programmes and initiatives.

Unit IV: Stakeholders in Development

- People's participation in Development nature, type and levels.
- Stakeholder analysis and participation in development programmes.

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THEORY

- Community based organizations, urban and rural institutions in Development.
- Community mobilization for development change techniques and strategies.
- Role of groups, community institutions and people's participation in programmes and initiatives of social change.

- Das, V. (Ed.) (2003) *The Oxford Indian Companion to Sociology and Anthropology*. New Delhi: Oxford University Press.
- Handy, C.B. (1983) Understanding Organizations. Harmondsworth: Penguin.
- Karve, I. (1994) The Kinship Map of India, in Patrica Oberoi (Ed.), *Family, Kinship and Marriage in India*. New Delhi: Oxford University Press.
- Pankajam, G. (2000) *Extension- Third Dimension of Education*. New Delhi: Gyan Publishing House.
- Ray, G.L. (1999) *Extension Communication and Management*. Calcutta: Naya Prakash.

COMMUNICATION SYSTEMS: THEORY AND PERSPECTIVES

Paper No	: 1153
Max marks	:100
Teaching Periods	: 4/week
Teaching Load	: 45-48 periods/semester

OBJECTIVES

- 1. To understand the scope and nature of different communication systems.
- 2. To understand the theories and perspectives about communication for social change.
- 3. To become aware of the psycho-social aspects of behaviour change communication

CONTENTS

Unit I: Communication Perspectives

- Communication- concept, scope and role in society. Forms of communication-verbal and non verbal
- Meaning signs, codes, signification, language and cultural aspects in communication
- Communication theories and models
- Communication systems- nature, types and characteristics.

Unit II: Communication Dimensions

- The self- perception and emotions, process of perception, cultural influences. Role of emotions in communication.
- Visual communication: concept, process and functions; Visual perception
- Listening process, barriers and aids, effective listening and feedback
- Persuasion- concept, types- informational and persuasive, techniques- logos, ethos and pathos.

Unit III: Communication Behaviour of Individuals and Small groups

- Interpersonal communication and small group communication- nature and types in organizations and different settings relevance to social change.
- Small groups- structure, patterns of interaction, ases and influencing factors, theories of interpersonal communication
- Interpersonal behaviour frameworks and theories for behaviour change- Social cognitive theory, Social experience model, social network and social support theory.

Unit IV: Mass Mediated Communication

- Mass Communication systems- Theories and models- relevance for social change.
- Impact of mass communication on our lives.
- Role of mass communication systems for behaviour change.

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Theory

PERIODS

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- Barker, L. L. (1990) Communication. Eaglewood Cliffs, New Jersey: Prentice Hall.
- Fiske, J (1990). Introduction to communication studies. New York: Routledge.
- McQuail, D. (1975). *Communication*. London: Longman.
- Severin, V. G; Tankard, J. W. (1988). *Communication theory: origin methods and uses.* New York: Longman.
- Zeuchner, R. (1997) Communicating Today. Boston: Allyn & Bacon.
- Turrow, J. (2000). (2nd Ed.). Media systems in society. New York: Longman Publications.

SOCIO-ECONOMIC ENVIRONMENT AND SUSTAINABLE DEVELOPMENT

Paper No :1154 Max Marks :100 **Teaching Periods: 4 /Week Teaching Load** : 45-48Periods/Semester

OBJECTIVES

- 1. To understand the socio-economic structure of communities
- 2. To become aware of the problems of Indian economy
- 3. To understand the concept and aspects influencing sustainable development.
- 4. To understand polices of development and their impact on communities

CONTENT

Unit I: Approaches to Development

- Meaning and concept of growth vs development. indicators of development
- Characteristics and features of less developed countries
- Factors in economic development.
- Stages of economic growth, self-sustaining growth, growth theories and models

Unit II: Sustainable Development perspectives

- Sustainable Development- Meaning, concept and dimensions
- Aspects of sustainable development- status, trends and disparities.
- Challenges of sustainable development-socio-political, economic and cultural perspectives; local, national and global linkages.
- National and global policies and initiative.

Unit III: Indian Economic Environment

- Structure of Indian Economy- Changing structure of Indian economy •
- Constraints on growth- issues of population, income distribution, poverty, unemployment, inequality, and migration
- Role, importance and organization of Indian agriculture. Agricultural policy. •
- Problems and prospects of food security and Indian agriculture •
- Role, Importance and problems of industrialization. Industrial policy and impact of globalization on industrial development.
- Economic policies, socio-political environment, governance and development •
- Issues and correlates of health, education, environment degradation and gender on development

Unit IV Economic Planning

- Concept and dimensions of economic planning. Economic models and development planning
- Development planning models and frameworks

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PERIODS

15

12

THEORY

- Indian Economic Policy –States role in development, rural- urban development perspectives and challenges.
- Policies programmes and strategies for development- Role and approaches of five year plans economic growth and poverty alleviation
- New Economic Policy, Globalization and liberalization- Impact on India, challenges for Indian Economy.

- Drez, J. & Sen, A.K. (1995) *India- Economic Development and Social Opportunity*. New Delhi: Oxford University Press.
- Ghatak, S. (2003) Introduction to Development Economics. London: Routledge
- Jalan, B. (1992) The Indian Economy: Problems and Prospects. New Delhi: Viking Penguin.
- Todaro, M.P. & Smith, S. (1985) *Development in the Third World*. New Delhi: Orient Longman.
- Yusuf, S. (2009) *Development Economics through the Decades*. Washington: World Bank.
- Gedam, R. (1991). *Development Planning-Origin and Growth*. New Delhi Akashdeep publications.

DIALOGUING CHANGE

Paper No : 1155 Max marks : 100 Practical : 2 Practical/week (4 periods/ Practical) Practical Load : 24 practical /semester

OBJECTIVES

- 1. To understand the scope and range of oral and visual communication media.
- 2. To develop skills in designing and use of oral and visual communication media on contemporary development issues for different client groups.
- 3. To understand and develop skills for working with diverse community groups
- 4. To develop skills in extension programme planning, implementation and evaluation.

PART A: ORAL & VISUAL COMMUNICATION

CONTENTS

PERIODS 6

Unit I

- Analysis and evaluation of various oral and visual communication media for • different population segments.
- Design and production of oral and visual communication media using contemporary techniques and digital technologies for different population segments.
- Learn the use of software and hardware required for oral and visual communication.

Unit II

- Developing/ modifying traditional forms of oral and visual communication for communicating messages on development issues.
- Development of innovative communication media for different population segments.

RECOMMENDED READINGS

- Hang, H. M. & Wood, J.H. (Ed) (1995) Handbook of Visual Communications. Portland: Academic Press Portland.
- Mirzoeff, N. (1999) An Introduction to Visual Culture. London: Routledge.
- Mody, B. (1991) Designing Messages for Development Communication. New Delhi: Sage Publications.

PART B: PROCESSES AND TECHNIQUES OF WORKING IN A COMMUNITY

CONTENTS

PERIODS 5

- Develop skills of rapport formation and techniques of working in the community
- Assessing needs and problems of a target group/ community.

Unit I:

6

PRACTICAL

• Situational analysis: identify needs/ problem of the community using PLA and other suitable techniques

Unit II:

7

- Poverty, wealth and gender analysis of different communities
- Study organizational structure and processes of development organizations

- Mikkelsen, C. (1995) *Methods for Development Work and Research*. New Delhi: Sage Publications.
- Mukherjee, N. (2000) *Participatory Rural Appraisal: Methodology and Applications*. New Delhi: Concept Publishing House.
- Mukherjee, N. & Jena, B. (2001) *Learning to Share- Experiences and Reflections on PRA and Other Participatory Approaches (Vol 2)*. New Delhi: Concept Publishing House.

RESEARCH METHODS AND SEMINAR

Paper No. : 1251 Maximum Marks : 100 **Teaching Periods : 4Periods/Week** Teaching Load : 45-48 Periods/ semester

OBJECTIVES

- 1. To understand the purpose and procedure of research study
- 2. To learn the basic format of a research design
- 3. To understand different types of research studies
- 4. To learn how to write and evaluate research papers and proposals

CONTENTS PERIODS

Unit I: Introduction to Research

- Basic need for research in the social sciences
- Issues of relevance, social responsibility and cultural appropriateness
- Fundamental issues in research: Theory, method and phenomena
- Paradigms for study- -Exploratory, Evaluation, intervention
 - -Experimentation
 - -Ethnographic study
 - -Assessment- need and impact
 - -Quantitative and qualitative research
- Measurement and numbers in social sciences, statistical procedures, other issues • -Importance of quantification
 - -Qualitative vs. quantitative
 - -Qualitative research methods

Unit II: Outline of Research Study

- Approaching an area for study
- Planning
- Execution
- Analysis

Unit III: Research Design

- Defining the problem: Initial steps, assumptions, research questions
- Reading, reviewing and referencing studies, journals, books and papers
- Finalizing the title
- Objectives, hypotheses
- Methods of study, standard methods and improvisations:
 - -Sampling and related issues: Procedure and appropriateness

-Methods of data collection I: links to objectives and theory, Issues of validity, reliability and relevance.

15

THEORY

5

-Methods of data collection II: Questionnaire, Interview, Ranking, Rating, -Standardized measures, Case study, PLA techniques

- Analysis techniques: Summary, inference, interpretation, narrative analysis, content, transcriptions
- Writing up the report: Guidelines and conventions, computer applications
- Writing an abstract and proposal
- Evaluation and proposals for future research

Unit IV: Ethical Issues

- Research on individuals and communities
- Studies with families communities and organizations
- Research for designing programmes and campaigns
- Evaluations and Impact assessments: A review
- Confidentiality and research
- The researcher and the researched
- Areas of contemporary concern

Unit V: Presentation and Multi-media

- Basic guidelines for research presentations: written, oral and poster
- Writing up a research paper
- Presenting a seminar
- Guidelines for making research posters
- Book reviews

Unit VI: Preparation of seminar and presentation

RECOMMENDED READINGS

- Bernard, H. R. (2000) *Social Research Methods: Qualitative and Quantitative Approaches.* Thousand Oaks, California: Sage Publications.
- Black, J. A. & Champion, D. J. (1976) *Methods and Issues in Social Research*. John New York: Wiley and Sons.
- Gunter, B. (2000) *Media Research Methods: Measuring Audiences Reactions and Impact.* London: Sage Publications.
- Patterne, M. Q. (2002). *Qualitative research and evaluation methods*. Thousand Oaks, California: Sage Publications.

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GENDER AND DEVELOPMENT

Paper No:1252Max marks: 100Teaching Periods: 4 /weekTeaching Load: 45-48 Periods/Semester

OBJECTIVES

- 1. To understand the concept, need, relevance and dimensions of gender empowerment.
- 2. To be sensitized to gender disparities/imbalances and problems of women.
- 3. To develop an insight into issues and strategies at different levels for empowering women.
- 4. To recognize the support system in the country for women's development.

CONTENTS

Unit I: Social Construction of Gender

- Concept of gender, difference between sex and gender
- Cultural construction of gender- socialization and gender roles-historical and contemporary perspectives
- Patriarchy and gender relations,
- Changing status of women- influencing factors, role of women's movements.
- Feminism, Feminist theories and gender perspectives
- Demographic analysis, Demarcations and differentials variations and influencing factors.

Unit II: Gender and Development Perspectives

- Concept and importance of women's development
- Role and participation of women in development.
- Theoretical frameworks and approaches towards women and development.
- Mainstreaming gender concerns in development- gender auditing, gender budgeting, and gender analysis frameworks.
- Policies and initiatives for women's development- international and national perspectives.
- Globalization and its impact on Gender and development

Unit III: Gender Issues and Empowerment

- Problems, vulnerabilities and marginalization of women-lifecycle approach
- Issues and impact of marriage and kinship systems, socio cultural practices, health, education, livelihood, poverty– access and control of resources on women's lives.
- Violence in women's lives- concept, nature, impact
- Women and work- invisibility, opportunities and participation in workforce
- Political participation of women and leadership
- Women's empowerment problems and limitations.

THEORY

12

PERIODS

12

• International and national initiatives in gender sensitization and supporting women empowerment.

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Unit IV: Gender and Advocacy

- Human Rights and women- women's right to development.
- Gender and Law- Laws governing gender empowerment-social, legal and political perspectives. Issues of enforcement of laws and women's protection.
- Women's Development Programmes and policies: National policy for empowerment of women, schemes and programmes.
- Role of government, civil society organizations and other stakeholders for empowerment of women
- Women's empowerment and Media- images and representation of women in different media, women's voice in media, participation in production.

- Dube, L. (2001) *Anthropological Explorations in Gender-Intersecting Fields* New Delhi: Sage Publications.
- Goel, A. (2004) Education & Socio-Economic Perspectives of Women Development and Empowerment. New Delhi: Deep & Deep.
- Kishwar, M. (1994) *Off the Beaten Track Rethinking Gender Justice for Indian Women*. Mumbai: Oxford University Press.
- Goel, A. (2004) Violence and Protective Measures for Women Development and Empowerment. New Delhi: Deep & Deep.
- Goel, A. (2004) *Organisation & Structure of Women Development and Empowerment*. New Delhi: Deep & Deep.
- Krishna, S. (Ed) (2003) *Livelihood and Gender Equality in Community Resource Management*. New Delhi: Sage Publications.
- Powell, G. (1999) Handbook of Gender & Work. London: Sage Publications.

PROGRAMME DEVELOPMENT AND EVALUATION

Paper No:1253Max Marks: 100Teaching Periods: 4/WeekTeaching Load:45-48 Periods/Semester

OBJECTIVES

- 1. To understand the key issues of extension and development.
- 2. To be aware of the aspects influencing design of development programmes.
- 3. To understand the relationship between the aspects and procedures involved in programme planning, monitoring and evaluation.

CONTENTS

Unit I: Planned Social change

- Learning- psycho-social aspects, theories and principles of learning, characteristics and principles of adult learning
- Education- concept, types; extension education –nature, characteristics, role in development
- Planned change- concept, nature and approaches. Theories and models of planned social change.

Unit II: Planning Development programmes

- Types of plans- nature, characteristics, relevance
- Philosophy, scope, principles of programme planning
- Steps in planning problem analysis and need assessment, strategizing interventions, goal setting and establishing indicators.
- Stakeholder analysis and participation in planning- impact on programme design and management
- Networking and synergizing partnerships amongst stakeholders for development programmes

Unit III: Monitoring and implementation of development programmes 12

- Meaning and concept of monitoring and evaluation
- Components, approaches and frameworks for monitoring and evaluation of development programme
- Programme implementation strategies and approaches influencing factors in selection and implementation of systems, Problems in implementation, Feedback systems-role of Management Information Systems

8

PERIODS

12

THEORY

Unit IV: Programme evaluation

- Scope, purpose and types of evaluation- Tools and techniques for conducting evaluation. Uses of evaluation
- Participatory Monitoring and Evaluation –scope, concept, tools and methods
- Frameworks and indicators in evaluating sustainability, empowerment and impact of development change on individuals' communities and institutions.
- Issues in evaluation- organizational dynamics, client orientations, mechanisms of feedback and the role of MIS. Beneficiary and other stakeholder's perspectives about evaluation.
- Report writing and documentation: data management techniques and methods. Need, procedures and approaches for reporting, recording and documenting evaluations.

- Cracknell, B.E. (2000) *Evaluating Development Aid-Issues Problems and Solutions*. New Delhi: Sage Publications.
- Estrella, M. (ed). (2000). Learning from change: Issues and experiences in participatory monitoring and evaluation. London: IT Publications.
- Kumar, S (2002) *Methods for Community Participation: A Complete Guide for Practitioners.* New Delhi: Vistaar Publications
- Kusek; Jody, Z; Ray, C (2004) Ten Steps to a Results-Based Monitoring and Evaluation System: A Handlbook for Development Practitioners. World Bank
- Reidar, D. (2004) *Evaluating Development Programmes and Projects*. New Delhi: Sage Publications.
- Worthen, B.R.; Sanders, J.R.; Fitzpatrick, J.L. (1997) *Program Evaluation*. USA: Longman Publishers.
- Alex, G; Derek, B. (2000) *Monitoring and Evaluation for AKIS Projects: Framework and Options*. World Bank

DEVELOPMENT COMMUNICATION & JOURNALISM: THEORY AND PRACTICE

Paper No	: 1254
Max marks	: 100
Teaching Periods	: 4/week
Teaching Load	: 45-48 periods/semester

OBJECTIVES

- 1. To understand the concept of development communication in the context of social change and India's development initiative.
- 2. To build an understanding of the concept, scope and theories of development journalism
- 3. To examine the interface of different elements of media, society and development.

CONTENTS

PERIODS

Theory

Unit I: Development Communication- Perspectives and Approaches

- Development communication- Definition, concept, role, importance for social change. Historical and national and international perspectives.
- Theoretical underpinnings to Development Communication Issues, approaches and strategies.
- Pre-requisites to Development Communication- Development effort, Development threshold, Communication links in Development and Access to Communication
- Approaches and theories of Development Communication- Diffusion of Innovation, Empathy, Magic multiplier, localized approach

Unit II: Development Journalism

- Journalism- concept, dimensions, types. Duties and responsibilities of the journalist medium.
- Role, importance and status of development journalism- national and international perspectives.
- Theories of the press/media.
- Sources of news– role of news agencies- national and international perspectives
- Peoples right to information. New world information and communication order, freedom and autonomy issues.
- Globalization and changing trends in journalism and media habits.

UNIT: III Elements of Media

- Traditional Media and the performing arts: Types and brief history, role in modern India. Characteristics, reach, functions and impact on society.
- Print Media: Types and brief history, role in modern India. Characteristics, reach, functions and impact on society. Print Media habits.
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- Electronic Media: Types and brief history, role in modern India. Characteristics, reach, functions and impact on society. Changing trends in Electronic technologies and impact on Media habits.
- ICTs and New media: Types and brief history and emerging new media- role in modern India. Characteristics, reach, functions. Changing trends in access and usage patterns and impact on society.

Unit: IV Media and Development

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- Role of communication in development process- Media types and their impact on learning and retention.
- Factors affecting selection and use of media for social change processes.
- Interface of media, culture and society.
- Right to communicate and democratization of communication and social change.
- Development message design and communication- Influencing factors
- Participatory communication- perspectives, relevance, approaches, models.

- Burns, L.S. (2002). Understanding Journalism. New Delhi: Sage Publications.
- Kumar, K. J. (2000). *Mass communication in India*. New Delhi: Jaico Publishing House.
- Mody, B. (1991). *Designing Messages for Development Communication*. New Delhi: Sage Publications.
- Servaes, J. (2008). *Communication for development and social change*. New Delhi: Sage Publications.
- Agee, W.K. (1986). *Main Currents in Mass Communication*. New York: Harper and Row Publishers.
- Dua, M.R. & Gupta, V.S. (1994). *Media and Development: Themes in Communication and Extension*. New Delhi: Har Anand Publications.
- Narula, U. (1994). *Development Communication*. Delhi: Haranand Publications.

TECHNOLOGIES AND SKILLS FOR PLANNED CHANGE- I

Paper No	: 1255	PRACTICAL
Max Marks	: 100	
Practical	: 2 practical/week (4-5 Periods/practical)	
Practical Load	: 24 practical /semester	

OBJECTIVES

- 1. To develop skills in extension programme planning, implementation and evaluation
- 2. To develop an understanding of the radio production process: research, planning, and production.
- 3. To develop skills for producing radio features, documentaries and radio news reports, anchoring, commentary and other radio broadcasts.
- 4. To develop writing skills for radio documentaries, features and news broadcasts
- 5. To familiarize students with the working for an audio studio.

PART A: PROGRAMME DEVELOPMENT AND EVALUATION

CONTENTS

PERIODS

Unit I

- Design, implement and evaluate intervention programmes for different target groups of urban and rural communities.
- Impact monitoring & evaluation using different evaluation frameworks
- Innovative techniques in M&E

Unit II

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• Prepare project proposals for- process documentation, monitoring and evaluation reports for development programmes.

- Chambers, R. (1992) *Rural Appraisal: Rapid Relaxed and Participatory*. Sussex University, Brighton: Institute of Development Studies.
- Mikkelsen, C. (1995) *Methods for Development Work and Research*. New Delhi: Sage Publications.
- Mukherjee, N. & Jena, B. (2001) *Learning to Share- Experiences and Reflections on PRA and Other Participatory Approaches (Vol 2).* New Delhi: Concept Publishing House.

PART B: RADIO MANAGEMENT AND PRODUCTION

CONTENTS

Unit 1: Media Appreciation

- Critical analysis of radio spots, news and features
- A discussion on the perception of radio programming among listeners.
- Functioning and branding of public and private radio channels
- Content analysis of radio channels

Unit 2: Radio Production

- Research, planning for radio production: Writing and Scripting for radio news, features and documentaries style, language and skills
- Radio production-Basic principles of Radio program production, Types and Formats of radio programs, basic production techniques, production of radio features, documentaries.
- Radio news characteristics of radio news, their comparison with print news
- Production of radio News bulletin- Radio news gathering, compilation and writing
- Develop radio documentary on different social issues focusing
- Post Production: editing

RECOMMENDED READINGS

- Brown (1983). A.V. Instructional Technology- Media and Method (6th Ed). New York: McGraw Hill Book Co.
- Ghosh, A. (2006). Communication Technology and Human Development-Recent Experiences in the Indian Social Sector. New Delhi: Sage Publications
- Ravindran, R.K. (1999). *Handbook of Radio, TV and Broadcast Journalism*. New Delhi: Anmol Publications

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PERIODS

SEMESTER III

ORGANISATIONAL MANAGEMENT AND TRAINING

Paper No : 1351 Max marks : 100 **Teaching Periods: 4/week** Teaching Load : 45-48 Periods/Semester

OBJECTIVES

- 1. To understand the nature and role of various organizations engaged in the development sector.
- 2. To know the various strategies for creating resources for effective functioning of development organizations.
- 3. To be able to conceptualize the training process and understand the roles and functions of different phases of the training process.
- 4. To understand and critically evaluate the different training strategies and their role in promoting development.

CONTENTS

Unit I: Management of Development Organizations

- Development organizations- vision, mission, genesis, values and work culture.
- NGO formation- ideological and legal frameworks
- Structure, processes and dynamics in development organizations- impact on issues of transparency, accountability and efficiency in programme delivery.
- Motivations of personnel in development organizations- nature, importance, theories and perspectives.
- Leadership in development organizations -concepts nature, leadership styles and models. NGO leaders and community leaders.

Unit II: Resource mobilization for Development Organisations

- Types of agencies funding development programmes, nature of support, inter sectoral partnerships and synergies.
- Fundraising- importance, nature, sources and techniques. Principle and theories of fundraising
- Non-financial donations and in-kind giving- nature, sources, impact on development initiatives
- Corporate Social Responsibility- Concept, nature, importance- historical and contemporary perspectives. Dimensions of CSR. Corporate partnerships for development - impact and analysis.
- Volunteers and paid staff: importance, role and participation in development programmes, building volunteering in society.
- Issues of ethics accountability and transparency in resource mobilization and fund raising
- Writing project proposals for grants and developing fund raising plans and strategies.

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PERIODS

THEORY

Unit III: Training for Development

- Importance and scope of training for development- national and global perspectives.
- Types, models and methods of training and learning.
- Roles and competencies of a trainer.
- Training and capacity building of stakeholders in development

Unit IV: Training Strategies and Design

- Phases of the training process
- Training need assessment- techniques and their implications
- Designing training programmes for development- objectives, contents methods, materials and resources.
- Evaluation and Follow up: Types, components, techniques and indicators. Post training factors- cost, organizational support and other factors facilitating training.

RECOMMENDED READINGS

- Culshaw, M. (2000) Getting Started in Fund Raising. New Delhi: Sage Publications.
- Lakey, B.G; Napier, R., and Robinson, J. (1995) *Grassroots and Nonprofit Leadership:* A Guide for Organizations in Changing Times. Gabriola Island, B.C: New Society Publishers.
- Pareek, U. (1989) Behavioral Process in Organizations. New Delhi: Oxford and IBH.
- Burkley, S. (1993) *People First: A Guide to Self Reliant Participatory Development.* London: Zed Books.
- Centre for Development & Human Rights (2003) *The Right to Development*. New Delhi: Sage Publications.
- Chakravarty, S. (2000) *Development Planning*. New Delhi: Oxford Publishers.

ADVOCACY AND BEHAVIOR CHANGE COMMUNICATION: (a) HEALTH

Paper No:1352 (a)Max marks: 100Teaching Periods: 4 /weekTeaching Load: 45-48 Periods/Semester

OBJECTIVES

- 1. To understand the multi-faceted nature of community health.
- 2. To develop a holistic understanding of sociology of health and people's perception towards health.
- 3. To be able to critique policies, intervention programmes, and strategies adopted for addressing community health issues.

CONTENTS

Unit I: Health - Development Perspectives

- Intrinsic linkage between health and development.
- Health situation, concept of community health, epidemiology, demography, preventive and promotive health.
- Socio cultural perceptions and motivations towards health.
- Health care systems- types-contemporary and traditional systems, socio-cultural context of health care and delivery systems
- Health Economics- Expenditure on public health- concept, public, private, and social funding. Demand versus need, future challenges.

Unit II: Community Health Issues

- Health care issues across life cycle- children, adolescents, men, women and the elderly- national and international perspectives.
- Nutritional problems and their implications: PEM, micronutrient deficiencies, Flurosis, lathyrism, epidemic dropsy and over nutrition. Food habits and health
- Food and nutritional security- access, distribution, availability issues. Methods of improving nutritional security.
- Reproductive and Child Health (RCH) –maternal and child mortality status. Traditional and contemporary RCH practices and issues.
- Communicable and Non-communicable diseases- High risk health issues- HIV AIDS, epidemics prevention and management. Chronic health problems-Management of chronic diseases
- Social Health issues- Drugs Tobacco, alcohol- prevalence prevention and rehabilitation
- Environment and health- Pollution, toxicity, quality, contaminations, residues and adulteration issues –prevalence, health implications.
- Health issues during disaster and emergencies and special circumstancesassessment and surveillance of affected groups, relief and rehabilitation strategies.

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THEORY

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PERIODS

Unit III- Programmes and Policy

- Approaches for analyzing health problems -rights based approach.
- Health policy- historical perspective, present issues and trends. Nutrition and Food policies perspectives
- Legislations, government policies and programmes in promoting and protecting public health- laws and standards.
- International and national nutrition and health intervention programmes-. problems and challenges

Unit IV: Health Communication and Advocacy

• Health Communication and advocacy- Meaning, concept, various strategies, types.

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- Strategizing health advocacy and BCC campaigns- elements, tools and techniques
- Present and future thrusts of national and international health communication agenda
- Social marketing, participatory training and campaigns of health communication.
- Role of media in promoting health
- Synergizing inter-sectoral partnerships for health advocacy and action

- Barur, V. (1999) Private Health Care in India. New Delhi: Sage Publications.
- Easterling, D., Gallagher, K.; Lodwick, D. (2003) *Promoting Health at the Community Level*. Thousand Oaks, California: Sage Publications.
- Lapinskig, M.; Kunjhat, W. K. (1998) *Health and Communication Campaigns*. Westport, CT: Greenwood Publication Group.
- Park, K. (2000) Essential of Community Health. Jaipur: M/s Banarsidas Bhanot.
- Srinivasan, K.; Valassoff, M. (2001) *Population Development Nexus in India*. New Delhi: Tata McGraw Hill Publishing Co Ltd.
- Gupta, J.A. (2000) *New Reproductive Technologies Women's Health and Autonomy*. New Delhi: Sage Publications.

ADVOCACY AND BEHAVIOR CHANGE COMMUNICATION: (b) ENVIRONMENT

Paper No:1352 (b)Max marks: 100Teaching Periods : 4 /weekTeaching Load: 45-48 Periods/Semester

OBJECTIVES

- 1. To be aware of the issues and perspectives influencing environmental sustainability.
- 2. To understand the dimensions of environmental problems and associated hazards and risks.
- 3. To be able to critique policies, programmes and strategies for environmental management and their ethical implications.

CONTENTS

Unit I: Understanding the Environment

- Structure and composition of environment- Ecosystems of the world, pathways in ecosystem and their interrelationships.
- Environmental Resources Nature, types, status- national and international perspectives
- Ownership and control of natural resources- historical and contemporary perspectives.
- Common Property Resources (CPRs)- concept, status and management issues

Unit II: Environmental Challenges

- Changes in the environment- types, hazards and risks.
- Factors affecting changes in the environment –socio, economic, cultural and geographic.
- Environmental Crisis-. Macro-micro perspectives- national and international scenario.
- Linkage between environment population and development
- Impact of lifestyles and changing consumption patterns on environment.
- Indigenous knowledge systems and environmental sustainability
- Environmental legislations and policies
- International Environment agreements/ protocols.

Unit III: Pollution Control and Management

- Environmental pollution- types, causes, level, effects on health and quality of life.
- Pollution monitoring and control- methods and techniques
- Environmental Impact Assessment -Energy budget, energy transfers, environmental foot-printing, energy ladder, population consumption patterns.

THEORY

PERIODS

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- Indigenous and modern technology based solutions, their synergy, cost-benefit analysis of options.
- People's participation in design and management of pollution control and management systems

Unit IV: Environmental Advocacy and Action

- Advocacy Concept, process and functions. Differences between advocacy and behaviour change communication
- Strategizing environmental advocacy and BCC campaigns- Elements, tools and techniques
- Networking, Lobbying and mobilizing pressure groups. Citizen action and people's participation in environmental movement and campaigns.
- Synergizing inter-sectoral partnerships for environmental advocacy and action

RECOMMENDED READINGS

- Bapat, J. (2005). *Development Projects and Critical Theory of Environment*. New Delhi: Sage Publications.
- Chauhan, I.S.; Chauhan, A. (1998) *Environmental Degradation; Socio-Economic Consequences*. Jaipur: Rawat Publishers.
- Jodha, N.S. (1991). Rural Common Property Resources: A Growing Crisis. London: IIED.
- Sethi, I., Sethi, M.S.; Iqbal, S.A. (1991). *Environment Pollution: Causes Effects and Controls*. New Delhi: Commonwealth Publishers.
- Gadgil, M. and Guha, R. (1995) *Ecology and Equity*. New Delhi, Penguin Books.
- Maurya, S.D. (1989) Urbanization and Environmental Problems. Allahabad: Chug Publications

ADVOCACY AND BEHAVIOR CHANGE COMMUNICATION: (c) PEACE AND HUMAN RIGHTS

Paper No: 1352 (c)Max marks: 100Teaching Periods : 4/weekTeaching Load: 45-48 Periods/Semester

OBJECTIVES

- 1. To develop sensitivity to the issues and significance of conflict in communities
- 2. To understand the relationship between conflict, peace and development process.
- 3. To understand the scope of different techniques and strategies for conflict resolution and peace.

CONTENT

Unit I: Concept and Approaches

- Conflict- nature, concept and levels, causes of conflict historical and contemporary perspectives
- Impact of Conflict- micro- macro perspectives- impacts on individuals, communities, nations and the Globe.
- Conflict and violence in women's lives. Importance of women and women's issues in peace building.

Unit II: Cultural Influence on Conflict and Peace

- Cultural differences, value systems and world views about violence and peace
- Identity- ethnic identity, ethnocentrism and nationalism as they relate to conflict and violence.
- Discrimination racial, ethnic, religious and or economic their impact on identity and conflict.
- Ideological perspectives about peace Gandhian and post Gandhian perspectives, peace and war resistance movements, influence of socio- economic, political ideologies.
- Religious philosophies and their role in creating discord and concordance for peace. Role of religious and other leadership.
- Globalization- influence on social economic political cultural processes in communities and conflict resolution.

Unit III: Perspectives and Framework

- Aspects influencing conflict resolution and human rights perspectives.
- Role, importance of conflict resolution and peace building for sustainable development.
- Human rights perspectives in conflict transformation.
- Community dynamics and their influence on conflicts and peace building processes.

PERIODS

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THEORY

- Role of Community organizations and institutions, government and corporations in prevention of violence and promoting peace.
- Dynamics of humanitarian assistance and development programs on conflict and peace.
- Local, National and International bodies involved in conflict resolution- Their structure, role and suitability.

Unit IV: Techniques and Strategies for Conflict Transformation

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- Mechanisms for creating a culture of peace within different societal groups.
- Intervention and techniques for conflict transformation- Selection and building skills for facilitating conflict transformation.
- Rituals and symbolic forms of communication –role and importance for peace building.
- Theatre, artistic and spiritual processes in social and personal transformation.
- Role of mass media in conflict communication and peace building.
- Peace Education- Scope of teaching conflict resolution and Peace building within formal and informal educational contexts.
- Techniques and innovative programmes for peace education-principles and practices for designing training/education for conflict transformation.

- Manchanda, R. (2001) *Women, War and Peace in South Asia.* New Delhi: Sage Publicatons.
- Samaddar, R.; Helmut, R. (2001) *Peace as a Process: Reconciliation and Conflict Resolution in South Asia.* New Delhi: Manohar Publishers and Distributors.
- Weber, T. (1989) *Conflict Resolution and Gandhian Ethics*. New Delhi: Gandhi Peace Foundation.
- Behera, C N. (2000). *People to People Contact in South Asia* New Delhi: Manohar Publications.
- Bose, S. (2003) *Kashmir: Roots of Conflict, Paths to Peace*. Cambridge: Harvard University Press.
- Phukon, G. (Ed.) (2002) *Ethnicity and Polity in South Asia*. New Delhi: South Asian Puiblishers.

ADVOCACY AND BEHAVIOR CHANGE COMMUNICATION: (d) CONSUMPTION AND PUBLIC POLICY

Paper No:1352 (d)Max marks: 100Teaching Periods : 4/week (2periods)Teaching Load: 45-48 Periods/Semester

OBJECTIVES

- 1. To become familiar with the inter-linkages between changing economic environment, consumption practices and sustainable development.
- 2. To gain an overview of consumption behaviour of families and communities and its impact on national and global resources.
- 3. To understand consumers role, rights, and responsibilities as Indian and global citizens in promoting sustainable consumption and sustainable development.

CONTENTS

Unit I: Consumption Behaviour of Families

- Understanding Consumption meaning, concept, impact on families and societies
- Consumption patterns- historical and contemporary perspectives
- Factors and determinants of consumption. Impact on families and communities.
- Consumption practices of different communities- North South differences, rural, urban differences, class differences; impact of changing socio-economic environment
- Theories, models and practices for understanding consumption behavior
- Production, Distribution and Marketing strategies and their implications on Consumption

Unit II: Consumption development and Public policy

- Consumption and sustainable development intrinsic linkages between consumption behavior of families, sustainability of resources and life styles
- Trends in consumption practices of families and communities Indian and global perspectives.
- Consumption and development indicators Indian and global scenario. Distribution of income expenditure and consumption in India : implications on sustainability.
- Impact of national and global policies and programmes on consumption practices of families.
- Changing economic environment- impact on resources-demand and prioritization– Indian and global trends- emerging policy issues.
- Impact of liberalization, globalization and change on consumption behaviour of families

THEORY

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PERIODS

Unit III: Citizens Rights and Responsibilities in a Globalizing Environment 12

- Consumers in the India Characteristics of Indian families as a consumption unit.
- Problems of consumers in the Indian socio-economic and development frame work -rural, urban, tribal. perspectives
- Consumer protection in India- History of consumer movement in India- origin, role and contemporary perspectives.
- Consumer rights and responsibilities- laws and other safe guards and mechanisms
- Role of consumer organisations and citizens groups- National, regional, global.

Unit IV: Consumer Education Advocacy and Action

• Advocacy – Concept, process and functions. Differences between advocacy and behaviour change communication

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- Strategizing advocacy and BCC campaigns- Elements, tools and techniques
- Strategies for consumer protection- consumer education, networking, Lobbying and mobilizing pressure groups. Citizen action and people's participation in consumer movement and campaigns.
- Synergizing inter-sectoral partnerships for public policy, advocacy and action-Indian and global perspectives
- National and global campaigns for sustainability, consumption and development.

- Bhagwati P. (1993) Indian Economic Reforms. New Delhi: Ministry of Finance.
- Eastwood, B. D. (1985) The Economics of Consumer Behaviour. Boston: Allwyn & Becon.
- Sawhney, H.K. (2001) Indian Consumer. New Delhi: Phoenix Publishers.
- Chaudhary, P. (1978) *The Indian Economy Poverty and Development*. New Delhi: Vikas Published House Pvt. Ltd.
- Shiva, V. (1996) Future of our seeds, Future of Our Farmers; Agricultural Biodiversity, Intellectual Property Rights and Farmer's Rights. New Delhi: Research Foundation for Science, Technology and Natural Resource Policy.
- Swaminathan, M. (1991) From Stockholm to Rio-De-Jenario The Road to Sustainable Agriculture. Chennai: M.S. Swaminathan Research Foundation.

COMMUNICATION RESEARCH, ADVERTISING & SOCIAL MARKETING

Paper No	: 1353
Max marks	: 100
Teaching Periods	: 4/week
Teaching Load	: 45-48 periods/semester

OBJECTIVES

- 1. To understand the relevance and methods of Communication Research
- 2. To explore the steps involved in media planning, message design and treatment
- 3. To get a deeper knowledge of the advertising world and its role in society
- 4. To understand the key components of social marketing, marketing strategies, approaches and social marketing campaigns

CONTENTS

Unit I: Communication Research

- Media Literacy- meaning, concepts
- Relevance in interpreting media messages, media formats, issues and outcomes
- Communication research, methods, techniques and approaches
- Theories of communication research
- Audience research- researching media usage and exposure; affective, cognitive and behavioral response to media

Unit II: Media Planning

- Media planning- concept, evolution, national and international trends
- Approaches and theories of media planning
- Communication Research & planning-importance, relevance in selection of media
- Steps involved in media planning- external and internal factors
- Selection of media, Message design- treatment, presentation, and structuring of media and scheduling of media

Unit III: Advertising

- Advertising: definition, types, origin, growth & development of advertising in India
- Publicity, propaganda, advertising and & Social Marketing
- Nature, role and impact of Advertising on society
- Theories and Principles of Advertisements
- Function of Advertising in communication campaigns, marketing and public relations
- Planning Advertising campaigns- methods and strategies: Budgets and policy
- Factors influencing designing of an advertising campaign.

Unit IV: Social Marketing

• Social Marketing: concept, evolution, differences from commercial marketing

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Theory

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PERIODS

- Theories and Principles of Social Marketing
- Planning Social Marketing campaigns- analyzing external and internal environment, establishing goals and target audiences
- Social marketing strategies and approaches
- Managing social marketing programs
- Assessment and evaluation of the Social Marketing effort

- Kotler, P.; Roberto E. L. (1989) *Social Marketing strategy for Changing Public Behaviour*. New York: The Free Press, Mac Millan Inc.
- Seymer, F. H. (1999) Social Marketing: Promoting the Cause of Public and Non-Profit Agencies. Westing MA: Siman & Schuslar Inc.
- Shah, K.; D'Souza, A. (2009). *Advertising and Promotions: an IMC perspective*. New Delhi: Tata McGraw Hill.
- Mody, B. (1991) *Designing Messages for Development Communication*. New Delhi: Sage Publications.
- Narula, A. (2003). *Implementing Advertising Strategy*. New Delhi: Merx Equity printers.
- Singhal, A.; Rogers, E. (2001) *India's Communication Revolution-From Bullock Carts to Cyber Marts.* New Delhi: Sage Publications.

TECHNOLOGIES AND SKILLS FOR PLANNED CHANGE II

Paper No	: 1354
Max marks	: 100
Practical	: 2 practical /week (4 periods/ practical)
Practical Load	: 24 practical /semester

OBJECTIVES

- 1. To develop an understanding of the video production process: research, planning, and production.
- 2. To develop writing skills for television documentaries, news broadcasts, and other video broadcasts.
- 3. To engage in review, analysis, criticism and appreciate various Television programs and films.
- 4. To learn the process of film-making and how it relates to understanding the films viewed.
- 5. To understand and critically evaluate the different training methodologies and their suitability for development goals.
- 6. To be able to conceptualize the training process and understand the roles and functions of different phases of the training process.

PART A: FILM APPRECIATION AND VIDEO PRODUCTION

CONTENTS

Unit I: Media Appreciation

- Analysis of Television programs and films
- A look at film-styles, genres: Dramatic, narrative lyrical, aesthetic, ritual, ideological.
- A discussion of film-psychology, and other aspects of the perception of films.
- Narrative analysis- Micro and macro analysis of structure, Reading the film, Deconstruction, Literary analysis

Unit II: Video Production

- TV production An introduction to program production equipments, techniques, production of TV interviews, talks, discussions, features, documentaries.
- Research and planning: Writing and Scripting for TV news, broadcast, programs and documentaries style, language and skills
- Production: Explore various concept and direction styles ranging from scripted narrative and documentary movie-making traditions.
- Develop EFP/documentary/ENG short films on different social issues focusing
- Post Production: editing

PERIODS

PRACTICAL

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- Schultz, B. (2004). *Broadcast News Producing*. Thousand Oaks, California: Sage Publications
- Wales, L. (2005). *People and Process of Film and Video Production: From Low Budget to High Budget*. Boston: Allyn and Bacon
- White, S. (2004). *Participatory Video-Images that Transform and Empower*. New Delhi: Sage Publications
- White, T. (2000). *Broadcast News Writing, Reporting and Producing*. London and New York: Focal press.

PART B-TRAINING AND CAPACITY BUILDING

CONTENTS

Unit I

- Plan and conduct self development exercises for trainers.
- Develop skills in transacting different training methodologies.
- Gain proficiency in the use of ICTs and other resources required for conducting trainings.

Unit II

- Design, execution and evaluation of training programmes for different groups on:
 self development
 - organizational development,
 - team building, leadership development
 - skill and technology transfer
- Developing and evaluating the efficacy of training modules
- Visit to training and development organizations.

RECOMMENDED READINGS

- Lyton, R; Pareek, U. (1990) Training for Development. New Delhi: Vistaar Publications.
- Lyton, R; Pareek, U. (1992) Facilitating Development. New Delhi: Sage Publications.
- Mody, B. (1991) *Designing Messages for Development Communication*. New Delhi: Sage Publications.
- Srivastava, K.M. (1992) *Media Issues*. New Delhi: Sterling publishers.

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PERIODS

INTERNSHIP

Paper No.	:	1355 (a)
Max. Marks	:	50
Teaching Periods	:	7/ week
Teaching Load	:	45-48 Periods/ Semester

OBJECTIVE

• To gain hands-on experience of working in various settings linked with issues in development Communication and Extension.

The student will be required to undergo a field placement for a total duration of 4-6 weeks in their chosen area of interest after the Semester II and prior to Semester III. Depending on the interest of the students the setting may be a Social marketing agency, Media production house, NGO, international agency, corporate involved in development programmes, government department in their on-going community programmes. Institutions/organizations chosen should be of good professional standing. The student must participate in the on-going activities of the agency/ establishment, acquire skills and knowledge, gather information and prepare a report to be presented in the department after the completion of the placement period.

DISSERTATION

Paper No.	:	1355 (b)
Max. Marks	:	50
Teaching Periods	:	2/ week
Teaching Load	:	24 Periods/ Semester

OBJECTIVE

- 1. To undertake an independent piece of research work in a relevant area of Development Communication and Extension.
- 2. The topic chosen should show originality in conceptualization/selection, exhibit systematic habits and regularity of work, thoroughness in methodology and statistical analysis, overall research competence and ability to put research findings in context.
- 3. The research work should contribute to the advancement of knowledge in the field.
- 4. The student must be guided and supervised by a member of the teaching faculty of the department

MEDIA MANAGEMENT

Paper No	: 1451
Max marks	: 100
Teaching Periods	: 4/week
Teaching Load	: 45-48 periods/semester

OBJECTIVES

- 1. To understand the dynamics of media and its transition into an industry.
- 2. To understand the need and scope of media as an industry and profession.
- 3. To provide a comprehensive overview of management in the media industry.
- 4. To focus on bringing professional managerial expertise for expanding the media industry.
- 5. To understand various management functions within media organisations.

CONTENTS

Unit I: Media Environment

- Media organization and society: nature, types and role
- Principles of media management and its significance
- Media as an industry and profession
- Media ownership structures in India: nature, types and influencing factors, role of globalization on media ownership
- Law, media and society- Legal rights and responsibilities of journalists, Right to information, Freedom of the press, Media Ethics, Codes and Regulation.
- Major press laws in India governing media production and broadcasting- national and international perspectives
- Regulatory Bodies in Mass Media- Press Council of India, Central Board of Film Certification, Prasar Bharti, Apex bodies in advertising (AAAI, ASCI) and PR (PRSI, PSPF), and New media & Indian Legal Position: Cyber Contract and IT Act 2000

Unit II: Print Media Management

- Print Media Organization: An overview
- Management and Functioning of different sections of newspaper organizations
- Financial management: Source of revenue, Economics
- Circulation, marketing and advertising

Unit III: Broadcast Media Management

- Broadcast media Organization: an overview
- Organizational structure of AIR and Doordarshan
- Management and Functioning of different sections
- Financial management: Source of revenue, Economics
- Marketing and advertising in relation to broadcast media

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Theory

PERIODS

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Unit IV: Advertising and PR Management

- Organisation of Advertising Department vs. Advertising Agency
- Functions and role of advertising agency, agency client relationship, media buying houses, agency commission factors affecting choice/change of an agency
- Organisation of Public Relations-In house department vs. consultancy

- Collins, R. (1986) Media, Culture and Society Critical Reader. New Delhi: Sage Publications.
- Jethwaney, J; Jain, S. (2006). *Advertising Management*. New Delhi: Oxford University Press.
- Ravindranath, P.K. (2004). *Press Laws and Ethics of Journalism*. New Delhi: Author Press.
- Saxena, A. (2004). *Freedom of Press and Right to Information in India*. New Delhi: Kanisha Publication.
- Shah, K.; D'Souza, A. (2009). *Advertising and Promotions: an IMC perspective*. New Delhi: Tata McGraw Hill.

LIVELIHOOD SYSTEMS AND ENTREPRENEURSHIP DEVELOPMENT

Paper No: 1452Max marks: 100Teaching Periods: 4 periods/weekTeaching Load: 45-48periods/semester

OBJECTIVES

- 1. To become aware of the different livelihood systems and recognize the aspects influencing their sustainability.
- 2. To understand the different strategies for enhancing livelihood sustainability.
- 3. To appreciate the importance of entrepreneurship development and management strategies.
- 4. To know the process of capacity building for entrepreneurship development.

CONTENTS

Unit I: Livelihood Systems and Opportunities

- Livelihood systems global and Indian overview, socio-economic, cultural and historical perspectives and opportunities.
- Linkages between sustainable livelihood systems and development
- Integrating people's knowledge in sustainable livelihood systems
- Urban and Rural Livelihood systems- types, nature, issues Challenges and
- opportunities
- Livelihood issues of women prospects and challenges

Unit II: Avenues for Sustainable livelihood

- Traditional avenues like agri-based, natural resources and craft based livelihoods.
- Contemporary opportunities for sustainable livelihoods.
- Design and management of capacity building initiatives: thrust, scope, methods and resources.
- Schemes and Programmes for Livelihood sustainability- international and national efforts, government policies, programmes and NGO initiatives.

Unit III: Livelihood systems and capacity building

- Models for sustainable livelihood systems issues of inclusion, participation, sustainability environmental and social impact.
- Problems of SMEs of formal and informal sector.
- Role of training, capacity building, skill development and EDP.
- Issues of Credit, microfinance and marketing assistance, enterprise networking and resource planning of SMEs
- Best practices in management of successful livelihood programmes.

Unit IV: Enterprise Management

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THEORY

PERIODS

- Need, relevance, scope of Entrepreneurial Development Programme.
- Types, Characteristics, factors influening growth of an enterprise.
- Entrepreneurial ventures types, nature and scale
- Enterprise planning, launching and up-scalings-issues and perspectives
- Development of Women entrepreneurs need, characteristics and problems

- Akhouri, M.M.P. (1990) Entrepreneurship for Women in India. New Delhi: NIESBUD.
- Bedi, G. ; Shiva, V. (2002) *Sustainable Agriculture and Food security*. New Delhi: Sage Publications.
- Chakravarty, S. (2000) Development Planning. New Delhi: Oxford Publishers.
- Kundu, A. ; Sharma, A.N. (2001) *Informal Sector in India-Perspectives and Polices*. New Delhi: Institute for Human Development.

RURAL MARKETING

Paper No: 1453 (a)Max marks: 100Teaching Periods : 4 /weekTeaching Load: 45-48 periods/semester

OBJECTIVES

- 1. To understand the concept and dimensions of rural marketing and consumer behaviour.
- 2. To comprehend the role of effective strategies involved in rural marketing.

CONTENTS PERIODS

Unit I: Rural Marketing Environment

- Rural economy and rural markets -structure and organization.
- Rural consumers, products, distribution and constitution.
- Rural markets and Indian Economy
- Rural marketing structure, evolution, constitution

Unit II: Rural consumer behaviour

- Understanding consumer buying models.
- Factors affecting consumer behaviour
- Characteristics of rural consumers
- Consumer buying models
- Rural market research methods and techniques

Unit III: Product, Pricing, Distribution & communication strategies13

- Product strategy-concepts, classification, rural product categories and new product development.
- Targeting, segmenting and positioning of products
- Consumer adoption process and branding in rural India
- Pricing and market entry strategies
- Channels of distribution, evolution of rural distribution systems, prevalent and emerging distribution models
- Challenges in rural communication and developing effective communication.

Unit IV: Innovations and future of rural marketing

- Role of innovations and importance of ICTs
- Focused marketing strategies and need for market research
- Retail and IT models
- Public private partnership

RECOMMENDED READINGS

• Kashyap, P. and Raut, S. (Ed) (2008). The Rural Marketing Book. New Delhi: Biz Tantra.

THEORY

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- Rajagopal. (1991). Understanding rural marketing. New Delhi: Daya Pub. House..
- Velaudhan, S. K. (2002). *Rural Marketing*. Response Books. New Delhi.
- Velayudhan, S. K. (2007). *Rural Marketing: Targeting the Non-urban Consumer*. New Delhi: Sage Publications India Pvt Ltd.

CORPORATE COMMUNICATION AND PUBLIC RELATIONS

Paper No	: 1453(b)
Max marks	: 100
Teaching Periods	: 4/week
Teaching Load	: 45-48 periods/semester

OBJECTIVES

- 1. To study the role and function of corporate communication and public relations.
- 2. To explore strategies used by corporations to communicate with key stakeholders, including consumers, investors, media and employees.
- 3. To understand crisis communication and its relationship to corporate reputation management.
- 4. To identify and assess PR strategies and get an overview of how media is used for publicity and building public relations.

CONTENTS

Unit 1: Corporate Communication

- Principles & Concepts of Corporate Communication
- Media Relations: nature, implications and the impact of New Media
- Growth of new media and changing corporate media relations practices
- Impact of blogs, chat rooms, and Web-based groups on Corporate **Communications Practice**

Unit 2: Crisis Communication

- Crisis Communication: functions of organizational communication departments within a corporation
- Design of a corporate communication strategic planning model, value of cost effective communication planning
- Problem solving strategies associated with crisis communication
- Manufacturing consent: Noam Chomsky and the Media
- Group presentations on dealing with corporate communication

Unit 3: Public Relations

- Public Relations: Meaning, role, history, growth and development
- PR tools: Interpersonal, mass media and selective Media (News release- seven point formula: Press relation, press conference, press briefing, press tours)
- Types of PR: Personality, product, event, crisis/disaster
- Role of PR in developing economies
- Future of Public relations in India

Unit 4: Public Relations organization and management

- Corporate PR- organization and function
- Government PR- organization and function

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PERIODS

Theory

- NGO PR- organization and function
- PR consultancy- Professional PR organisations
- PR in educational and research institutions
- PR in/for private and public sectors
- Planning PR programme and evaluating feedback
- Public Relations vs. Publicity, Public Relations vs. Marketing

- Argenti, P. A. (2005). Corporate Communication. New York: McGraw-Hill.
- Balan K.R. (1980). Public Relation. New Delhi: S.Chand and Co.
- Oliver, S. (2004). *Handbook of corporate communication and public relations: pure and applied*. UK: Routledge
- Seeger, M. W., Sellnow, T. L.; Ulmer, R. R. (2003). *Communication and organizational crisis*. CT: Greenwood Publishing Group

CORPORATE SOCIAL RESPONSIBILITY

Paper No	: 1453 (c)
Maximum Marks	: 100
Teaching Periods	: 4/ week
Teaching Load	: 45-48 Periods/Semester

OBJECTIVES:

- 1. To understand the basic concepts of Corporate Social Responsibility and linkages between various stakeholders
- 2. To learn from the CSR initiatives taken in India and internationally
- 3. To be able to develop Corporate Social Responsibility initiatives of various corporate companies

CONTENT

Unit I: Corporate Social Responsibility

- Definition, concept, linkages to development
- Growth of CSR-historical & contemporary perspectives, national & international scenario
- Factors influencing growth of CSR in societies- ideological, socio-economic, legal & environmental perspectives
- Government initiatives for promoting CSR
- Impact of globalization & liberalization on CSR initiatives

Unit II: CSR & development

- CSR activities-nature, types, impact on development programmes
- CSR & development organisations-relationships, functioning & impact on organisational functioning
- Stakeholders' participation & perspectives about CSR

Unit III: CSR Strategy and Leadership

- Corporate motivations & behaviour for CSR factors influencing national & international perspectives
- Theories & principles of CSR
- Corporate governance, style, leadership & CSR
- CSR Strategies-objectives, approaches, roles and tasks of a corporate managers
- Strategic corporate planning steps to make CSR Work for Business
- Corporate Social Responsibility: programmes & initiatives national and international

Unit IV: Ethics, CSR & Corporate Behaviour

• Ethical philosophy, Corporate reputation, the Gaia hypothesis

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THEORY

PERIODS

- Environmental sustainability & CSR-redefining sustainability, the Brundtland report & critique, distributable sustainability, sustainability & the cost of capital
- CSR Standards and Codes (ISO 14001, OHSAS 18001
- SA 8000, OECD Guidelines for Multinational Companies, Global Compact, AA 1000, BS / ISO Guideline on CSR Management ISO-26000)
- Evaluating & reporting performance of CSR initiatives Social accounting, environment audits and performance measurement

- Crowther D. et al, (2008). Corporate Social Responsibility.
- Grayson D., Hodges A. (2004). Corporate Social Responsibility- Seven Steps to Make Corporate Social Responsibility Work For Your Business. UK: Greenleaf Publishing Limited
- Narang R.K. (2009). *Corporate Social Responsibility-Replicable Models on Sustainable Development*. New Delhi: The Energy & Resources Institute

URBAN GOVERNANCE & CIVIL SOCIETY

Paper No: 1453 (d)Max marks: 100Teaching Periods : 4 /weekTeaching Load: 45-48 periods/semester

OBJECTIVES

- 1. To understand the concept and functioning of civil society.
- 2. To identify the constraints in the effective performance of civil society
- 3. To deepen the understanding of democracy and governance and its implications for civil society

CONTENTS PERIODS

Unit I: Urban Growth: Prospects and Challenges

- Urbanisation meaning, Concept, trends- national and international perspectives
- Growth, Structure and characteristics of urban communities
- Problems of urbanization and urban communities
- Management of urban problems
- Issues and challenges
- Socio-legal framework

Unit II: Urban governance: Approaches and Perspectives

- Governance concept, nature-historical and contemporary perspectives
- Governance systems and development linkages and perspectives
- Urban Governance systems evolution, growth and approaches
- Partnerships, strategies and programmes for urban renewal and governance

Unit III: Civil society Meaning Origin and Interpretation

- Civil Society meaning, concept, historical and contemporary perspectives
- Structure and functioning of civil society organization
- Resource mobilization and fund raising for CSO activities and initiatives
- Volunteers: importance, role and participation, Volunteer management strategies and approaches.
- Corporate Social Responsibility- Concept, meaning, importance, dimensions of CSR. Corporate partnerships for development- impact and analysis.
- Relationships and partnerships of CSOs with government and other stakeholders

Unit IV: Civil society: development and democracy

- Ideological, socio-economic and legal perspectives CSOs and people's movement, state and civil society
- Issues of governance, accountability and transparency in CSOs

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14

12

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THEORY

- Civil society's contributions to strengthening democracy and improving governance
- Globalisation and civil society structure and functions

- Colls, R.; Rodger, R. (Ed) (2004) *Cities of Ideas-Civil Society and Urban Governance in Brtitain 1800-2000.* USA: Ashgate Publishing Company.
- Fine, R.; Rai, S. (Ed) (1997) *Civil Society and democratic perspectives*. London: Frank Cass & Company Ltd.
- Ham, C. ; Duna, E. (Ed) (1996) *Civil Society-Challenging Western Models*. London: Routledge.
- Korten, D. C. (1990). *Getting to the 21st century: Voluntary actions and global agenda*. Kanatica: Kumarin Press Tosa.
- Organisation for Economic Co-operation and Development. (2001) *Cities for citizens: improving metropolitan governance*. France: OECD Publications.

TECHNOLOGIES & SKILLS FOR PLANNED CHANGE-III

Paper No: 1454Max marks: 100Practical: 2 practical/week (4 periods/ practical)Practical Load:24 practical /semester

OBJECTIVES

- 1. To understand the potential and application of Information and Communication Technologies and New Media in the development sector.
- 2. To develop skills in evaluating, designing and use of Information and Communication Technologies and New Media for disseminating and advocating contemporary development issues amongst different client groups.
- 3. To sensitize students to the scope and potential of various forms of media for designing media strategies
- 4. To comprehend the steps and aspects involved in media planning for different target groups and their issues.
- 5. To design and develop relevant communication media on a selected advocacy theme.

PART A-ICTs & NEW MEDIA DEVELOPMENT

Unit I

CONTENTS

PRACTICALS 5

- Cataloguing the range of Information and Communication Technologies and New Media to understand their scope.
- Appraising the manner in which Information and Communication Technologies and New Media are being adopted and adapted by different agencies as tools for people's development.
- Assessing the characteristics, functions and efficacy of some Information and Communication Technologies and New Media.

Unit II

- Content writing for Information and Communication Technologies and New Media.
- Use of devices and applications required for developing selected Information and Communication Technologies and New Media.
- Design and production of selected Information and Communication Technologies and New Media for different client groups.
- Measurement and analysis of the ICT Development Index for India and other countries and its implications.

7

PRACTICAL

- Sklar, B. (2001) *Digital Communications: Fundamentals and Applications*. Englewood Cliffs, NJ: Prentice Hall.
- Stovall, J. G. (2004) *Web Journalism: Practice and Promise of a New Medium.* Boston: Allyn & Bacon.

PART B: PORTFOLIO

CONTENTS

Media portfolio comprising of a collection of student work that exhibits the student's efforts, progress and achievements in the design and development of communication media on selected advocacy theme:

Portfolio to comprise of

- 1. advocacy plan
- 2. at least 3 industry ready prototypes of media approach for advocacy of different stakeholders
- 3. research and development of advocacy plan and media development
- 4. professional bid proposals for the development of media

RECOMMENDED READINGS

- Gallagher, M. (2001) *Gender Setting- New Agendas for Media Monitoring and Advocacy.* London: Zed Books and WACC.
- Livingstone, S. (2003). Young people and new media. New Delhi: Sage Publications.
- Rogers, E. (1986) *Communication Technology: The New Media in Society.* New York: Free Press

PRACTICALS

DISSERTATION

Paper No: 1455Max marks: 100Teaching Periods : 4 /weekTeaching Load: 45-48 periods/semester

OBJECTIVES

- 1. To undertake an independent piece of research work in a relevant area of Development Communication and Extension.
- 2. The topic chosen should show originality in conceptualization/selection, exhibit systematic habits and regularity of work, thoroughness in methodology and statistical analysis, overall research competence and ability to put research findings in context.
- 3. The research work should contribute to the advancement of knowledge in the field.
- 4. The student must be guided and supervised by a member of the teaching faculty of the department.