FMS

Information Bulletin - 2014

MBA-EXECUTIVE & MBA EXECUTIVE (HEALTH CARE ADMINISTRATION)
EVENING PROGRAMMES

Faculty of
Management Studies
UNIVERSITY OF DELHI

MANAGEMENT
STUDIES

Why FMS, University of Delhi

Welcome message from the Dean

"At FMS our mission is to groom Business leaders, management thinkers and problem solvers, who go on to make this world a better place to live in."

Since 1954, the Faculty of Management Studies of University of Delhi, one of the eminent management schools in the country, has been preparing leaders for business and society. A good leader is one who adds to the team's capability and gets results where the 'whole is bigger than the sum of the parts'. In order to groom such leaders, FMS strives hard by exploiting all resources at its command, and bring out the best in students, who come from diverse educational, cultural, social and economic backgrounds. FMS Delhi for its being part of University of Delhi, and more so for its unique culture and success-oriented environment, is ideally poised to face this leadership challenge.

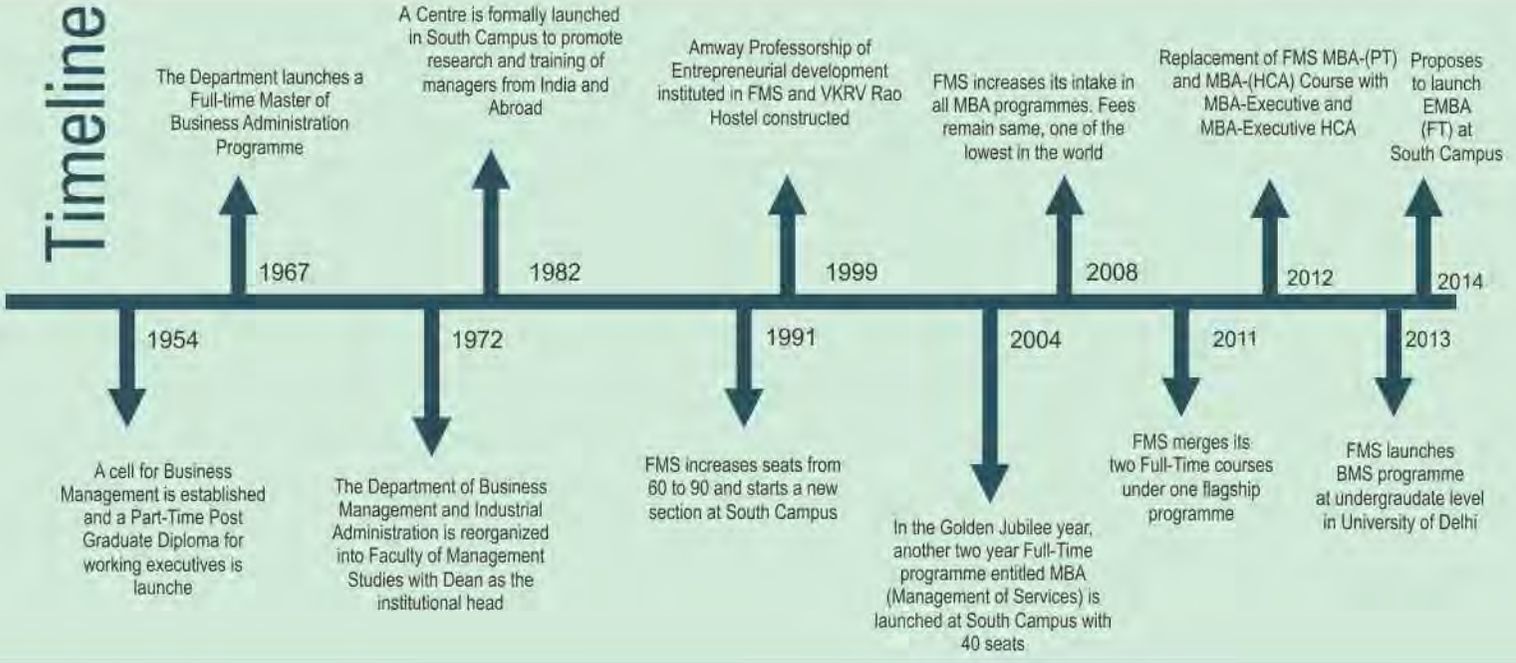
FMS, one of the pioneering institutions of management education in India, has on its roll a strong group of highly qualified faculty, armed with rich training and consultancy experience and, who are ever eager to help and guide students both within and outside the class-rooms. Besides, our hugely resourceful and deeply committed army of over five thousand alumni, who are holding very senior positions in the leading public, private, social and cultural organizations around the world, are a great strategic asset to us. It is due to these alumni, the FMS brand equity that has been nurtured over the years, and the technical and professional skills, students acquire during the MBA programme that they get the best placement offers year after year in the country.

FMS programmes - be it MBA or Doctoral, offered on North and South campus of University of Delhi, are the most cost-effective and highly enriching programmes offered anywhere in the world! Students regularly interact with some of the brightest minds from academia and corporate world drawn from India and abroad. I invite you to experience and discover yourself the Brand FMS Delhi University.

Welcome aboard all the aspirants for an exciting journey and Best of Luck in your endeavour.

Raj S. Dhankar
Dean and Professor of Finance

Leading from the Front Since1954



Our Vision

To develop Faculty of Management Studies as a world class university based institution which strives for academic excellence and thought leadership in management education.

Leaders are individuals who relentlessly toil towards inspiring others to contribute towards the common good of all. Leadership is all about unwavering faith in one's values and a tacit contract of symbiosis with one's environment. At FMS, we nurture leaders. With a heritage of 58 years, FMS has a distinguished tradition of preparing business leaders, professionals and entrepreneurs who can deliver in the fast changing digital business world of today. With innovative pedagogical methods and techniques, a world renowned faculty, and mentorship by our global alumni, we inspire our participants to be thought leaders and to pave the way for creating a better tomorrow not just for themselves but for the society at large.

FMS has the unique privilege of being a part of one of the premier universities of the world - the University of Delhi - with some of the finest departments in economics, law, sociology, commerce and operations research. Our collaborative approach involves inputs from various departments that give the benefit of a much wider view and deeper understanding of the concepts as well as the context. Our frequent industry interactions, strong industry interface, and mentorship programmes consistently add to knowledge of the relevant tools, and the ability to decisively think through problems and opportunities. Our excellent placement records, over the years, only reiterate the fact that, at FMS, the values of pursuit of excellence, striving for perfection and relentless perseverance are the cornerstones of its rich cultural legacy.

Learning the FMS Way

The modern fast paced business environment is characterized by change and innovation. Quick decision making, coupled with critical thinking, and deriving insights from a deluge of information is the order of the day. It requires strategic vision, practical wisdom, a mastery of core business disciplines and leadership skills.

FMS builds character and confidence. FMS encourages a collaborative spirit between different personalities and diverse mindsets. It provides a unique and transformational experience to its students. The journey is a powerful blend of academic rigor, leadership experience, practical training and development of perspective which enables the students to produce extraordinary results in a rapidly changing business world.

Academic Programmes

FMS is know for its academic programmes, training programmes, research and consultancy, but its primary aims is long-term academic programme leading to a Degree Certification. Currently, FMS conducts the following long-term programmes:

MBA - Executive Two Year Evening Programme

MBA - Executive (Health Care Administration) Two Year Evening Programme

MBA Two Year Progamme

Doctoral Programme

MBA-Executive & MBA-Executive (Health Care Administration) Two Year Evening

MBA-Executive & MBA-Executive (Health Care Administration) Two Year Evening Programmes

Since 1954, the Faculty of Management Studies (FMS), one of the eminent management schools in the country, has been preparing leaders for business and society. Over the years, students from FMS have gone to lead with vision, knowledge and potential to thrive in a dynamic global economic environment. FMS being a part of the University of Delhi, is thereby bound by the academic rigour and standards set for curriculum preparation, teaching and examination processes. In response to the changing needs of the industry, FMS has always taken the initiative to develop new programmes, and constantly update the curriculum and teaching pedagogy.

The modular design of the MBA -Executive and MBA-Executive (Health Care Administration) programmes has been divided into four semesters over a period two-years that builds a strong foundation in the basic areas of management and allows the students to specialize in functional areas of their interest. The curriculum of MBA -Executive and MBA-Executive Health Care Administration (Two-Year) programmes rests on two pillars: one, providing a strong conceptual foundation in key functional areas and the other, enables a high degree of academic flexibility allowing students to handicraft their MBA experience. The first year introduces students to the essential models and tools, needed to act on their aspirations, enable their evolution into thought leaders and change managers.

In the second year, the learners decide on their professional development plans by reflecting on their first year's learning and past managerial experiences. This experience is augmented by interactions with an eclectic mix of well acknowledged faculty and corporate luminaries who together teach 19 core courses and over 105 elective courses. After two years of 360 degree learning ,the learner moves onto achieve the best of the best in the corporate world.

At FMS MBA course structure is closely aligned with the business requirements in today' scenario. The focus is on producing leaders with sound fundamentals to hit the ground running when they enter the corporate world; the ability to challenge conventional wisdom by path- breaking innovations; the ability to execute the most daunting of challenges in the most trying of circumstances; the ability to create synergies amongst the diverse set of variables; the ability to continuously learn, improvise, adapt, energize, grow and to take the world in their stride.

Working executives are required to complete 7core or elective courses or a combination of both in every semester. The first year of the course concentrate on imparting management fundamentals like Human Resources , Organizational Behaviour & Managing Transitions, Marketing Management, Managerial Finance, Quantitative methods, Managing Information Technology, etc. This ensures that the executive is introduced to the technical, economic, social and human side of management. The second year continues the momentum by building on these fundamentals and requires focus on chosen specializations by taking courses in the areas of finance, marketing, systems, strategy and leadership and entrepreneurship. Along with these specialization courses the executives/administrators are exposed to business strategy courses which focus on skills that enable future leaders to diagnose complex business situations and resolve strategic and organizational problems. In addition to these courses the Learners can opt for non-credit courses, subject to the approval of the Programme Coordinator. The classroom sessions are supplemented by corporate sessions, guest lectures, field sessions, live projects workshops, and many such activities, which ensure that the executive learns the practical applications of the acquired knowledge.

Flexibility

The MBA programme at FMS offers opportunities to working executives/ administrators to customize their individual learning as per their unique strengths and interests. This is done through guest lectures, workshops, seminars, specific modules offered by experts from the field of academia and industry. This ensures that the focus of the programmes is not on teaching, but on 'learning'!

The Programme Structure

The Master of Business Administration (MBA)-Executive and Master of Business Administration (MBA) –Executive (Health Care Administration) programmes have been divided into two parts. Each part consists of two semesters as under;

Table 1

		Semester-Odd	Semester-Even
Part I	First Year	Semester-1	Semester-2
Part II	Second Year	Semester-3	Semester-4

The two-year MBA-Executive and two-year MBA-Executive (Health Care Administration) programmes, each has a total of 1120 contact hours, built in to 19 core courses and 9 elective courses, as outlined in the below mentioned tables (Table 2 and Table 3):

Table 2

MBA-Executive & MBA-Executive (Health Care Administration)	First & Third Semesters		Second & Forth Semesters		Total Number of Courses	Total Number of Marks
	Core Courses	Elective Courses	Core Courses	Elective Courses		
1st year	7	0	7	0	14	1400
2nd year	3	4	2	5	14	1400
Total	**10**	**4**	**9**	**5**	**28**	**2800**

Table 3

Total Number of Core Courses	19
Total Number of Elective Courses	9
Total Number of Courses	28
Number of Weeks per Semester	16
Number of Contact Hours per Course per Week	2.5
Total Number of Hours per Course	40
Total Number of Contact Hours	1120 Hrs

Notes:

i. As given in table 2, each candidate will be required to choose 4 and 5 elective courses in the 3rd and 4th semesters of the MBA-Executive and MBA-Elective (HCA) programmes respectively. In the 4th semester, a candidate may choose to under take a Project Study in place of one elective course. Thus, the candidate would have a choice to undertake either an elective or a Project Study. Each course including Project Study, will be of 100 marks.

ii. In both the programmes, courses could be offered through on-line virtual class room mode, provided proper infrastructure is available.

iii. In the 2nd year of MBA- Executive programme, any candidate seeking to specialize in a Functional Area such as Finance, Marketing, Operations, Strategy and Leadership, Information Technology Entrepreneurship, would be required to take a minimum of Five Elective Courses in the chosen area. Such candidates shall be awarded MBA-Executive degree with specialization in the chosen Functional Area.

IV. Candidates pursuing MBA-Executive (Health care Administration) programme will be required to choose their all elective courses from the Health care Administration and Contemporary Courses areas only.

V. The first year classes of both programmes are held jointly. The allocation of the campus will be done keeping in view the availability of infrastructural facilities and proximity of the work place of the candidate. The classes will be held Monday through Saturday.

PART 1: FIRST YEAR

The schedule of First Year Part-I examination shall comprise of two Semesters: Semester-1 and Semester -2. The schedule of papers during the First year of the programme shall be as follows:

Semester-1	
MBAEX-8101	Organizational Behaviour & Managing Transitions
MBAEX-8102	Quantitative Methods for Management
MBAEX-8103	Managerial Economics
MBAEX-8104	Accounting for Managerial Decisions
MBAEX-8105	Marketing Management
MBAEX-8106	Managerial Finance
MBAEX-8107	Managing Information Technology for Organisations

Semester-2	
MBAEX-8201	Human Resource Management
MBAEX-8202	Operations Management for Executives
MBAEX-8203	Economic Environment of Business
MBAEX-8204	Strategic Financial Management
MBAEX-8205	Marketing Research
MBAEX-8206	Business Communication
MBAEX-8207	Delivering Information Services

PART II: SECOND YEAR

Admission to Part-II second year of the programme shall be open to only those students who have successfully cleared at least 10 papers out of the 14 papers offered during first year of the programme, comprising of 1st and 2nd semester taken together. The Schedule of second year (Part II) examination shall comprise of two semesters: Semester 3 and Semester 4. The schedule of papers during second year of the programme shall be as follows:

Semester-3

During Semester 3 of Part-II of the programme, in addition to the following three compulsory papers, a student shall have to choose four elective courses from the list of elective papers announced in the beginning of the semester:

MBAEX-8301 Business Ethics & Corporate Governance

MBAEX-8302 Strategic Management

MBAEX-8303 Sustainable Business & Development

Semester-4

During Semester 4 of Part-II of the programme, in addition to the following two compulsory papers, a student shall have to choose five elective courses from the list of elective papers announced in the beginning of the semester:

MBAEX-8401 Managing Multinationals

MBAEX-8402 Legal Environment of Business

Although students pursuing the MBA (Executive) HCA programme are expected to take most of their elective papers mainly from Area 8: Health Care Administration, but if papers are offered from Area 9: Contemporary Courses, they shall have choice to take not more than two papers from this area.

A candidate may take Project Study (MBAEX-9906) as one of the elective papers.

List of Executive Courses (MBA-Executivea)

AREA-1: FINANCE

MBAEX-9101	Financial Decision Analysis
MBAEX-9102	Security Analysis
MBAEX-9103	Financial Markets and Investment Management
MBAEX-9104	Portfolio Management
MBAEX-9105	Multinational Business Finance
MBAEX-9106	Merchant Banking and Financial Services
MBAEX-9107	Management Control Systems
MBAEX-9108	Corporate Tax Planning
MBAEX-9109	Derivatives and Risk Management
MBAEX-9110	Fixed Income Securities
MBAEX-9111	Financial Modelling and Business Forecasting
MBAEX-9112	Private Equity and Venture Capital
MBAEX-9113	Behavioural Finance
MBAEX-9114	Personal Investing
MBAEX-9115	Commodity Markets
MBAEX-9116	Working Capital Management

AREA -2: MARKETING

MBAEX-9201	Consumer Behaviour
MBAEX-9202	Advertising Management
MBAEX-9203	Competitive Marketing
MBAEX-9204	Business Marketing
MBAEX-9205	Sales Force Management
MBAEX-9206	Service Marketing
MBAEX-9207	Sales Promotion Management
MBAEX-9208	Brand Management
MBAEX-9209	Internet Marketing
MBAEX-9210	Retailing Management
MBAEX-9211	Marketing Channel
MBAEX-9212	Analytical Marketing
MBAEX-9213	Advanced Research Techniques in Marketing

AREA-3: STRATEGY & LEADERSHIP

MBAEX-9301	Strategic Analysis
MBAEX-9302	Managing Diversity
MBAEX-9303	Cross Cultural and Global Management
MBAEX-9304	Performance Management and Training Intervention
MBAEX-9305	Counselling Skills for Managers
MBAEX-9306	Change and Intervention Strategies
MBAEX-9307	Managing Interpersonal and Group Processes
MBAEX-9308	Industrial Relations
MBAEX-9309	Competitive Strategy
MBAEX-9310	Learning Organization

MBAEX-9311	Organizational Leadership: Inspiration, Dilemmas & Action
MBAEX-9312	Power, Politics and Organizational Decision Making
MBAEX-9313	Organizational Theories: Structure & Design
MBAEX-9314	Personal Power & Leadership through Asian Values
MBAEX-9315	Negotiation, Persuasion and Social Influence Skills
MBAEX-9516	Manpower Development for Technological Change
MBAEX-9517	Human Resource Development: Strategies and Systems
MBAEX-9518	Compensation and Rewards Management
MBAEX-9519	Career Management
MBAEX-9520	Management Development

AREA-4: PRODUCTION & OPERATION MANAGEMENT

MBAEx-9401	Management Sciences for executives
MBAEX-9402	Operation Strategy
MBAEX-9403	Total Quality Management
MBAEX-9404	World Class Manufacturing
MBAEX-9405	Environment and Safety Management
MBAEX-9406	Quantitative Analysis of Risk Uncertainty
MBAEX-9407	Supply Chain Management
MBAEX-9408	Technology, Innovation & New Product Management
MBAEX-9409	Service Operations Management

AREA – 5: ENTREPRENEURSHIP

MBAEX-9501	Entrepreneurial Management
MBAE X-9502	Entrepreneurship, Creativity and Innovation
MBAEX-9503	Social Entrepreneurship
MBAEX-9504	Family Business and Entrepreneurship
MBAEX-9505	Financing the Entrepreneurial Business
MBAEX-9506	Managing the Growing Business
MBAEX-9507	Micro Finance & Entrepreneurship
MBAEX-9508	Venture Financing & Entrepreneurship
MBAEx-9509	Managing Marketing of Small & Medium Enterprises
MBAEX-9510	Corporate Entrepreneurship

AREA-6: INFORMATION TECHNOLOGY MANAGEMENT

MBAEX-9601	Information Technology for Creating Business Value
MBAEX-9602	Managing Software Projects
MBAEX-9603	Business Process Re-engineering
MBAEX-9604	Executive Effectiveness through Information Technology
MBAEX-9605	Business Analytics & Business Intelligence
MBAEX-9606	System Analysis & Design
MBAEX-9607	Managing E-Business
MBAEX-9608	Managing Information Technology Enabled Services
MBAEX-9609	Knowledge Management

AREA -7: SERVICE MANAGEMENT	
MBAEX-9701	Management of Non-Profit Organizations
MBAEX-9702	Global Environment of Service Sector
MBAEX-9703	Transport Management
MBAEX-9704	Hospitality Marketing
MBAEX-9705	Hospitality Operations Management
MBAEX-9706	Civil Aviation Management
MBAEX-9707	Total Service Quality Management

List of Elective Courses (MBA-Executive Health Care Administration)

AREA-8: HEALTH CARE ADMINISTRATION	
MBAEXHCA-9801	Hospital Organization and Control
MBAEXHCA-9802	Medical Staff Organization
MBAEXHCA-9803	Epidemiology and Public Health
MBAEXHCA-9804	Hospital Planning
MBAEXHCA-9805	National Health Plan
MBAEXHCA-9806	Comparative Health Administration
MBAEXHCA-9807	Health Entrepreneurship
MBAEXHCA-9808	Health, Society & Ethics
MBAEXHCA-9809	Health Laws
MBAEXHCA-9810	Health System Research
MBAEXHCA-9811	Health Economics
MBAEXHCA-9812	Total Quality Management and Accreditation for Health Care
MBAEXHCA-9813	Purchasing and Supply Chain Management for Health Care
MBAEXHCA-9814	Healthcare Operations Strategy
MBAEXHCA-9815	Healthcare Analytics and Optimization

AREA-9: CONTEMPORARY COURSES*
MBAEX-9901
MBAEX-9902
MBAEX-9903
MBAEX-9904
MBAEX-9905

*Before the beginning of an academic session a maximum number of five courses on contemporary issues may be announced by faculty members as elective courses, to be offered during the ensuing academic session, under intimation to the University.

MBAEX-9906 PROJECT STUDY.

Selection Procedure

Applicants can register themselves for admission to MBA-Executive and MBA-Executive Health Care Administration programmes by filling up online application forms and by paying the requisite fee of Rs. 1000/-General, OBC and CW (Rs. 350/- for SC/ST. PH category) for each programme, during 11th November 2013 to 31st December 2013. The candidates are required to produce their original certificates and marks sheets at the time of the interview. Total number of seats in MBA-Executive and MBA-Executive (Health Care Administration) programmes are 172 and 42 respectively, Including supernumerary seats for PWD and CW. The eligible candidates shall be selected for admission to programmes on the basis of following components, as per table-4:

Table 4

S.No	Component	Weightage	Explanatory Remarks
1	Academic Graduation	20%	2% marks for every 5% marks over and above 40% marks
	Academic-Post Graduation (2-year Masters Degree)	10%	1%marks for every 5%marks over and above 40 %marks
2	Executive Experience	30%	2%marks for every one year of completed experience beyond 5 years of experience subject to a maximum of 30% marks
3	Writing Ability Test	10%	A candidate is expected to write an "Essay' on a topic in about 250-300 words on the day of personal interview.
4	Personal Interview	30%	To be conducted individually for all the candidates.

*Masters Degree equivalent to Delhi University and/or its equivalence established by A.I.U.

Note:

i. Rounding off a fraction of marks for purpose of eligibility or in academic component is not admissible.

ii. Only completed year of service shall be considered for scoring the experience component. (Executive experience out of total experience will be counted as determined by the competent interview board at the time of interview).

iii. Experience obtained during any internship/apprenticeship /training will not be counted unless candidate got full salary with allowance during that period.

iv. In case of application producing grade points: conversion formulae as given by the respective university must be supplied, otherwise scoring in such cases shall be based on scheme followed by university of Delhi in its admission guidelines for other courses in similar instances.

v. All claims of qualification, experience, reservation, grade conversion etc, have to be justified on the day of interview.

Eligibility Conditions for two-year MBA-Executive Programme

Candidates applying for admission to the two-year MBA-Executive programme must have pursued at least a three-year Bachyelor's Degree programme after twelve years of formal schooling, having secured minimum 45 % aggregate marks or equivalent grades in any of the disciplines such as Arts, Commerce, Social Sciences, Sciences, Mathematics/Statistics, Medicine, Engineering or Technology. Additinally, he/she should have at least five years of experience as an executive or an administrator in a commercial/government establishment/registered organisation after passing the Bachelor's degree examination. Experience shall be determined as on the 1st July of the year of admission. Candidate shoud be either sponsored or produce a "No Objection Certificate" to pursue the programme from his /her present employer.

Eligibility conditions for two-year MBA-Executive (Health Care Administration Programme.

Candidates seeking admission to the two-year MBA-Executive (Health Care Administration) programme must have a bachelor degree having secured of 45% aggregate marks or equivalent grades in any discipline such as Medicine (MBBS)/Dentistry(BDS)/Biotechnology/Genomics/Genetics/Nursing/Bioengineering/Alternative Systems of Medicine/Paramedical discipline/ Pharmacology/ Anthropology/Zoology/ or an examination recognized as equivalent. The bachelor's degree should be of the University of Delhi or any other recognized University/deemed University/Institute. Additionally, he/she should have at least five year of experience as an executive or an administrator in a commercial/Industrial/government establishment/registered organization after acquiring the bachelor degree (excluding internship). Experience shall be determined as on the 1st July of the year of admission. Candidate should be either sponsored or produce a "No Objection Certificate" to pursue the programme form his/her present employer.

General Information

Fee Structure

The annual fee payable to Faculty of Management Studies, University of Delhi is Rs. 50,000/-+Rs.1,000/- (Library Fee) payable in two equal installment of Rs. 25,000/- each for MBA-Executive and MBA-Executive (Health Care Administration) programme.

Reservations /Relaxations

Reservations/Relaxations are provided to the candidates as per the existing University of Delhi rules, and as amended from time to time. At present, the reservation in these two MBA programmes are as under:

• Total Seats-159	Total Seats-39
• Unreserved(General)-80	Unreserved(General)-20
• Reserved: SC-24,ST-12,OBC-43	Reserved: SC-06,ST-03,OBC-10
• Seats for PH and CW are supernumerary	Seats for PH and CW are supernumerary

Each applicant will choose to apply in one of the following 13 Categories:

- Open or Unreserved **(Gen)**
- Scheduled Caste **(SC)**
- Scheduled Tribe **(ST)**
- Other Backward Class, non- creamy layer **(OBC)**
- Visually Challenged **(PH1)**
- Auditory Challenged **(PH2)**
- Orthopedic Challenged **(PH3)**
- Widows/Wards of Defence Personnel killed in action **(CW1)**
- Wards of serving personnel and ex-servicemen disabled in action **(CW2)**
- Widows/Wards of Defence Personnel who died in peace time with death attributable to military service **(CW3)**
- Wards of Defence Personnel disabled in peace time with disability attributable to military service **(CW4)**
- Wards of Ex-Servicemen and Serving Personnel including Police Personnel who are in receipt of Gallantry Awards **(CW5)**
- Foreign Nationals not studying in India **(FS)**

Important Notes

1. OBC category candidates shall be given a relaxation in the minimum eligibility in the qualifying examination to the extent of 10% of the minimum eligibility marks prescribed for the General Category candidates. For example if the minimum eligibility for admission to a course is 50% for the General Category candidates the minimum eligibility for the OBCs would be 45% i.e. (50% less10% of 50%)

   All those candidates who meet the minimum eligibility marks in the qualifying examination shall be eligible for admission in the order of their merit, keeping in view the availability of seats reserved for them

   The OBC candidates who belong to the **Non- Creamy Layer** and whose castes appear in the **Central List** of the OBCs(as on the date of application to the programme and on the day of interview), only shall be eligible to be considered for admission under the OBC category. **Creamy Layer** OBC candidates should apply as General Category.

2. Three percent (3%) seats are reserved for candidates with physical disability **with not less than 40% disabilities.** Candidates with not less than 40% disability shall be given a relaxation in the minimum eligibility in the qualifying examination to the extent of 5%. Candidates with physical disabilities who are able to secure admission in the general category will not be counted in the 3% quota for Persons with Disabilities. The 3% reservation will be allocated as follows: 1% for persons with low vision or blindness; 1% for hearing impaired; 1% for those with locomotor disabilities and or cerebral palsy. However if sufficient candidates are not available in a sub-category then candidates from other sub-categories would be considered in their place.

3. Five percent (5%) seats are reserved for **Children/widows of the eligible Armed Forces personnel** (CW category) in each course. A relaxation in minimum eligibility to the extent of 5% shall be given in the qualifying examination CW category applicants.

   As per the guidelines approved by the Academic Council, admission of candidates belonging to CW categories have to be made in the following order of priorities:

CW1. Widows/ Wards of Defence personnel killed in action;

CW2. Wards of serving personnel and ex-servicemen disabled in action;

Cw3. Widows/ Wards of Defence personnel who died in peace time with death attributable to military service;

Cw4. Wards of Defence personnel disabled in peace time with disability attributable to the military service; and

Cw5. Wards of ex-servicemen personnel and serving personnel including personnel and serving personnel including personnel of police forces who are in receipt of Gallantry Awards as follows:

Param Vir Chakra, Ashok Chakra, Sarvottam Yudh Seva Medal, Vir Chakra, Shaurya Chakra, Yudh Seva Medal, Sena, Nau Sena, - Vayusena Medal, Mention-in- Despatches, President's Police Medal for Gallantry, Police Medal for Gallantry.

Authorities competent to issue certificates under CW category are:-

- Secretary, Kendriya, Sainik Board, Delhi
- Secretary, Rajya Zila Sainik Board
- Officer-in-Charge, Records Office
- 1st class Stipendiary Magistrate
- Ministry of Home Affairs (for Police personnel in receipt of Gallantry Awards)

4. The minimum eligibility requirement for the Scheduled Caste/Scheduled Tribe candidates will be that they must have passed the qualifying degree examination, provided that the minimum eligibility for admission to post-graduate courses be the minimum pass marks of the qualifying examination concerned of the University of Delhi. In the case of Scheduled Castes/ Scheduled Tribes candidates who had passed the last qualifying examination from other University, they should have secured at least the same percentage of pass marks at the qualifying examination as prescribed for the equivalent examination of Delhi University for purposes of admission to the post-graduate course of the University of Delhi.
5. There is no quota for NRI/PIO/NCT of Delhi Candidates
6. Change in the vertical categories, i.e., General/OBC/SC/ST category is not allowed after the initial registration by a candidate in a given category. For example, if a candidate has registered while registering online as a general candidate and later on wants to change to any other category such as OBC, SC, ST, **such a change would not be permissible.** However, if a reserved category candidate, i.e., OBC, SC, ST, by virtue of his/her supermerit does qualify in the general category, the same will be considered as per University of Delhi rules. Furthermore, if a candidate wants to register in one of the horizontal categories, i.e., CW, PwD, he/she can also register under one of the vertical reservations, i.e., General, OBC, SC and ST. In other words a CW and/or PwD may also belong to one of the four vertical categories/reservations.

Attestations

FMS accepts self-attested copies of documents/papers provided by the students. It is made clear that if any false attestation. falsified records are detected, the student will be debarred from attending any course in the University for the next five years and in addition, a criminal case under relevant case of IPC (Viz 470,471,474 etc) will be instituted against him/her.

Mode of Application

- All candidates will have to register using the online registration system available on www.fms.edu.
- There will be no other mode of registration
- Opening date: 11th November, 2013
- Closing date: 31st December, 2013

Mode: Online Registration

1. Visit the FMS website http://www.fms.edu.
2. You will be directed to the On-line registration page. Fill in the required information correctly.
3. Verify the data entered. After the registration information is confirmed, no data can be modified.
4. You will be able to pay the admission fee through either of the two routes given below choose the appropriate mode of payment after you have confirmed your registration information.

Route-A Payment through online Internet Payment Gateway

I. You will be directed to the Internet Payment Gateway of a Bank.

Confirm payment through credit card/ debit card.

II. After successful online payment, you will be directed back to the admission website. A page (Admit Card format) will appear stating the candidate's name, registration number, address, space for photograph and signature;

III. Take a printout of the page. Affix you recent passport size colour photograph and put your signature and thumb impression at appropriate places.

IV. Send the above completed form along with Caste/ Category certificate (if applicable) to The Administrative Officer, Faculty of Management Studies, University of Delhi, Delhi-110007, so as to reach FMS latest by 13th January, 2014.

V. Your online application will be further processed only upon receipt of the above documents and satisfactory verification of Caste/Category Certificate (if applicable) by the FMS admission office.

Resources

Resources

Technology Resources

FMS has resources and facilities in both the campuses of the University of Delhi. The North campus of FMS is a fully Wi-Fi enabled campus with a student-to-computer ratio of 1:1. This enables the students to work from anywhere in the campus (including the Canteen and Library) from where they can access Live Databases, Online Journals and the World Wide Web. In addition to Wi-Fi, FMS North campus has a state-of-the-art Computer Centre with over 100 computer systems. The entire campus has a Switch-Based Local Area Network (LAN) operating on Windows 7. The learners can work on various platforms such as Linux and Windows. High-speed network laser printers, scanners and CD writers support the systems. The centre is equipped with a variety of software such as SPSS, EViews 7, Lotus Smart Suite, Corel Word Perfect, Oracle, RDBMS, Visual Basic. Visual C++ etc. A number of business and management software and business games like Business Simulation, Investment Analysis and Portfolio Management, Quantitative Analysis and Multi-Dimensional Scaling are also available in the Computer Centre. The learners can also make use of a host of CD-ROM based Corporate Databases such as CMIE's PROWESS. Each student is provided with an individual e-mail id. The MBA learners have access to 10 Mbps leased-line internet connectivity keeping them connected with the rest of the world round the clock.

The South campus of FMS is equally equipped with a network of high-end Pentium workstations to work on various platforms including Unix, Linux and Windows. It is also Wi-Fi enabled and has a student-to-computer ratio of 1:1. The centre is linked to Campus Area Network, and workstations are networked to a dedicated server to provide various software and computing services. Other than its own Computer Centre, a dedicated Internet Access centre is also available in the nearby UDSC Library. Both University campuses (North and South) are being connected through a Wide Area Network. FMS is equipped with avant-garde Audio Visual and Video Conferencing facility, which can be accessed from anywhere in the campus.

FMS North campus has an air-conditioned library housing over 40,000 Books and Journals (including 60 foreign Journals).The library is well stocked with books and other documents. Learners also have access to the Delhi University Library System which has a collection of over 6,00,000 books (through Online Public Access Catalogue) and over 8.000 Journals (including Online Journals). In addition, learners also have access to 27 online databases including ABI/INFORM, EBSCO Publishing and UGC-Info Net. The learners can also access the University Library as well as study rooms, depending upon their individual interests. The FMS North campus library has automated the process of its circulation and acquisition activities.

The learners at the South Campus can also avail the facilities of their own library at S.P. Jain Advanced Management Research Centre along with the University of Delhi South Campus Library, both of which together have more than 1.50,000 books and bound volumes of periodicals. The Library remains open from 9:00 a.m. to 9:00 p.m. Access to various online journals is also available at the South Campus.

Professorial Chairs

There are four Professorial chairs instituted by industry at FMS:

- The Amway Corporation Chair
- The Industrial Finance Corporation of India Chair
- Rajiv Gandhi Chair for Technology Management and Innovation (MHRD, GoI)
- Shanti Prasad Jain Advanced Management Research Centre Chair (Bennett, Coleman & Co.)

Faculty Information

Few management schools can match FMS for its breadth of experience of the Teaching Faculty. The faculty at FMS makes learning a different experience altogether. Our faculty believes in collaboration and much of our research is interdisciplinary. This comes across in our integrated teaching, which helps the learners appreciate how each field links with others. The faculty shares information, elicits responses, spurs dialogue, encourages differences of opinion and debates ideas. They expect their learners to do the same, in the classroom and on their own. This is where ideas compete and people collaborate. Active engagement, informed thought and dynamic teamwork makes the FMS experience unique among its peers.

Professors

Prof. Raj S. Dhankar (Head & Dean)
M.Com., Ph.D., P.D.S. (UCLA)
Financial Management,
Security Analysis,
Portfolio Management

Prof. J. K. MITRA
M.A., Ph.D. (Delhi)
Organizational Development,
Strategic Management

Prof. M.L. SINGLA
B.E. MBA, Ph.D. (Delhi)
Management of Information Technology,
Computer Application in Management,
Business Process Re-engineering

Prof. Sunita Singh Sengupta
M.A., Ph.D. (Patna)
Organizational Behaviour

Prof. Vivek Suneja
M.A., Ph.D. (Reading)
International Economics,
Strategic Management

Prof. V.K. Seth
M.A., Ph.D. (Delhi School of Economics)
Economics, Compensation Management and
Strategic Management

Prof. Madhu Vij
M.Com., Ph.D. (Delhi).
International Financial Management,
Accounting; Financial Management,
Merchant Banking & Risk Management

Prof. Simrit Kaur
M.A., Ph.D. (Delhi)
Managerial Economics,
Economic Environment of Business

Faculty Information

Professors

Prof. Ajay Pandit
B.E., MBA, LLB, Ph.D. (Delhi)
Marketing and Strategic Management

Prof. Sunil Sharma
M.Tech. (IIT), MBA, Ph.D. (Delhi)
Production & Operations, Total Quality and Supply Chain Management, Integrated Management Systems.

Associate Professors

Dr. S. K. Tuteja
M.Com., Ph.D. (Delhi), FCS
Business Legislation,
Accounting and Finance

Dr. Preetam Khandelwal
Programme Coordinator South Campus
M.A., Ph.D.(Jaipur)
Organizational Behaviour,
Organizational Change and Entrepreneurship

Dr. H.D. Gupta
B.E., MBA, Ph.D. (Delhi)
Production & Operations Management
Quality Management

Dr. Mala Sinha
M.A., Ph.D. (Allahabad)
Organizational Behaviour,
Business Communication,
Business Ethics and Corporate Governance

Dr. A. Venkatraman
M.A.(TISS), Ph.D. (Delhi)
Human Resource Management
Health Service Management

Dr. Kavita Singh
M.A., M. Phil., Ph.D. (Delhi)
Organizational Behaviour,
Organization Effectiveness & Change

Associate Professors

Dr. Tanuja Agarwala
M.A., M.Phill., Ph.D. (Delhi)
Human Resources Management &
Organizational Behaviour

Dr. Harsh V. Verma
M.Phil., Ph.D. (Delhi)
Marketing Management
Marketing of Services,
Consumer Behaviour &
Brand Management

Dr. Anupama Vohra
Programme Coordinator North Campus
M.B.A., Ph.D. (Delhi)
Marketing Managemnt

Dr. Pankaj Sinha
M.Sc. , Ph.D. (Delhi)
Financial Engineering, Econometrics &
Investment and Risk Management

Dr. Debadyuti Das
M.Tech., Ph.D. (IT-BHU)
Operations & Supply Chain Management

Dr. Monica Singhania
M.Com, Ph.D., F.C.A. (Delhi)
Managment Accounting & Corporate Taxation

Dr. Amit Bardhan
M.Sc., Ph.D. (Delhi)
Operations Research and
Marketing Analytics

Assistant Professors

Dr. Hamendra Dangi
M.B.A., Ph.D. (Delhi)
Marketing Research and Marketing Channels

Mr. Narain
M.Com., M.Phil. (Delhi)
Financial Economics

Assistant Professors

Dr. Garima Gupta
M.Phil., Ph.D. (
Marketing Management Sales Promotion &
Business Communication

Dr. Mahima Thakur
M.Phil., Ph.D. (Delhi)
Organizational Behavior &
Human Resource Management

Dr. Anjala Kalsie
M.Phil., Ph.D.
International Currency Crisis,
Investment Decisions
Financial Accounting and Financial Management

Dr. Soma Dey
M.Phil., Ph.D. (Minnesota)
Managerial Economics &
Applied Microeconomics

Administration

Mr. P. K. Bhola (Administrative Officer)
Ms. Chander Kanta, S.O. (Academic)
Mr. Prakash Chand, S.O. (Accounts)
Ms. Asha Vashishta S.O. (SDC)
Mr. Jagmohan Singh, P.A. to Dean

FMS Faculty Development Programmes
HARVARD/KELLOGG

HARVARD BUSINESS SCHOOL

Kellogg School of Management

To enrich the teaching experience at FMS, the following Faculty Members participated in the below mentioned Faculty Development Programs. The participation was fully sponsored by University of Delhi.

Dr. A.Venkataraman	Global Colloquium on Participant Centered Learning 2008 Harvard Business School
Dr. Kavita Singh	Global Colloquium on Participant Centered Learning 2008 Harvard Business School
Dr. Preetam Khandelwal	Global Colloquium on Participant Centered Learning 2008 Harvard Business School
Dr. Anupama Vohra	Global Colloquium on Participant Centered Learning 2009 Harvard Business School
Dr. Harsh V. Verma	Global Colloquium on Participant Centered Learning 2009 Harvard Business School
Prof. Madhu Vij	Global Colloquium on Participant Centered Learning 2009 Harvard Business School
Dr. Mala Sinha	Global Colloquium on Participant Centered Learning 2009 Harvard Business School
Prof. Ajay Pandit	Global Colloquium on Participant Centered Learning 2010 Harvard Business School
Dr. Debadyuti Das	Global Colloquium on Participant Centered Learning 2010 Harvard Business School
Prof. Simrit Kaur	ITP 2010 at the Kellogg School of Management, Northwestern University
Prof. Sunil Sharma	ITP 2010 at the Kellogg School of Management, Northwestern University
Dr. Tanuja Agarwala	ITP 2010 at the Kellogg School of Management, Northwestern University
Dr. Hamendra Dangi	Global Colloquium on Participant Centered Learning 2011 Harvard Business School
Dr. Pankaj Sinha	Global Colloquium on Participant Centered Learning 2011 Harvard Business School
Prof. M.L.Singla	Delivering Information Services 2011 at Harvard Business School
Dr. Monica Singhania	ITP 2011 at the Kellogg School of Management, Northwestern University
Dr. Amit Bardhan	Global Colloquium on Participant Centered Learning 2012 Harvard Business School
Dr. Tanuja Agarwala	Global Colloquium on Participant Centered Learning 2012 Harvard Business School
Prof. Sunil Sharma	Global Colloquium on Participant Centered Learning 2013 Harvard Business School
Dr. Mahima Thakur	Global Colloquium on Participant Centered Learning 2013 Harvard Business School

Industry Interface

Guest Lectures

- Dr.Anish Andheria; Director, Wildlife Conservation Trust; Director, Sanctuary Asia on "Wildlife Conservation in India"
- Mr. Ashish Mendiratta; Vice-President-Materials, East India Hotels (Oberoi Group of Hotels) on "Supply Chain Management"
- Mr. Deepak Bharara, Director, Corporate HR at Lanco Infratech Ltd. on "Industry Overview of Infrastructure and Challenges for Tomorrow"
- Mr. Gaurav Saxena, DGM, Bharti-Walmart on "Supply Chain Management challenges in Indian Retail sector and its future outlook"
- Mr. Irfan Alam, Founder, Samman Foundation on "Tackling Social Issues through Enterprising
- Mr. Manik Chabbra, Vice President, Citi Global on "Corporate Banking as a career"
- Mr. Manish Jain, Senior Manager, Infosys Technologies on "Synergy of Banking Industry with IT industry and consulting framework and opportunities used in this setup"
- Mr. Prabhakar Tiwari, Marketing Manager at Danone on "Marketing Strategy of Danone"
- Mr. Prasenjit Bhattacharya, CEO, Great Places to Work on "Creating a Great Place to Work"
- Mr. Raj Shroff, MD and Founder, Aarayaa Investors on "PE Landscape in India"
- Mr. Rathindra Basu, Director, Business Development and Corporate Communication at ESPN on "Business Development and Marketing in Broadcasting Industry"
- Mr. Ritesh Chandra, Executive Director and Head - Consumer Group, Avendus Capital on "Mergers & Acquisitions"
- Mr. Sanjeev Agarwal, Head of Equity Research Division, Copal Partners on "Valuation of Equities & Equity Research as a career"
- Mr. Subhagata Mukherjee, Global Head of Marketing - Managed Services at Nokia Siemens Network on "Marketing and Differentiation Strategy"
- Mr. Sunil Gupta, Managing Partner, South Asia at Results International Group Integrated Brand Communications on "Carrers in Operations and Supply Chain"
- Mr. Vikas Verma, Managing Partner at Direxn on "Being a Brand Manage: A Perspective on Leadership"

Workshops

- Certified Workshop on Advertising Strategy conducted by Lowe Lintas
- Business Process Management (BPM) - BPM workshop in association with IBM
  - Importance of Modelling and BPM
  - Ranging from creating a Business Process Diagram, setting up and running simulations to profile and dynamic analysis.
- Supply Chain Management (SCM) Workshop in association with East India Hotels (Oberoi Group of Hotels)
  - Product and Process design for Supply Chain
  - Linking Supply Chain Strategy with Business for Competitive Advantage
  - Supply Chain Balanced Scorecard
- Certified two day extensive workshop on Derivatives-Futures, Forwards, Swaps and Options by Dun and Bradstreet
- Financial Modelling& Valuation by Pristine
- A two day extensive workshop covering detailed various valuation techniques by Capital Forum
- Unilever Unplugged – A brand management workshop by Hindustan Unilever
- Certificate Training Program in Digital Marketing conducted by NIIT

Management Development Programme

The Faculty of Management Studies has been at the forefront of imparting quality management education not only to its students, but also to the corporate world. This is reflected in the extensive number of management development programs that the faculty at FMS have conducted for executives from various organizations. The clientele includes, among many others:

- The Taj Group of Hotels
- AUDI Motors
- GAIL Ltd.
- MCD
- Department of Posts, Government of India
- North Delhi Power Ltd.
- NTPC Ltd.
- ESIC (Empoyees State Insurance Corporation)

The programs are designed to provide innovative and practical solutions to critical management challenges facing managers and span a wide-range of topics like:

- Business Planning & Growth Strategies for World Class Performance
- Competency Assessment and Recognition of Excellence
- Emerging Marketing Challenges for Indian Post Offices in Today's Global Economy
- Finance for Non-Finance Managers
- Managerial Effectiveness for Excellence
- Marketing & Sales Management
- Negotiation Skills
- People Skills in Hospitality Management
- Proactive Leadership
- Project & Contract Management
- Project Appraisal & Feasibility
- Six Sigma
- Strategic Financial Management for Value Creation
- Superannuation and Beyond
- Supply Chain & Materials Management
- Update on Corporate Taxation Policies & Practices
- Work-Life Balance & Stress Management

International Linkages

FMS strives to give its students and faculty members the opportunity to develop and pply cross-cultural skills and concepts in global usiness contexts. As a founding member of he Association of Management Development Institutions of South Asia (AMDISA), FMS as a rich history of relationships with excellent institutions around the world, and is xploring further areas of collaboration:

International Associations:

- ESADE, Barcelona, Spain
- Harvard Business School, Boston, USA
- INSEAD, Fontainebleau, France
- Katholieke Universiteit, Leuven, Belgium
- Manchester Business School, England
- Rotterdam School of Management, Netherlands
- SDA Bocconi, Milan, Italy
- University Bielefeld, Germany
- University of California, Berkeley, USA
- University of California, Fullerton, USA
- Wisconsin University, White Water, USA

Foreign Exchange Programs

- Lahore University of Management Sciences, Pakistan
- IAE de Lyon Business School of the Universite Jean Moulin of France
- Indo-Korean Youth Exchange Program, Ajou University, South Korea
- Indian Youth Delegation to China, MOU with Government of China
- University of Melbourne, Australia*
- McGill University, Canada*
- Fudan University, China*
- University of New South Wales, Australia*
- University of British Columbia, Canada*
- Shanghai Jiao Tong University, China*
- University of Queensland, Australia*
- University of Hong Kong*
- University College Dublin, Ireland*
- Waseda University, Japan*
- Tecnológico de Monterrey, Mexico*
- University of Auckland, New Zealand*
- National University of Singapore*
- Korea University, South Korea*
- Lund University, Sweden*
- University of Birmingham, UK*
- University of Virginia, USA*
- University of Edinburgh, UK*
- University of Glasgow, UK*
- University of Nottingham, UK*

*As part of Universitas21 Agreement, promoting faculty and student exchange and joint esearch among member institutions, University f Delhi is the only member institution from India.

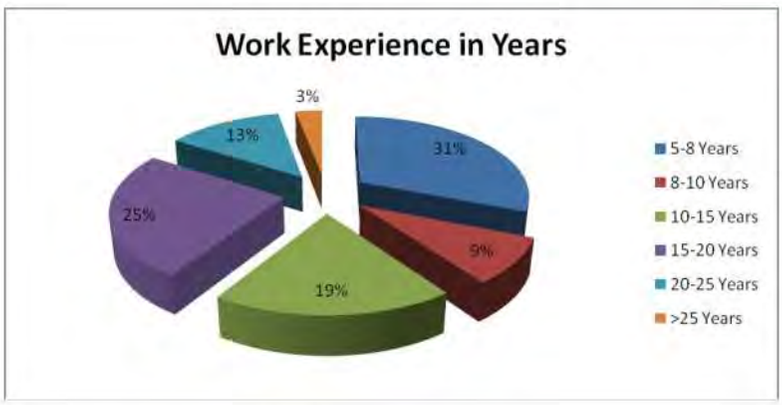
International Dignitaries

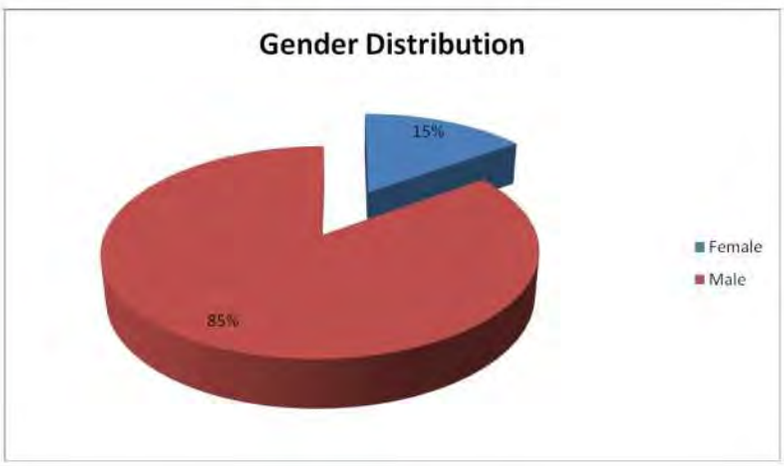
Faculty of Management Studies benefits from the visits of many dignitaries who visit the University campus to interact with the teaching faculty and students. FMS students have been able to derive the benefit of such speakers:

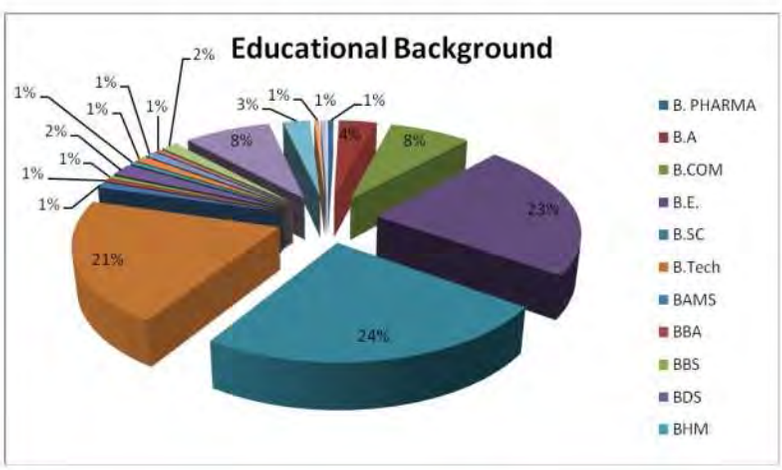
- Address by Mrs. Hillary Rodham Clinton, Secretary of State USA
- Prof. Allen Boge, Germany taught at FMS for one Semester
- Hosted delegation from IESEG business school, Lille, France
- Prof. Zahoor Hassan, Vice Chancellor, Lahore University of Management Sciences, Pakistan
- Prof. Robert Fouchet, Dean, IMPGT & Vice Rector University Paul Cézanne, Aix-en-Provence, France.
- Prof. Guy Scoffoni, Director, International Relations, University Paul Cézanne, Aix-en-Provence, France.
- Prof. Gerald Pillay, Vice Chancellor, Liverpool Hope University, Liverpool, UK.
- Prof. Denise Dimon, Director MBA Programs, University of San Diego, California, USA.
- Prof. Aiji Tanaka, Waseda University, Tokyo, Japan
- Prof. Gert Bruche, Vice President, Berlin School of Economics, Berlin, Germany
- Mr. Wolfgang Holtgen German-India Business Center, Hannover, Germany
- Prof. Gordon Patzer, a Full Bright Scholar from University of Roosevelt, Chicago taught at FMS for one year
- Prof. John Brinkman, Dean, Liverpool Hope Business School
- Mr.John Davison, Economic Minister Counsellor at the U.S. Embassy in New Delhi, on "Barack Obama &Indo- US relations".
- Prof. T.G. Woldemariam, Vice President, Post-graduate Programmes, Addis Ababa University.
- Prof. Hongjoo Jung, Prof. of Management & Associate Dean, SungKyunKwan University, Seoul, Korea.
- Prof. Gilles Guyot, IAE-Lyon, Université Jean Moulin Lyon 3, Lyon, France.
- Prof. Emile-Francois Callot, Director International Relations, Université Jean Moulin Lyon 3, France.
- Prof. Alain Boge, Coordinator India Programme, IAE-Lyon, Université Jean Moulin Lyon 3, Lyon, France.
- Prof. Salman Akhtar, Jefferson Medical College and Psychoanalytic Centre of Philadelphia, USA
- Prof. Bryan Poulin, Faculty of Business Administration, Lakehead University, Canada
- Mrs. Valerie Pecresse, .Minister for Higher Education & Research, Government of France.
- Mr. W.K.W. Michael, State Minister, Technical and Vocational, Federal Democratic Republic of Ethiopia

Student Profile MBA-Executive & MBA-Executive HCA

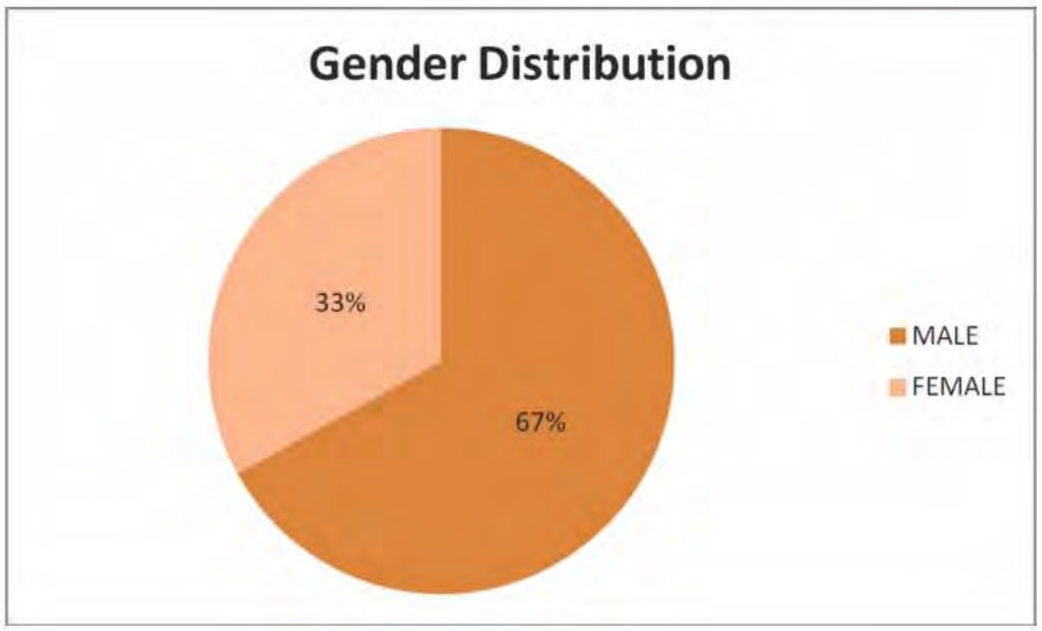
Student Profile MBA-Executive

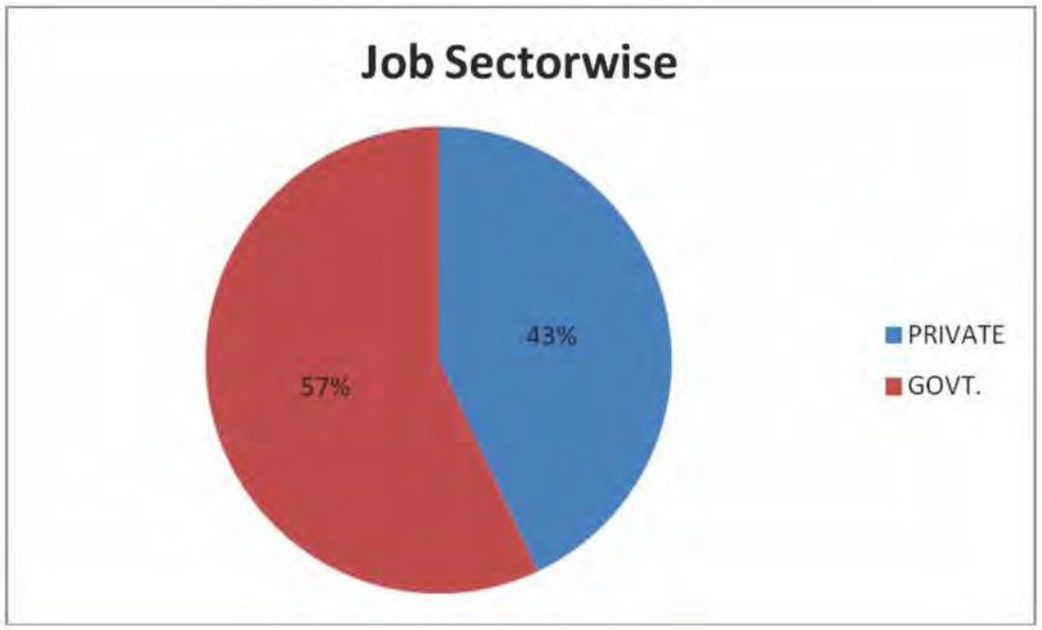




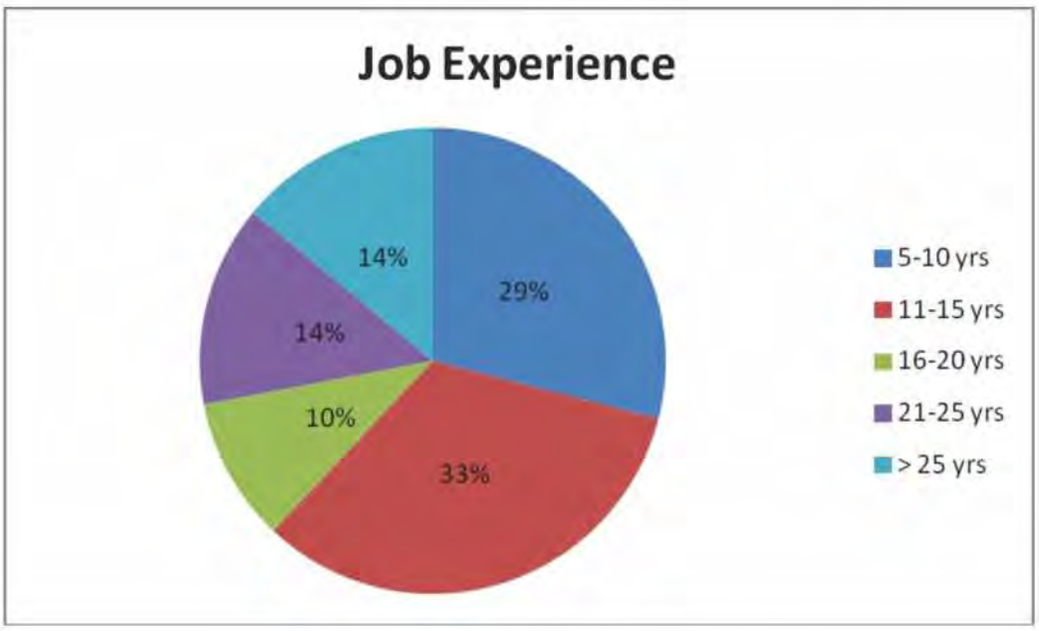


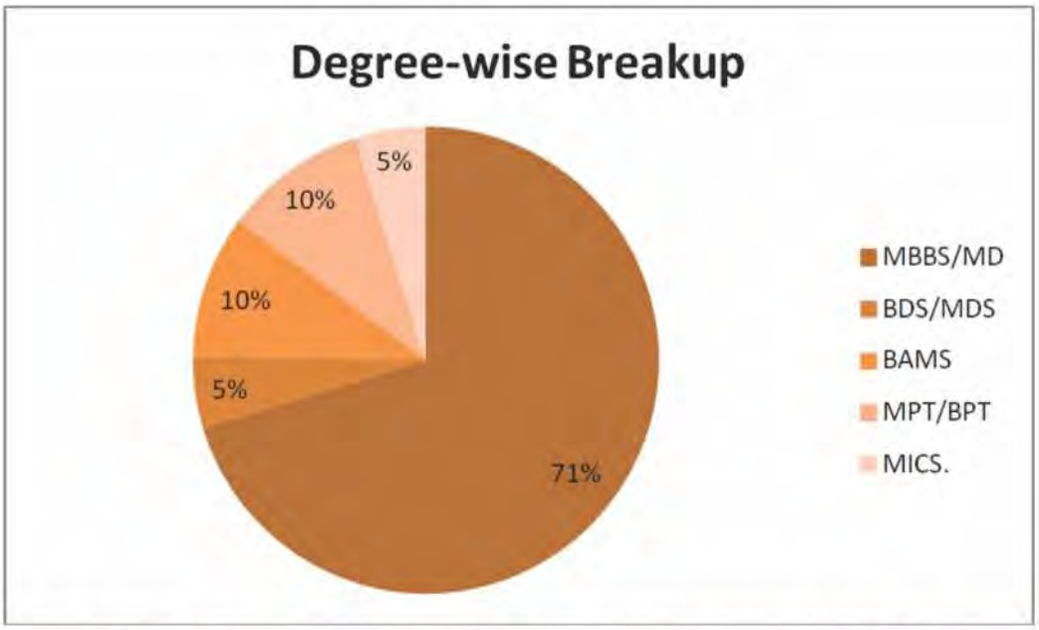
MBA-Executive HCA





MBA-Executive HCA





This is the analysis of the 21 responses received instead of the full batch of 25.

Alumni Speak...

Having studied at FMS and thereafter attending Advanced Management Programme at Harvard Business School (US), I can say with confidence that the Faculty at FMS is well accomplished in their respective areas of specialization and have acquired World Class skills of grooming the students in multi-disciplinary subjects, to prepare them for meeting the expectations in the Corporate World as well as for Board Room success.

T. M.BHASIN (MBA-PT: 1987)
Chairman and Managing Director
Indian Bank

"FMS is one of the leading MBA Schools of India. To get an admission there is an honour in itself. The positioning of the Institute coupled with a Faculty that is well known provides a great launch pad to any student in terms of both content and gravitas. Having graduated from FMS, I can confidently say that it provides the Industry with 'Managers for today and Leaders for tomorrow'. The Executive MBA Program at FMS grooms students to take the business world head-on with their academic depth and practical application of this knowledge. I wish FMS good luck as they shape destinies for Industry Leadership"

Pankaj Mittal (MBA-PT : 2002)
Chief Human Resources Officer
INDUS TOWERS LIMITED

"MBA (Healthcare) has been one of the flagships programmes at FMS New Delhi. Over the years, it has developed and evolved into a niche course sought after by large number of health professionals with varied background. The course shall continue to strive providing opportunities and enhancing abilities of professionals to emerge as top notch Managers and Leaders in the huge healthcare Industry"

Prof Mahesh Verma (MBA-HCA: 2004)
Director— Principal
Maulana Azad Institute of Dental Sciences

I am grateful to FMS for the inputs that I have received from the MBA course for working executives that I completed in the mid 80's. I realized early in my career that besides my Honors Degree in Economics from SRCC, post graduation in Human Resources from TISS, and LLB, that a strong foundation in business analytics, with broad based knowledge of Managerial Economics, Finance and Statistics is essential, for a seat on the strategy table. I could relate with the inputs delivered by the legendary faculty who I deeply respect, because the field and forum pedagogy was so engaging.

Yogi Sriram (MBA-PT: 1987)
Executive Vice President (HR &AS)
Larsen & Toubro Limited

Prominent Alumni

Manoj Kohli
CEO & MD Bharti Airtel

Raghav Bahl
MD Network 18

Country Director
Akzo Nobel, India

Ajay Mahajan
Founder FICC Capital

Neelam Dhawan
MD Hewlett Packard
India

R Mukandan
MD Tata Chemicals

Ajay Mahajan	Former Managing Director, UBS AG Ltd
Ajay Shukla	Vice President and Managing Director at McGraw-Hill Education
Alok Bhardwaj	Sr.Vice President-Sales & Marketing, Canon India Pvt.Ltd.
AmitTandon	Managing Director at Institutional Investor Advisory Services (IiAS)
Ashwin Windalass	Chairman, S.A & JVs, MGRM Holding Inc.
Dalip Singh	Joint Secretary, Ministry of Steel
Harit Nagpal	Managing Director, Tata Sky Ltd.
K.L.Dhingra	Chairman & Managing Director, ITI Ltd.
Kanwaljit Singh	Senior Managing Director, Helion Ventures Pvt. Ltd
KuldipChawla	Director, Redfort Capital
Manoj Kohli	CEO (International) & Joint MD, BhartiAirtel
Mohit Khattar	Managing Director, Godrej Nature's Basket Ltd.
Niren Choudhary	Managing Director-Indian Subcontinent, Yum Restaurants India Pvt.Ltd.
Pankaj Agarwal	Director-Sales, Reckitt-Benckiser (India) Ltd.
Pradeep Kumar(IRS)	Chief Executive Officer, India Infrastructure Finance Co.Ltd.
R.M.Malla	Chairman-Cum-Managing Director, IDBIi Bank Ltd.
R. Mukundan	Chief Operating Officer-Chemicals, Tata Chemicals Ltd.
R.S.Butola	Chairman-Cum-Managing Director, Indian Oil Corporation Ltd.
Raghav Bahl	Managing Director, Television Eighteen India Ltd.
Rajesh Sud	CEO & Managing Director, Max New York Life Insurance Co.Ltd.
Rakshit Hargave	Managing Director, Nivea India
Ranu Vohra	Chief Executive Officer, Avendus Advisors Pvt. Ltd.
Salil Kapoor	Chief Operating Officer, Dish Tv India Ltd.
Sanjiv Batra	Independent Director, NCDEX
Sudhir Sethi	Founder, Chairman & Managing Director, IDG Ventures India Advisors Pvt.Ltd
Sunder Hemrajani	M.D. Times Innovative Media Ltd.
Susheela Venkataraman	Managing Director, Cisco Systems (India) Pvt.Ltd.
Tashwinder Singh	Director, KKR.
Tejendra Mohan Bhasin	Chairman & Managing Director, Indian Bank
Vibha Paul Rishi	Executive Director, Max India
Vikas Kuthiala	Managing Director, Falck India Pvt.Ltd.
Vishal Pandit	Head-Consulting Business, Hewitt Associates India Pvt Ltd.

Sanjee Vohra
MD Citi Bank
Philippines

DS Brar
Chairman GVK
Biosciences

Kamal Oberoi
CMD M&C Saatchi

Amit Ranjan
Cofounder & Director
Slideshare

Sandeep Goel
Founder Chairman
Dentsu India Chairman
Mogae Group

Harit Nagpal
MD & CEO Tata Sky Ltd

Form No.

CERTIFICATE FROM SPONSORING AUTHORITY

Form without this certificate would be summarily rejected

To be filled by the sponsoring authority. Any overwriting should be signed. The sponsoring authority should be your present employer or Head of your organisation. Sponsoring authority will not have any financial obligation on behalf of the candidate. If sponsoring authority gives it separately, it must be exactly in the same format failing which it shall NOT be considered.

Official Designation of the applicant in the Organization: .....

Date of promotion to the present designation: .....

How many employees (excluding peons & other class IV staff) work under the applicant?.....

Applicant's level in the Organization (from top) :.....

Does his/her work involve tours outside Delhi? Yes No If yes, how often?.....

Name of the Sponsoring Authority :.....

Name of the Organization:.....

Address :.....

Telephone No:..... Mobile No:..... E-mail:.....

Registration No. of the Organization:.....

I certify that –

(I) I have gone through the application of Mr./Ms..... and he/she is an executive/administrator of this organization for.....years.....months

(II) To the best of my knowledge, the particulars mentioned herein are correct.

(Ill The company/organisation does not have any objection to him/her attending the MBA-Executive/ MBA- Executive (HCA) Course, and appearing in its various Examinations.

(If more than one candidate applies from your company/organisation for the course, appropriate screening may be done at your level and then recommended only in order rank.)

Official Seal

Name (in Block Letters).....

Signature .....

Designation .....

Date .....

Important Dates/Notes

Start of On-line Registration/sale of forms	: 11th Nov 2013 (10 A.M.)
Last date of On-line Registration/submission of forms	: 31st Dec 2013 (11:59 P.M.)
Acknowledgment form after On-line Registration to reach FMS latest by	: 13th January 2014 (05:00 P.M.)

- Incomplete form(s) and those without requisite fees will not be entertained.
- Wherever applicable, the bank draft must be drawn in favour of "The Registrar, University of Delhi".
- FMS or University of Delhi will not be responsible for any postal delay.
- All matters of dispute are subject to legal jurisdiction of Delhi only.
- Those applying for the reserve category seats (SC/ST/OBC/PwD/CW) need to send self-attested photocopy of their applicable category certificate. For further details refer to ***www.fms.edu.***

Faculty of Management Studies

UNIVERSITY OF DELHI

For further details, contact:

The Administrative Officer
Faculty of Management Studies
University of Delhi
Delhi-110 007
Tel.: 011-2766 6382 -388
Fax: 011-2766 7183
E-mail: admissions@fms.edu
http://www.fms.edu

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