



Department of Commerce  
Faculty of Commerce & Business  
Delhi School of Economics Campus  
University of Delhi



# ADMISSION BROCHURE 2026-2027

MBA International Business  
MBA Human Resource Development  
MBA Business Analytics



## UNIVERSITY OF DELHI

### VISION

To be an internationally acclaimed university, recognised for excellence in teaching, research, and outreach; dedicated to serving humanity through the creation of knowledgeable, skilled, enterprising and socially responsible citizens.

### MISSION

To impart high-quality education and research experience to students to nurture their talent, promote their intellectual growth, shape their professional and personal development, thereby enabling them to achieve their full potential;

- To foster an equitable, inclusive, and collaborative environment that supports the overall well-being of students, and promotes institutional growth and development;
- To extend academic and research outcomes to support and create sustainable solutions for transformative development;
- To instill love, devotion, and national pride, fostering loyalty and sincerity in alignment with the principle of *Rashtra Pratham* (Nation First);
- To broaden international perspectives and prepare students for initiatives and leadership.

**AND****FACULTY OF COMMERCE & BUSINESS****Department of Commerce**

Established in December 1967, the Department of Commerce, Delhi School of Economics, University of Delhi, has consistently upheld the DSE legacy of excellence in teaching, research, and innovation. Over the years, it has emerged as one of the country's leading centers for higher learning in business and commerce. The Department introduced the Master of Finance and Control (MFC) programme in 1987, which was later reorganized as MBA (Financial Management) in 2015. In response to evolving industry needs, two specialized programmes—Master of Human Resource and Organizational Development (MHROD) and Master of International Business (MIB)—were launched in 1995 and later renamed as MBA (HRD) and MBA (IB) in 2014. Recently, to strengthen its industry interface, the Department initiated a new MBA (Business Analytics) programme in 2023–24, equipping students with analytical and data-driven decision-making skills. With a blend of academic rigor and practical orientation, the Department continues to redefine commerce education in India.

**Faculty of Commerce and Business**

The Faculty of Commerce and Business was established in 1993, bringing together the Department of Commerce and the Department of Financial Studies under a unified academic structure. This integration aimed to promote excellence in interdisciplinary teaching, research, and professional education across the fields of business, finance, and management. The Faculty pioneered innovative programmes such as the Master of Finance and Control (MFC), which set benchmarks in financial education and was later reorganized as MBA (Financial Management). In 2019, the Faculty was reconstituted as a single-department faculty, consolidating its focus under the Department of Commerce. This restructuring enhanced academic collaboration and strengthened its contribution to contemporary business education. Upholding the Delhi School of Economics tradition of intellectual pursuit, the Faculty continues to nurture capable professionals and leaders for the global business environment.



# Message from the Vice Chancellor



I extend my best wishes to the applicants seeking admission to the prestigious Master of Business Administration (MBA) programmes offered by the Faculty of Commerce and Business, University of Delhi, in the knowledge domains of International Business, Human Resource Management, and Business Analytics for the academic session 2026–27.

These MBA programmes are designed to inspire independent growth, experiential learning, and innovative thinking, thereby creating a wide spectrum of growth opportunities for students.

The University of Delhi encourages research-based and analytical teaching methodologies. Modern teaching design combines insights from industry and research along with innovative case-based pedagogy.

The distinguished scholarly and industry experience of our faculty members contributes significantly to shaping competent managers and business leaders. Students are encouraged to nurture creativity and collaboration, gaining practical and ethical grounding while engaging with real-world business challenges.

I am confident that these MBA programmes, crafted for the evolving industry, provide global business perspectives with a multicultural foundation. I believe students graduating from these programmes will continue to achieve academic, professional, and personal excellence.

A handwritten signature in blue ink, appearing to read "Yogesh Singh".  
Yogesh Singh  
20/11/25

Vice Chancellor



# Message from the Dean



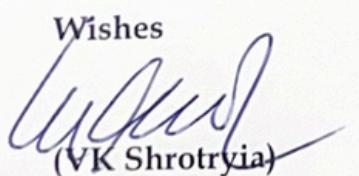
The Department of Commerce, under the Faculty of Commerce and Business, University of Delhi, has been a pioneering institution in advancing management and commerce education in India. For over half a century, it has upheld a distinguished tradition of academic excellence, research innovation, and industry engagement. As one of the leading centres of management learning, the Department continues to nurture professionals who embody intellectual strength, ethical integrity, and a commitment to creating sustainable impact in a dynamic global environment.

Anchored in the University's rich academic heritage, the Department offers three management programs — MBA (Business Analytics), MBA (Human Resource Development), and MBA (International Business). Together, these programs reflect our vision to equip students with analytical rigour, strategic acumen, and leadership sensitivity required to meet the complex challenges of contemporary organizations.

Our greatest strength lies in our accomplished faculty, vibrant learning ecosystem, and close interface with industry and other institutions. The Faculty of Commerce and Business provides an enabling framework that fosters interdisciplinary learning, global exposure, and research excellence — preparing students to navigate the frontiers of knowledge and practice.

As we continue our pursuit of academic distinction and societal relevance, the Department remains dedicated to developing leaders who think critically, act ethically, and inspire change.

We invite aspiring learners to become part of this legacy of excellence and to contribute meaningfully to the world of business and beyond.

Wishes  
  
 (VK Shrotriya)

Dean – Faculty of Commerce and Business  
 Head, Department of Commerce  
 University of Delhi

# ADVISORY BOARD

## **Dean**

Faculty of Commerce & Business  
Ex Officio University of Delhi

## **MBA (IB/HRD/BA) Course Coordinators**

Department of Commerce  
Ex Officio University of Delhi

**Prof. Rakesh Mohan Joshi**  
Vice-Chancellor  
Indian Institute of Foreign Trade

**Mr. Rishi Raj Gupta**  
HR Strategy Advisor  
Formerly HR Director – Asia-Pacific, Meta-

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Co-Founder & COO  
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Morepen Laboratories Ltd.

**Mr. Nishith Upadhyaya**  
Executive Director, SHRM India  
Advisory – India, APAC & MENA

**Prof. Vinita S. Sahay**  
Director  
Indian Institute of Management,  
Bodh Gaya

# B-School with the highest ROI



## TOP 10 GOVERNMENT B-SCHOOLS WITH BEST VALUE FOR MONEY

RANK (ROI)	NAME OF THE INSTITUTE	CITY	ROI
1	DEPARTMENT OF COMMERCE, FACULTY OF COMMERCE AND BUSINESS, DELHI SCHOOL OF ECONOMICS, UNIVERSITY OF DELHI	New Delhi	25.56
2	FACULTY OF MANAGEMENT STUDIES, M.S. UNIVERSITY OF BARODA	Vadodara	25.04
3	SYDENHAM INSTITUTE OF MANAGEMENT STUDIES, RESEARCH & ENTREPRENEURSHIP EDUCATION (SIMSREE)	Mumbai	11.01
4	DEPARTMENT OF INDUSTRIAL AND MANAGEMENT ENGINEERING, IIT KANPUR	Kanpur	11.99
5	THE BUSINESS SCHOOL, UNIVERSING OF JAMMU	Jammu	5.27
5	THE BUSINESS SCHOOL, UNIVERSITY OF JAMMU	Jammu	5.27
6	SCHOOLAL BAJAJ INSTITUTE OF MANAGEMENT STUDIES (JBIMS)	Mumbai	4.67
8	DEPARTMENT OF MANAGEMENT STUDIES, IIT DELHI	Kozhikode	3.67
9	ALKESH DINESH MODY INSTITUTE FOR FINANCIAL AND MANAGEMENT STUDIES	Mumbai	2.39
10	INDIAN INSTITUTE OF MANAGEMENT-KOZHIKODE (IIM-K)	Kozhikode	1.57

Source : Times India, 2024

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# OUTLINE OF SELECTION PROCEDURE

## **Step 1: Fill Application Form and pay Application fee**

Interested candidates can check their eligibility and accordingly apply through online application form along with the application fee.

## **Step 2: Shortlisting of candidates for Group Discussion (GD) and/or Personal Interview (PI)**

The Department will shortlist the candidates for GD and/or PI based on their CAT score. The cut-off shall be decided by the Admission Committee.

## **Step 3: GD/PI and Verification of Original Documents**

Shortlisted candidates shall be called for the GD and/or PI. The physical verification of original documents will be done during that time. In case the candidate does not meet the eligibility criteria and/or does not produce the original documents and/or does not meet the guidelines and/or rules laid by the Admission committee and the University of Delhi, his/her candidature shall be cancelled.

## **Step 4: Preparation of Merit List**

Merit list of candidates will be prepared by the Admission Committee based on the Composite Score as laid out by Admission criteria mentioned in the Admission Brochure, and announced by it or the University from time to time.

## **Step 5: Seat Allocation**

The seats will be allocated based on the Merit list and the preferences of programmes indicated by the candidate in the application form. Under no circumstances the preferences can be changed.

The Merit List of selected candidates will be published on the Department of Commerce's official website. Candidates are advised to regularly visit the Admission Page for updates and announcements.

## **Step 6: Intimation to selected candidates and Payment of fee.**

Candidates whose names appear in the Merit list will be called for counselling, as notified officially. Those allotted a seat after counselling will receive a payment link for the course fee. It is the responsibility of the selected candidates to complete the fee payment within the stipulated deadline. Failure to pay the fee within the prescribed time frame will lead to automatic cancellation of admission.

# ADMISSION PROCESS

The admission to MBA (IB), MBA (HRD) and MBA (BA) programmes at Department of Commerce, Faculty of Commerce and Business, University of Delhi is done through three layered process including:

1. Eligibility Criteria & Filling Application Form
2. Shortlisting for Group Discussion (GD) Personal Interview (PI) process
3. Final Selection based on Merit List

## 1. A. ELIGIBILITY FOR ADMISSION

### Indian Students

(a) Passed Bachelor's Degree examination of the University of Delhi or an examination recognized as equivalent thereto in any discipline, with minimum 50% marks in aggregate or equivalent thereto in the respective grading system. Relaxation in eligibility for students of reserved category would be as per university rules.

(b) Appeared for CAT 2025 conducted by Indian Institute of Management (IIMs).

Note: Candidates appearing in the final year examination of Bachelor's Degree are eligible to apply. However, selected candidates will be eligible for admission only when they submit the result at the time of Admission, provided they meet the eligibility criteria for Admission.

### Foreign Students

All foreign applicants, including those who have completed their schooling from an Indian Board may be treated as Foreign Students for the purpose of their registration / admission in various Departments and Colleges of the University and they may be considered for admission under the 10% quota prescribed for the foreign students. The foreign applicants seeking admission to Postgraduate Programmes should apply online through Foreign Students' Registry Portal [www.fsr.du.ac.in](http://www.fsr.du.ac.in) and can contact the Deputy Dean (Foreign Students' Registry), Conference Centre, University of Delhi- 110007 for further details.

Email: [fsradmissions@du.ac.in](mailto:fsradmissions@du.ac.in)

Phone No. +91-11-27666756

Website: [www.fsr.du.ac.in](http://www.fsr.du.ac.in)

Eligibility conditions for Foreign Nationals for admission to MBA (IB/HRD/BA) Programmes:

- Foreign Nationals need to secure a minimum GMAT score of 650.
- Foreign Nationals with Indian or foreign degrees, but who are not currently staying in India, need to apply via the respective Consulate/Embassy with a mandatory minimum GMAT Score of 650.
- Such candidates should have fellowship from their country of origin and/or recognized international agencies.
- Foreign Nationals with foreign degrees are required to submit both GMAT as well as TOEFL scores.

# ADMISSION PROCESS

2026-27

## 1. B. APPLICATION AND PROGRAMME PREFERENCES

Eligible candidates can apply online for admission to the MBA programmes: MBA (IB), MBA (HRD) and MBA (BA) through the official website: [www.commerce.du.ac.in](http://www.commerce.du.ac.in).

While filling out the online application form, candidates must indicate their preference order for the three programmes: MBA (IB), MBA (HRD) and MBA (BA). The preference of programmes, once submitted, cannot be changed at any subsequent stage under any circumstances.

These preferences will be considered while allocation of the seats post the Merit list is prepared by the Admission Committee.

### Important Notes:

- No changes in the programme preferences will be entertained after submission of the application form. Seats will be allocated after the Final Merit list on the basis of the preferences. No change request will be entertained.
- At the time of seat allocation (post the announcement of Merit list), candidates will be allowed only to move to his/her higher preference (upgradation), if available.
- The candidate will not be allowed to move to his lower preference (downgradation) under any circumstances.
- At the time of seat allocation, upgradation will be offered only to candidates who have already taken admission, and will be processed as and when seats become available during the admission process.
- In case of vacant seats, upgradation will be carried out automatically based on the candidate's programme preferences indicated in the application form. Candidates cannot refuse upgrading once it occurs according to their submitted preferences.
- Therefore, applicants are advised to choose their preferences carefully.

The **application fee** for MBA (IB), MBA (HRD) and MBA (BA) programmes is:

Category	Application Fees
General/CW/OBC	INR 2000/-
SC/ST/EWS/PwBD	INR 1000/-

**Online application begins: 22<sup>nd</sup> December, 2025**

**Last date for online application: 19<sup>th</sup> January, 2026 (16:00 hrs)**

**Note: The candidate has to apply separately to IIMs for CAT 2025 and to the Department of Commerce for the above programmes.**

# ADMISSION PROCESS

2026-27

## 2. GD/PI PROCESS

Candidates will be shortlisted for Group Discussion (GD) and/or Personal Interview (PI) based on their CAT score. The cut-off CAT score will be determined by the Admission Committee, and its decision shall be final and binding. Only the shortlisted candidates will be invited to participate in the GD/PI and Extempore process.

During the GD/PI stage, verification of original documents will be conducted in-person. If a candidate fails to meet the eligibility criteria or does not produce valid documents as required by the Department or the University, their candidature will be cancelled immediately.

## 3. FINAL SELECTION BASED ON MERIT LIST

Based on the CAT 2025 score, GD/PI and the weightage of academic scores detailed in the admission criteria by the Admission Committee, Department of Commerce, University of Delhi, the merit list will be prepared.

The decision of the Admission Committee regarding the preparation and approval of the Merit List shall be final and binding.

Composite score shall be computed on the basis of weightage of academic scores to prepare the final admission Merit List, as follows:

**Composite Score Matrix**

Selection Criteria	Weightage	Remarks
CAT 2025 Score	50%	CAT Score is to be computed using the following method: (Overall Scaled Score Obtained / Maximum Score) * 100
Marks obtained in Class X (ALL Subjects)	10%	60% and above but less than 75%: 5%; 75% but less than 90%: 7%; 90% and above: 10%
Marks obtained in Class XII (ALL Subjects)	10%	60% and above but less than 75%: 5%; 75% but less than 90%: 7%; 90% and above: 10%
Group Discussion	10%	
Personal Interview & Extempore	20%	

**Note: An augmentation of 5 marks in the Composite score shall be provided to only those women candidates who do not fall under supernumerary seats (For supernumerary seats, see the Seat Matrix).**

# ADMISSION PROCESS

2026-27

## Important Notes:

- Overall negative CAT Scores will not be considered.
- If marks are obtained in CGPA/SGPA, the same should be converted into equivalent percentage of marks.. For conversion of CGPA into percentage, the criteria of conversion laid down by the candidate's University/Board is to be followed provided the proof is submitted at the time of submitting the admission application. In case a valid proof is not provided by the candidate at the time of submission of Application, the University of Delhi's criteria shall apply (conversion factor of 9.5).
- The onus of providing the official documentary proof of conversion criteria lies with the candidate.
- All subjects shall be included for calculating Marks obtained in Class X and Class XII.
- Diploma in lieu of academic qualifications for class XI1 shall not be considered. The candidate must possess a valid degree and not a diploma.
- Appearing in Group Discussion and Personal Interview & Extempore is mandatory for a candidate to be considered in the Merit List.
- Candidates who secure the Admission shall only be permitted for upgradation.
- Candidates who do not take admission when called, shall be out of the Admission process. They cannot claim admission in subsequent rounds of admission.

The Merit List of selected candidates will be published on the Department's official website. Candidates are advised to regularly visit the Admission Page for updates and announcements.

Candidates whose names appear in the Merit list will receive a payment link for the course fee. It is the responsibility of the selected candidates to complete the fee payment within the stipulated deadline. Failure to pay the fee within the prescribed time frame will lead to automatic cancellation of admission.

In the event of vacant seats, the Department will carry out an automatic upgradation process based on the programme preferences submitted by candidates in their original application form. Only those candidates who have already secured admission will be eligible for such upgradation. Once the upgradation is done by the Department, the candidate shall abide by it.

Candidates will not be permitted to downgrade or alter their preferences at any stage of the admission process. All upgrades will be made strictly in accordance with the rules laid, and preferences already indicated by the candidates.

# SEAT MATRIX

Category	MBA (BA)	MBA (HRD)	MBA (IB)
<b>Unreserved</b>	24	31	31
<b>OBC</b>	16	21	21
<b>SC</b>	9	12	12
<b>ST</b>	5	6	6
<b>EWS</b>	6	8	8
<b>Sub-Total</b>	60	78	78
<b>Supernumerary Seats:</b>			
<b>CW</b>	3	4	4
<b>PwBD</b>	3	4	4
<b>Foreign Students</b>	6	8	8
<b>PG Ward Quota*</b>	4 (2 for teaching, 2 for non-teaching)	4 (2 for teaching, 2 for non-teaching)	4 (2 for teaching, 2 for non-teaching)
<b>Orphan Quota (Acad.I/Admission/2023/112 dated 03 Mar 2023)</b>	2 (1 for Male, 1 for Female)	2 (1 for Male, 1 for Female)	2 (1 for Male, 1 for Female)
<b>Grand Total</b>	<b>78</b>	<b>100</b>	<b>100</b>

\*As per University rules, the seats for PwBD, CW, and foreign students (FS) , PG Ward quota, Orphan Quota categories are supernumerary.

\*The reservation rules shall be applicable as announced by University of Delhi from time to time.

\*The number of seats may vary depending upon the rules and regulations of University of Delhi.

**Note:** The admission procedure shall be strictly in accordance with the rules and guidelines as decided by the Admission Committee, Department of Commerce and the University of Delhi. Further, the department shall adhere to the notifications issued by the University from time to time.

# COURSE FEE

All categories of students (except foreign students) joining the MBA (IB), MBA (HRD) and MBA (BA) courses shall pay the following fees per annum.

Reference: Acad. - I / PG Fee/2025-26/ 286 dated 17.06.2025

Reference: Acad. - I / PG Fee/2025-26/ 561 dated 06.10.2025

Please note that the fees for the various programmes and reservation categories can be revised at any time before the commencement of or during the duration of the programmes, as per instructions from the University of Delhi.

S. No.	Particulars	Fee (Rs.)
1	Tuition Fees	1000
2	University Student Welfare Fund	250
3	Faculty/ Department/ Centre/ College/ Student Welfare Fund	10008
4	University Development Fund	1500
5	University Facilities and Services Charges	1500
6	Faculty/ Department/ Centre/ College/ Facilities and Services Charges	42731
7	Economically Weaker Section Support University Fund	250
8	Delhi University Students Union (DUSU) Fund	40
	<b>Total (Fifty three thousand nine hundred eighty only)</b>	<b>57279</b>

## Notes:

- The Foreign Students would have to pay an annual fee of US\$ 3,500.

# RESERVATION

The reservation policy related to admissions will be followed as per the University of Delhi rules.

## **Reservation of Seats for Schedule Caste (SC) / Tribe (ST) Applicants**

The minimum eligibility requirement for the SC / ST applicants shall be the minimum pass marks of the concerned qualifying examination of the University of Delhi. In the case of SC/ST applicants who have passed the last qualifying examination from other Universities, they should have secured at least the same percentage of pass marks at the qualifying examination as prescribed for the equivalent examination of the University of Delhi for the purpose of admission to the postgraduate programme of this University. The certificate for OBC / EWS / SC / ST issued by the following are accepted:-

1. District Magistrate / Additional District Magistrate / Collector / Deputy Commissioner / Additional Deputy Commissioner / Deputy Collector / 1st class Stipendiary Magistrate / City Magistrate / Sub-Divisional Magistrate / Taluka Magistrate / Executive Magistrate / Extra Assistant Commissioner.
2. Chief Presidency Magistrate / Additional Chief Presidency Magistrate / Presidency Magistrate.
3. Revenue Officer not below the rank of Tehsildar.
4. Sub-Divisional Officer of the area where the Applicant and/or his family normally resides.
5. Administrator / Secretary to the Administrator / Development Officer (Lakshadweep Islands).

The seats reserved for the SC / ST shall be filled by the SC / ST candidates only. However, in the case of non-availability of the eligible candidates the reserved seats may be interchanged between the SC & ST. If any seat still remains unfilled, the same shall be left vacant.

### **Change of category is not permissible at subsequent stages.**

Candidates seeking admission under EWS / SC / ST / OBC category should have certificates in their own name only. University of Delhi rules will be applicable for ascertaining eligibility of category certificate

# RESERVATION

## **Reservation of Seats for Other Backward Classes (Non-Creamy layer, Central List)**

As per communication received by the University from the UGC, the OBC status is to be determined on the basis of the Central list of OBCs notified by the Ministry of Social Justice & Empowerment on the recommendations of the National Commission for Backward Classes available at the website of the commission (<http://ncbc.nic.in/backwardclasses/index.html>).

The documents in evidence of the OBC Non-Creamy Layer status, issued by Competent Authority, are required to be submitted by the students at the time of admission.

The certificate must mention non-creamy layer status of the applicant (Non-creamy layer status issued by an authority mentioned in DOPT Office Memorandum no. 36012/22/93- Estd. (SCT) dated 15.11.1993). If the applicants do not have the OBC non-creamy layer certificate of the financial year 2025-26 at the time of upload, the applicant may upload the old (2024-25) OBC non-creamy layer certificate/acknowledgment slip of OBC non-creamy layer certificate application. However, at the time of admission, the applicant will have to produce the OBC non-creamy layer certificate of the financial year 2025-26.

**Note:** The merit list for the unreserved (UR) category seats will comprise of all the applicants in the order of merit. No one will be excluded from the same. In other words, it will also include SC / ST / OBC / EWS applicants, if they come in unreserved merit. The applicant cannot be excluded from the unreserved category merit list just because the applicant belongs to SC /ST / OBC / EWS. Such an applicant is entitled to be considered under the unreserved category as well as under the reserved category. Admission to unreserved category seats will be strictly in the order of merit without excluding SC / ST / OBC / EWS applicants.

# RESERVATION

**Reservation for Economically Weaker Sections  
(EWSs) Applicants-The rules of University of Delhi would be applicable**

Government of .....  
(Name & Address of the authority issuing the certificate)

**INCOME & ASSETS CERTIFICATE TO BE PRODUCED BY ECONOMICALLY WEAKER  
SECTIONS**

Certificate No. \_\_\_\_\_

Date: \_\_\_\_\_

**VALID FOR THE YEAR \_\_\_\_\_**

This is to certify that Shri/Smt./Kumari \_\_\_\_\_ son/daughter/wife of \_\_\_\_\_ permanent resident of \_\_\_\_\_, Village/Street \_\_\_\_\_ Post Office \_\_\_\_\_ District \_\_\_\_\_ in the State/Union Territory \_\_\_\_\_ Pin Code \_\_\_\_\_ whose photograph is attested below belongs to Economically Weaker Sections, since the gross annual income\* of his/her 'family'\*\* is below Rs. 8 lakh (Rupees Eight Lakh only) for the financial year \_\_\_\_\_. His/her family does not own or possess any of the following assets\*\*\* :

- I. 5 acres of agricultural land and above;
- II. Residential flat of 1000 sq. ft. and above;
- III. Residential plot of 100 sq. yards and above in notified municipalities;
- IV. Residential plot of 200 sq. yards and above in areas other than the notified municipalities.

2. Shri/Smt./Kumari \_\_\_\_\_ belongs to the \_\_\_\_\_ caste which is not recognized as a Scheduled Caste, Scheduled Tribe and Other Backward Classes (Central List)

Signature with seal of Office \_\_\_\_\_  
Name \_\_\_\_\_  
Designation \_\_\_\_\_



\*Note1: Income covered all sources i.e. salary, agriculture, business, profession, etc.

\*\*Note 2: The term "Family" for this purpose include the person, who seeks benefit of reservation, his/her parents and siblings below the age of 18 years as also his/her spouse and children below the age of 18 years

\*\*\*Note 3: The property held by a "Family" in different locations or different places/cities have been clubbed while applying the land or property holding test to determine EWS status.

# RESERVATION

## Supernumerary seats

### Persons with Benchmark Disabilities (PwBD)

As per the provisions of Rights of Persons with Disabilities Act, 2016, not less than 5% seats are reserved for Persons with Benchmark Disabilities. As per the said Act, a "person with benchmark disability means a person with not less than forty percent of a specified disability where specified disability has not been defined in measurable terms and includes a person with disability where specified disability has been defined in measurable terms, as certified by the certifying authority". It may be noted that the erstwhile Persons with Disabilities (Equal Opportunities, Protection of Rights and Full Participation) Act, 1995 (No.1 of 1996), under which reservation for Persons with Disabilities in admissions was provided earlier has now been repealed

- The PwBD applicants shall be given a relaxation in the Minimum Eligibility in the Qualifying Examination to the extent of 5%.
- Relaxation in marks in Entrance Test (if applicable) will be provided till such point/level that all the seats earmarked as reserved / available as reserved in a particular course, are filled up or all the applicants with benchmark disabilities eligible for obtaining admission in a particular course, have been accommodated, whichever is earlier.
- The reservation for persons with benchmark disabilities up to PG level will be on Supernumerary seats.

Persons with benchmark disabilities falling within any of the following specified categories of disabilities as mentioned in the Schedule to the Rights of Persons with Disabilities Act, 2016 [See Clause (zc) of Section 2 of the said Act] are eligible to get the benefit of the said reservation:

#### I. Physical disability

##### A. Locomotor disability—

- Locomotor disability (a person's inability to execute distinctive activities associated with movement of self and objects resulting from affliction of musculoskeletal or nervous system or both), including—
- "Leprosy cured person" means a person who has been cured of leprosy but is suffering from—

# RESERVATION

1. Loss of sensation in hands or feet as well as loss of sensation and paresis in the eye and eye-lid but with no manifestation of deformity;
2. Manifest deformity and paresis but having sufficient mobility in their hands and feet to enable them to engage in normal economic activity;
3. Extreme physical deformity as well as advanced age which prevents him/her from undertaking any gainful occupation, and the expression "leprosy cured" shall be construed accordingly;
- "Cerebral palsy" means a Group of a non-progressive neurological condition affecting body movements and muscle coordination, caused by damage to one or more specific areas of the brain, usually occurring before, during, or shortly after birth;
- "Dwarfism" means a medical or genetic condition resulting in an adult height of 4 feet 10 inches (147 centimeters) or less;
- "Muscular dystrophy" means a group of hereditary genetic muscle diseases that weakens the muscles that move the human body and persons with multiple dystrophy have incorrect and missing information in their genes, which prevents them from making the proteins they need for healthy muscles. It is characterized by progressive skeletal muscle weakness, defects in muscle proteins, and the death of muscle cells and tissue;
- "Acid attack victims" means a person disfigured due to violent assaults by throwing of acid or similar corrosive substance.

## **B. Visual impairment—**

- "Blindness" means a condition where a person has any of the following conditions, after best correction—
  1. Total absence of sight; or
  2. Visual acuity less than 3/60 or less than 10/200 (Snellen) in the better eye with the best possible correction; or
  3. Limitation of the field of vision subtending an angle of less than 10 degrees.
- "low-vision" means a condition where a person has any of the following conditions, namely:
  - Visual acuity not exceeding 6/18 or less than 20/60 up to 3/60 or up to 10/200 (Snellen) in the better eye with best possible corrections; or
  - Limitation of the field of vision subtending an angle of less than 40 degree up to 10 degree.

# RESERVATION

## **C. Hearing impairment—**

- "Deaf" means persons having 70 DB hearing loss in speech frequencies in both ears;
- "Hard of hearing" means a person having 60 DB to 70 DB hearing loss in speech frequencies in both ears;
- "Speech and language disability" means a permanent disability arising out of conditions such as laryngectomy or aphasia affecting one or more components of speech and language due to organic or neurological causes.

## **II. Intellectual disability**

A condition characterized by significant limitations both in intellectual functioning (reasoning, learning, problem-solving) and in adaptive behaviour which covers a range of everyday, social and practical skills, including—

- 1."Specific learning disabilities" means a heterogeneous group of conditions wherein there is a deficit in processing language, spoken or written, that may manifest itself as a difficulty to comprehend, speak, read, write, spell, or to do mathematical calculations and includes such conditions as perceptual disabilities, dyslexia, dysgraphia, dyscalculia, dyspraxia and developmental aphasia;
- 2."Autism spectrum disorder" means a neuro-developmental condition typically appearing in the first three years of life that significantly affects a person's ability to communicate, understand relationships and relate to others, and is frequently associated with unusual or stereotypical rituals or behaviours.

## **III. Mental behaviour:**

"Mental illness" means a substantial disorder of thinking, mood, perception, orientation or memory that grossly impairs judgment, behaviour, capacity to recognize reality or ability to meet the ordinary demands of life, but does not include retardation which is a condition of arrested or incomplete development of mind of a person, specially characterized by subnormality of intelligence.

# RESERVATION

## **IV. Disability caused due to –**

(a) Chronic neurological conditions, such as—

- 1."multiple sclerosis" means an inflammatory, nervous system disease in which the myelin sheaths around the axons of nerve cells of the brain and spinal cord are damaged, leading to demyelination and affecting the ability of nerve cells in the brain and spinal cord to communicate with each other;
- 2."Parkinson's disease" means a progressive disease of the nervous system marked by tremors, muscular rigidity, and slow, imprecise movement, chiefly affecting middle-aged and elderly people associated with degeneration of the basal ganglia of the brain and a deficiency of the neurotransmitter dopamine.

(b) Blood disorder—

- 1."haemophilia" means an inheritable disease, usually affecting only males but transmitted by women to their male children, characterised by loss or impairment of the normal clotting ability of blood so that a minor wound may result in fatal bleeding;
- 2."Thalassemia" means a group of inherited disorders characterised by reduced or absent amounts of haemoglobin.
- 3."Sickle cell disease" means a haemolytic disorder characterised by chronic anemia, painful events, and various complications due to associated tissue and organ damage; "haemolytic" refers to the destruction of the cell membrane of red blood cells resulting in the release of haemoglobin.

## **V. Multiple Disabilities (more than one of the above-specified disabilities)**

Multiple disabilities include deaf-blindness which means a condition in which a person may have a combination of hearing and visual impairments causing severe communication, developmental, and educational problems.

## **VI. Any other category:**

**Any other category as may be notified by the Central Government.**

Applicants must furnish a valid disability certificate issued by a recognized Government hospital, bearing a photograph of the applicant.

# RESERVATION

## **Concession / Waiver of fees in respect of Persons with Benchmark Disabilities (PwBD):**

Consequent upon amendment to Ordinance X(4) of the University, the following provision has been added after Sub-Clause 2 of Ordinance X(4) of the said Ordinance: —Provided that the Persons with Physical Disabilities shall be waived off all the fees payable including the Examination fee and other University fees, except Admission fee, subscription towards Delhi University Students' Union and Identity Card fee for pursuing under-graduate, post-graduate or other Programmes in the University or its Colleges. This provision further also applies to all persons with benchmark disabilities.

- In pursuance of the above, the students with benchmark disabilities pursuing various Programs of study in the Faculties, Departments, Centres, and Institutions / Colleges of the University shall be exempted from payment of fees, including examination fee and other University fees, except Admission fee, subscription towards Delhi University students' Union and Identity Card fee.
- PwBD applicants who will meet the cut-off / Eligibility Criteria for the Unreserved Category(UR) and will take admission in the Unreserved Category will also pay the fee applicable for PwBD students.
- In pursuance of the Executive Council Resolution No. 50 dated 03.11.2012, it is notified that the students with physical disabilities residing in different Hostels /Halls of the University are exempted from payment of all hostel fees and charges except refundable caution fee and the mess fees. The persons with Physical Disabilities shall pay 50% of the Mess Fee and the remaining 50% of the Mess Fee, in respect of the PwBD students, will be met by the University of Delhi. Similar norms are to be adopted by the Colleges in respect of PwBD Students residing in various hostels of the Colleges. The above provisions and concessions/waivers are applicable with respect to all students with benchmark disabilities.

# RESERVATION

It is clarified further that the students with benchmark disabilities who are getting fellowships / financial assistance shall be exempted from payment of fees / charges / mess fees subject to the following conditions:

<b>Value of Fellowship</b>	<b>Exemption of Fees waiver etc.</b>
Upto Rs. 3000/- pm	Fees Waiver + 50% Mess Subsidy
Rs. 3001 to 8000 pm	Fees waiver but no Mess Subsidy
Rs. 8001 and above pm	No Fees waiver and no Hostel Subsidy

## Provisions for PwBD Candidates

- In case of candidates with benchmark disabilities in the category of blindness, locomotor disability (both arm affected-BA) and cerebral palsy, the facility of scribe/reader shall be given, if so desired by them.
- In case of other category of persons with benchmark disabilities (the Schedule of the said Act may be referred to), the provision of scribe/reader can be allowed (if they so desire) on production of a certificate to the effect that the person concerned has physical limitation to write (use the mouse in case of CBT) and scribe is essential to write examination on his behalf, from the Chief Medical Officer/Civil Surgeon/Medical Superintendent of a Government health care institution as per proforma (For more details refer University of Delhi Bulletin of Information For Admission To Postgraduate Courses).
- Such candidates will have the discretion of bringing his/her own scribe/reader or may opt to have a Scribe/Reader from NTA or through any of its authorised Institute / Agency / Personnel involved in the examination.

# RESERVATION

- An eligible PwBD candidate, desirous of having the facility of scribe/reader, shall have to mention his/her appropriate PwBD category in the relevant column of the application form and also have to record whether he/she will have his/her own arrangement of scribe/reader or it has to be arranged by NTA or through any of its authorised Institute / Agency / Personnel.
- The qualification of the scribe shall be one step below the qualification of the candidate taking the examination. The persons with benchmark disabilities opting for their own scribe/reader should submit details of their own scribe as per proforma (For more details refer to University of Delhi Bulletin of Information For Admission To Postgraduate Courses (2025-26)).
- In case a PwBD candidate has opted for the scribe/reader from NTA or through any of its authorised Institute / Agency / Personnel, the Centre Superintendent shall arrange a meeting of the candidate with the scribe/reader, a day before the examination, for giving him/her a chance to check/verify whether the scribe/reader is suitable or not. (vii)Compensatory time of not less than 20 minutes per hour of examination shall be given to a candidate who is allowed to use a scribe/reader. If the examination is 02 hours in duration, the compensatory time shall be 40 minutes. In case the duration of the examination is more than 02 hours, the compensatory time shall be on a pro-rata basis.
- As far as possible, the examination for persons (s) with Disabilities should be held on the ground floor.

# RESERVATION

## **Armed Forces Children and Widows (CW) Quota**

The University reserves 5% (of the total number) seats, course-wise in all departments / Centres / Colleges, under the CW category. The applicants seeking admission under this category need to register online as per the schedule notified by the University and have to upload the Educational Concession Certificate (Format of the Educational Concession Certificate is provided in Annexure IV), in the prescribed format only, issued by any of the following authorities:

- **Secretary, Kendriya Sainik Board, Delhi**
- **Secretary, Rajya Zila Sainik Board**
- **Officer-in-Charge, Record Office**
- **1st Class Stipendiary Magistrate**

Ministry of Home Affairs (For Police Personnel in receipt of Gallantry Awards) Admission may be offered to the Children Widows of Officers and Men of the Armed Forces including Para-Military Personnel, in the following order of preference:

- 1)- Widows / Wards of Defence personnel killed in action.
- 2)- Wards of Defence Personnel disabled in action and boarded out from service with disability attributable to military services.
- 3)- Widows / Wards of Defence personnel who died while in service with death attributable to military services.
- 4)- Wards of Defence personnel disabled in service and boarded out with disability attributable to the military services.
- 5)- Wards of Serving / Ex-servicemen personnel including personnel of police forces who are in receipt of Gallantry Awards
  - a. Param Vir Chakra
  - b. Ashok Chakra
  - c. Maha Vir Chakra
  - d. Kirti Chakra
  - e. Vir Chakra
  - f. Shaurya Chakra
  - g. President's Police Medal for Gallantry/President Gallantry Medal for the fire services personnel
  - h. Sena, Nau Sena, Vayu Sena Medal
  - i. Mention-in-Dispatches
  - j. Police Medal for Gallantry/Gallantry Medal for fire services

# RESERVATION

6)- Wards of Ex-Servicemen

7)- Wives of:

a. Defence Personnel disabled in action and boarded out from service

b. Defence Personnel disabled in service and boarded out with disability attributable to military service

c. Ex-Servicemen and Serving Personnel who are in receipt of Gallantry Awards

8)- Wards of Serving Personnel

9)- Wives of Serving Personnel

**Note:**

i) Benefit under CW Category may be extended to the widows/ wards of the Personnel of Para Military Forces priority V only.

ii) Admission in priority V is as per the inter-se-priority of the Gallantry Awards.

## Ward Quota

Reservation under ward quota will be done as per University's rules.

# RESERVATION

## Ward Quota

Reservation under ward quota will be done as per University's rules.

[www.admission.uod.ac.in](http://www.admission.uod.ac.in)

### PRESCRIBED FORMAT OF EDUCATIONAL CONCESSION CERTIFICATE (ECC)

(On the proper Letter Head with complete address, telephone number(s) and e-mail ID) OFFICE OF THE \_\_\_\_\_

This is to certify that Mr. / Miss. \_\_\_\_\_ is son / daughter of \_\_\_\_\_  
(No. \_\_\_\_\_) resident of \_\_\_\_\_.

The above named officer / JCO / OR \_\_\_\_\_:

#### Priority – I

Widows / Wards of Defence personnel killed in action on \_\_\_\_\_ during \_\_\_\_\_;

#### Priority – II

Wards of disabled in action on \_\_\_\_\_ during \_\_\_\_\_ and boarded out from service with disability attributable to military service.

#### Priority – III

Widows / Wards of Defence Personnel who died while in service with death attributable to military service.

#### Priority – IV

Wards of Defence Personnel disabled in peace time and boarded out with disability attributable to the military service.

#### Priority – V

Wards of Serving / Ex-servicemen personnel including personnel of police forces who are in receipt of Gallantry Awards;

1. ParamVir Chakra
2. Ashok Chakra
3. MahaVir Chakra
4. Kirti Chakra
5. Vir Chakra
6. Shaurya Chakra
7. President's Police Medal for Gallantry
8. Sena, NauSena, VayuSena Medal
9. Mention-in-Despatches
10. Police Medal for Gallantry.

#### Priority – VI

Wards of Ex- Servicemen

#### Priority – VII

Wives of:

1. Defence Personnel disabled in action and boarded out from service.
2. Defence Personnel disabled in service and boarded out with disability attributable to military service.
3. Ex-Servicemen and Serving Personnel who are in receipt of Gallantry Awards.

#### Priority – VIII

Wards of Serving Personnel

#### Priority – IX

Wives of Serving Personnel

Mr. / Miss. / Mrs. \_\_\_\_\_ son / daughter / wife of \_\_\_\_\_ Officer / JCO / OR is eligible for educational concession for admission in University of Delhi against the Armed Forces Category under Priority No. \_\_\_\_\_.

No.: \_\_\_\_\_ Date: \_\_\_\_\_

Seal <Rubber Stamp> with Name & Designation  
(Signature)

# MBA (International Business)

The MBA program in International Business, offered by the Department of Commerce, Faculty of Commerce & Business, Delhi School of Economics, is a forward-looking academic endeavor committed to shaping globally competent business leaders. Aligned with the Department's mission to develop skilled, ethical, and socially conscious professionals, the program equips students to navigate the complexities of international markets and cross-border operations. Its curriculum integrates core management education with specialized courses in global trade, international finance, cross-cultural management, digital marketing, and strategic policy. Enriched through collaboration with industry practitioners, trade organizations, and academicians, the program seamlessly combines theoretical depth with experiential learning. The MBA (International Business) program aims to cultivate professionals capable of interpreting global trends, formulating adaptive strategies, fostering sustainable growth, and driving organizations with a global outlook in an interconnected and dynamic business environment.

**Programme:** Post Graduate

**Programme Duration:** Two years four semesters full-time programme

## Semester I

Course Code	Paper Title
MBIBCC101	Management and Organizational Behaviour
MBIBCC102	Marketing Management
MBIBCC103	Accounting for Managers
MBIBCC104	Economics for Managers
MBIBCC105	International Business Environment
MBIBCC106	International Trade, Investment and Policy Framework
MBIBCC107	Business Statistics
MBIBCC101	Management and Organizational Behaviour

## Semester II

Course Code	Paper Title
MBIBCC201	Legal Aspects of Business
MBIBCC202	International Trade Practices, Procedures and Documentation
MBIBCC203	International Marketing Research
MBIBCC204	International Marketing
MBIBCC205	Corporate Finance
MBIBCC206	International Financial System
MBIBCC207	Management Science
MBIBCC201	Legal Aspects of Business

## Semester III

Course Code	Paper Title
MBIBCC301	Ethics, Corporate Governance and Sustainability
MBIBCC302	E-Business and Digital Marketing
MBIBCC303	Service Marketing and Customer Relationship Management
MBIBCC304	International Financial Management
MBIBCC305	International Supply Chain Management and Logistics
MBIBCC306	Foreign Language for Business-I
COMOE	Open Electives (Any one from list)
MBIBCC301	Ethics, Corporate Governance and Sustainability

## Semester IV

Course Code	Paper Title
MBIBCC401	Investment Analysis and Portfolio Management
MBIBCC402	Global Strategic Management
MBIBCC403	Cross-Cultural Consumer Behaviour and Industrial Buying Behaviour
MBIBCC404	International Advertising and Brand Management
MBIBCC405	International Human Resource Management
MBIBCC406	India's Foreign Trade and Investment
MBIBEC	Elective Course
MBIBCC401	Investment Analysis and Portfolio Management

# MBA (International Business)

## **List of Open Elective Courses (Semester III) (Select Any One)**

1. COMOE01: Entrepreneurship and New Venture Planning
2. COMOE03: Skills and Techniques of Accounting
3. COMOE04: Business Analysis using Financial Statements
4. COMOE05: Life Skills and Communication
5. COMOE06: Indian Ethos and Leadership
6. COMOE07: Financial Modelling using Excel
7. COMOE08: Financial Markets and Institutional Environment
8. COMOE10: Investment Management

## **List of Elective Course (Semester IV) (Select any one)**

1. MBIBEC01: Project Report
2. MBIBEC02: Cyber Laws and Business Decisions
3. MBIBEC03: IFRS and International Taxation
4. MBIBEC04: Business Analytics
5. MBIBEC05: Foreign Language for Business-II
6. MBIBEC06: Legal Dimensions of International Business

## **Selection of Elective Courses**

1. Options for Elective Courses will be floated according to the availability of faculty and a minimum number of students opting for a particular course.
2. Students will be asked to select the option for an Elective Course at the beginning of Semester III.

## **Selection of Open Elective Courses**

1. Options for Open Elective Courses will be floated according to the availability of faculty and a minimum number of students. The minimum number to be reviewed in the due course of time which may vary programme-wise.
2. Open Elective Courses as placed in semester III would be announced at the beginning of Semester II and accordingly students will be asked to select any one option at that time.
3. At least 10% of the proposed seats in open elective courses should be open to students from outside the discipline subject to fulfilment of eligibility criteria.

# MBA (Human Resource Development)

The success and sustenance of every organization traces back to its most core and prized asset: People! In today's world, every major corporation which wants to stay competitive and survive in a dynamic and unforgiving global economic environment realizes the importance of elevating HR to a position of primacy and power. In the present schema of things, corporate experts in human resource development are among the key personnel needed for corporate strategic planning and control. The MBA program in Human Resource Development was started in the year 1995 (as MHROD) by the Department of Commerce, Faculty of Commerce & Business, Delhi School of Economics with the objective of providing quality education to highly motivated young men and women so that they can provide professional expertise to business and industry in the twin areas of Human Resource and Organizational Development. Identified by NHRD and NTPC, among others, as a premiere programme in the field of Human Resource, MBA (HRD) is a two-year full-time professional program spread over four semesters, which combines grueling academic schedules with proactive efforts to develop new perspectives and a higher level of knowledge and understanding. Going beyond books, theories and case studies to open new windows, it helps young HR and OD experts to enter the increasingly competitive and constantly changing global economy, equipped with the ability to face every challenge head-on and emerge victorious.

**Programme:** Post Graduate

**Programme Duration:** Two years four semesters full-time programme

## Semester I

Course Code	Paper Title
MBHRCC101	Management Principles and Practices
MBHRCC102	Accounting for Managers
MBHRCC103	Economics for Managers
MBHRCC104	Business Statistics
MBHRCC105	Legal Framework for Business
MBHRCC106	Human Resource Management
MBHRCC107	Marketing Management
MBHRCC101	Management Principles and Practices

## Semester II

Course Code	Paper Title
MBHRCC201	Human Resource Development
MBHRCC202	Organizational Behaviour
MBHRCC203	Human Resource Information System
MBHRCC204	Performance Management and Talent Management
MBHRCC205	Finance for Managers
MBHRCC206	Labour and Social Laws
MBHRCC207	Management of Human Capital
MBHRCC201	Human Resource Development

## Semester III

Course Code	Paper Title
MBHRCC301	Organizational Change and Development
MBHRCC302	Learning and Development
MBHRCC303	Management of Industrial Relations
MBHRCC304	Compensation Management
MBHRCC305	Negotiations and Union Management Relations
MBHRCC306	Social Research Methods
COMOE	Open Elective Course
MBHRCC301	Organizational Change and Development

## Semester IV

Course Code	Paper Title
MBHRCC401	International Human Resource Management
MBHRCC402	Ethics, Corporate Governance and Sustainability
MBHRCC403	Strategic Human Resource Management
MBHRCC404	E-Business and Cyber Laws
MBHRCC405	HR Analytics
MBHRCC406	Managing Innovation and Transformation
MBHREC	Elective Course
MBHRCC401	International Human Resource Management

# MBA (Human Resource Development)

## **List of Open Elective Courses (Semester III) (Select Any One)**

1. COMOE01: Entrepreneurship and New Venture Planning
2. COMOE03: Skills and Techniques of Accounting
3. COMOE04: Business Analysis using Financial Statements
4. COMOE05: Life Skills and Communication
5. COMOE06: Indian Ethos and Leadership
6. COMOE07: Financial Modelling using Excel
7. COMOE08: Financial Markets and Institutional Environment
8. COMOE10: Investment Management

## **List of Elective Course (Semester IV) (Select any one)**

- 1. MBHREC01: Dissertation Project
- 2. MBHREC02: Knowledge Management
- 3. MBHREC03: E-Business and Digital Marketing
- 4. MBHREC04: Financial Planning

## **Selection of Elective Courses**

1. Options for Elective Courses will be floated according to the availability of faculty and a minimum number of students opting for a particular course.
2. Students will be asked to select the option for an Elective Course at the beginning of Semester III.

## **Selection of Open Elective Courses**

1. Options for Open Elective Courses will be floated according to the availability of faculty and a minimum number of students. The minimum number to be reviewed in the due course of time which may vary programme-wise.
2. Open Elective Courses as placed in semester III would be announced at the beginning of Semester II and accordingly students will be asked to select any one option at that time
3. At least 10% of the proposed seats in open elective courses should be open to students from outside the discipline subject to fulfillment of eligibility criteria.

# MBA (Business Analytics)

The MBA program in Business Analytics, launched in 2023 by the Department of Commerce, Faculty of Commerce & Business, Delhi School of Economics, is a visionary initiative aimed at preparing future leaders for a data-driven business world. Designed to bridge the gap between business strategy and analytical insight, the program equips students with the skills to convert data into actionable intelligence for strategic decision-making. The curriculum integrates core management principles with advanced analytical tools such as Artificial Intelligence, Machine Learning, Data Visualization, Predictive Modeling, and Big Data Analytics. Developed with inputs from industry experts and academicians, it ensures a balance between conceptual learning and practical application. The MBA (Business Analytics) program nurtures professionals who can navigate the intersection of business and technology, driving innovation and creating competitive advantage in an evolving global economy.

**Programme:** Post Graduate

**Programme Duration:** Two years four semesters full-time programme

## Semester I

Course Code	Paper Title
MBABACC101	Management and Organisational Behaviour
MBABACC102	Marketing Management
MBABACC103	Accounting for Managers
MBABACC104	Economics for Managers
MBABACC105	Business Statistics and Research Methods
MBABACC106	Introduction to Analytics
MBABACC107	Data Visualisation
MBABACC108	Indian Knowledge System

## Semester II

Course Code	Paper Title
MBABACC201	Corporate Finance
MBABACC202	Human Resource Management
MBABACC203	Big Data and Cloud Computing
MBABACC204	Using R for Analytics
MBABACC205	Operations Management
MBABACC206	Management Science
MBABACC207	Data Warehousing and Data Mining
MBABACC208	Life Skills and Communication

## Semester III

Course Code	Paper Title
MBABACC301	Corporate Governance, Ethics and Sustainability
MBABACC302	Using Python for Analytics
MBABACC303	Artificial Intelligence and Machine Learning
MBABACC304	HR Analytics
MBABACC305	Marketing Analytics
MBABACC306	Financial Analytics
MBABACC307	Summer Internship Project Report
MBABACC301	Corporate Governance, Ethics and Sustainability

## Semester IV

Course Code	Paper Title
MBABACC401	Entrepreneurship and New Venture Planning
MBABACC402	Strategic Management
MBABACC403	Supply Chain Analytics
MBABACC404	Healthcare Analytics
MBABACC405	Social Media Analytics
MBABACC406	Cyber Threats and Security
MBABACC407	Indian Ethos and Leadership
MBABACC401	Entrepreneurship and New Venture Planning

# MBA (Business Analytics)

## **List of Open Elective Course (Semester III) (Select any one)**

- 1.COMOE03 : Skills and Techniques of Accounting
- 2.COMOE04 : Business Analysis using Financial Statements
- 3.COMOE08 : Financial Markets and Institutions
- 4.COMOE09 : Planning for Personal Finance
- 5.COMOE10 : Investment Management
- 6.COMOE11 : Project Management Professional-1
- 7.COMOE12 : International Financial Management
- 8.COMOE13 : Startup-1
- 9.COMOE14 : Enterprise Risk Management
- 10.COMOE15 : World Law Prospects
- 11.MBABAEC07 : Financial Modeling using Excel

## **List of Elective Course (Semester IV) (Select any one)**

- 1.MBABAEC01 : Project Management Professional-2\*\*
- 2.MBABAEC02 : Startup-2#
- 3.MBABAEC03 : Internet of Things
- 4.MBABAEC04 : Compensation Management
- 5.MBABAEC05 : Learning and Development
- 6.MBABAEC06 : Digital Marketing Analytics
- 7.MBABAEC07 : Financial Modeling using Excel
- 8.MBABAEC08 : Knowledge Management
- 9.MBABAEC09 : Human Resource Information System
- 10.MBABAEC10 : Advanced Machine Learning

\*\*Only those who have studied Project Management Professional-1 may opt for Project Management Professional-2.

##Only those who have studied Startup-1 may opt for Startup-2.

## **Selection of Elective Courses**

1. Options for Elective Courses will be floated according to the availability of faculty and a minimum number of students opting for a particular course.
2. Students will be asked to select the option for an Elective Course at the beginning of Semester III.

## **Selection of Open Elective Courses**

1. Options for Open Elective Courses will be floated according to the availability of faculty and a minimum number of students. The minimum number to be reviewed in the due course of time which may vary programme-wise.
2. Open Elective Courses as placed in semester III would be announced at the beginning of Semester II and accordingly students will be asked to select any one option at that time.
3. At least 10% of the proposed seats in open elective courses should be open to students from outside the discipline subject to fulfilment of eligibility criteria.

# EVALUATION SCHEME

## **Assessment of Students' Performance and Scheme of Examinations:**

### **1. English shall be the medium of instruction and examination.**

### **2. Assessment of students performance shall consist of:**

- Each paper shall carry 100 marks of which 30 marks shall be reserved for internal assessment based on classroom participation, seminar, term papers, study reports, tests, viva voce and attendance. The weightage given to each of these factors shall be decided and announced at the beginning of the Semester.
- The remaining 70 marks in each paper shall be awarded on the basis of a written examination at the end of each semester. The duration of the written examination of each paper shall be three hours.

## **Pass Percentage & Promotion Criteria:**

- The minimum marks for passing the examination shall be 45% in each paper and 50% in the aggregate of the semester. If a student fails to secure 45 percent marks in any of the papers, he/she can reappear in those paper/papers in the subsequent semesters. If a candidate admitted to the examination in any semester secures the minimum marks to pass in each paper but fails to secure the minimum marks to pass in the aggregate, he/she may appear in any of the paper/s of the Semester concerned according to his/her choice in order to be able to secure the minimum marks prescribed to pass in the aggregate in each semester.
- Only those candidates who have secured at least 45% in each paper and 50 percent in aggregate in each of the semesters of the MBA (BA) / MBA (HRD) / MBA (IB) programme shall be eligible for the award of the Degree. Successful candidates will be classified on the basis of the combined results of Part – I and Part – II examination as follows:
  - i) Candidates securing 60% and above: I Division
  - ii) All others: II Division

# EVALUATION SCHEME

- The conditions of passing the program shall not be deemed to have been satisfied unless a student undergoes practical training under the supervision of the Department in approved organizations for at least two months. Summer training is not an evaluative course but will be mandatory for students to undergo summer training and a certificate of completion will be issued after submission of the training report.
- A candidate must qualify for the award of the degree within four years of his/her admission to the MBA (IB) / MBA (HRD) / MBA (BA) programmes.

**Conversion of Marks into Grades:** As per the University of Delhi Examination rule.

**Grade Points:** Grade point table as per University Examination rule.

**CGPA Calculation:** As per the University Examination rule.

**SGPA Calculation:** As per the University Examination rule.

**Grand SGPA Calculation:** As per the University Examination rule.

**Conversion of Grand CGPA into Marks:** As per University Examination rule.

**Division of Degree into Classes:** Post Graduate degree to be classified based on CGPA obtained into various classes as notified into Examination policy.

**Span Period:** No student shall be admitted as a candidate for the examination for any of the Parts/Semesters after the lapse of four years from the date of admission to the Part- I/Semester-I of the MBA (IB) / MBA (HRD) / MBA (BA) programmes.

## Attendance Requirements

Attendance in class lectures, seminars, cases, business games and industrial visits is compulsory. A student may not be permitted to appear for any semester-end examination unless and until he or she completes three-fourths (75%) of the attendance.

# EVALUATION SCHEME

## Guidelines for the Award of Internal Assessment Marks MBA (IB) / MBA (HRD) / MBA (BA) programmes (Semester Wise)

For each core and elective course, there are **30 marks** allocated for the internal examination and **70 marks** for the Semester-End Examination. Out of **30 marks** allocated for internal assessment for each course:

1. **10 marks** are assigned for class test / written assignment or any other method and will be evaluated by the concerned faculty as part of their continuous evaluation.
2. **10 marks** are assigned for class presentation/project work.
3. **10 marks** are assigned for attendance in the class. The marks for attendance will be assigned as follows:

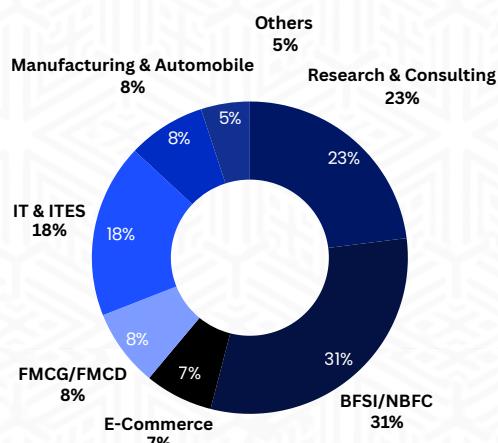
1.	<b>75% or more but less than 77.5%</b>	1
2.	<b>77.5% or more but less than 80%</b>	2
3.	<b>80% or more but less than 82.5%</b>	3
4.	<b>82.5% or more but less than 85%</b>	4
5.	<b>85% or more but less than 87.5%</b>	5
6.	<b>87.5% or more but less than 90%</b>	6
7.	<b>90% or more but less than 92.5%</b>	7
8.	<b>92.5% or more but less than 95%</b>	8
9.	<b>95% or more but less than 97.5%</b>	9
10.	<b>97.5% and above</b>	10

For open elective courses, there are **30 marks** allocated for the internal examination and **70 marks** for the Semester-End Examination. Out of 30 marks allocated for internal assessment for each course:

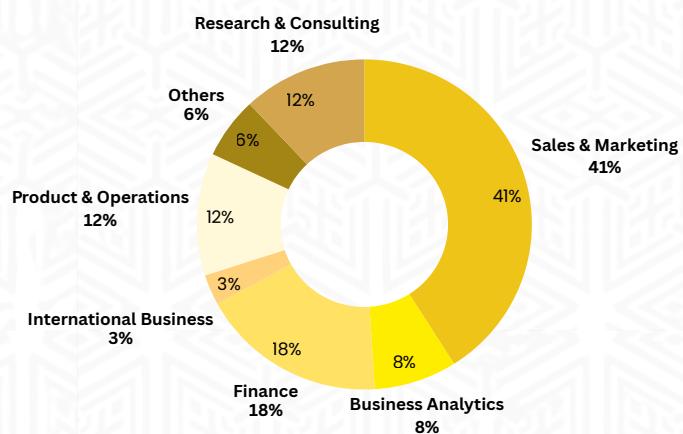
- a) **10 marks** are assigned for the project.
- b) **20 marks** are assigned for class tests.

# MBA (IB) PLACEMENTS 2024-25

## SECTOR-WISE COMPANIES



## PROFILES OFFERED



## FINAL PLACEMENTS

HIGHEST CTC - 30 LPA

AVERAGE CTC - 13.9 LPA

MEDIAN CTC - 15.2 LPA

## SUMMER INTERNSHIPS

HIGHEST - 170 K

AVERAGE - 62.7 K

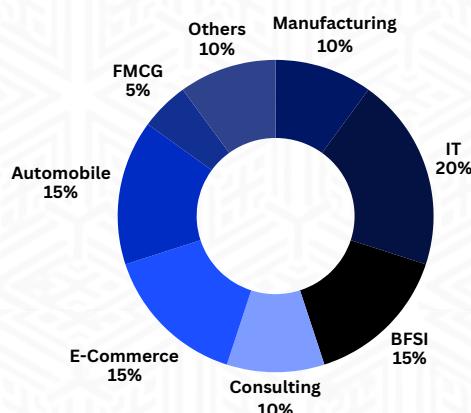
MEDIAN - 40 K

## OUR RECRUITERS

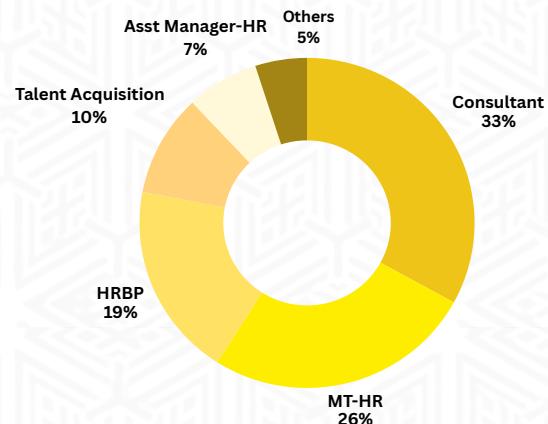


# MBA (HRD) PLACEMENTS 2024-25

## SECTOR-WISE COMPANIES



## PROFILES OFFERED



**HIGHEST CTC - 20.50 LPA**

**AVERAGE CTC - 13 LPA**

**MEDIAN CTC - 12 LPA**

## SUMMER PLACEMENTS

**HIGHEST - 350 K**

**AVERAGE - 75 K**

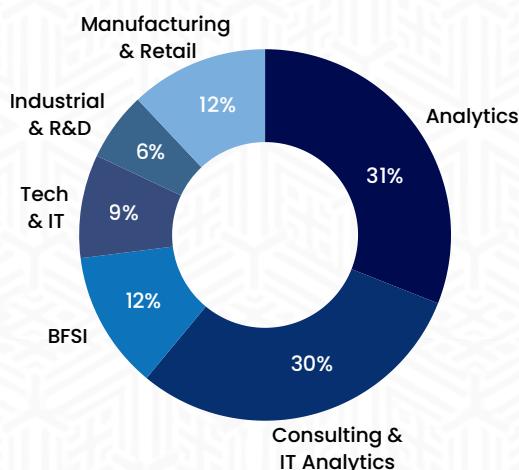
**MEDIAN - 60 K**

## OUR RECRUITERS

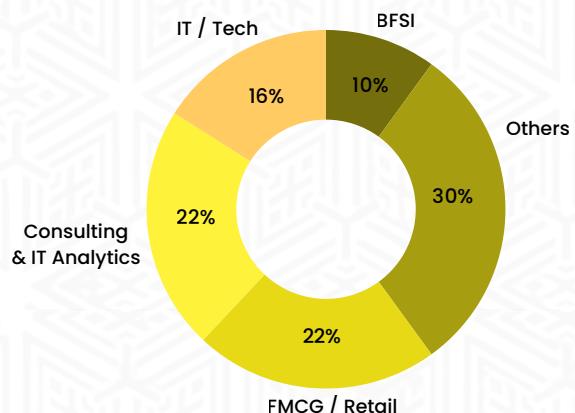


# MBA (BA) PLACEMENTS 2024-25

## SECTOR-WISE COMPANIES



## PROFILES OFFERED



## FINAL PLACEMENTS

HIGHEST CTC – 23.5 LPA

TOP 25% CTC – 16 LPA

AVERAGE CTC – 12.5 LPA

## SUMMER INTERNSHIPS

HIGHEST STIPEND – 150k

TOP 25% STIPEND – 80 K

AVERAGE STIPEND – 40 K

## OUR RECRUITERS



# CAMPUS FACILITIES & RESOURCES

## Computer Laboratory

Department has a computer center with requisite facility.

## Seminar Room

The seminar room is an ultra-modern air-conditioned room equipped with the latest multimedia projection system. It serves as the venue for holding guest lectures and corporate interaction programmes.

## Convention Centre

The Convention Centre of the University of Delhi is a state-of-the-art centre for holding symposia, conferences and workshops. It is fully equipped and has a hall with a capacity of 500 people and three smaller halls which can accommodate around 50 people each.

## Ratan Tata Library

Famously known as RTL, Ratan Tata Library is located inside the Delhi School of Economics campus. The library is home to more than 3 lakh volumes of books, periodicals, documents and journals. RTL has been designated as a repository of various Union and State Government Publications. It has a common reading hall with a seating capacity of 120 students. Some of the best journals like Accounting and Business Research, Business Ethics: A European Review, Review of Industrial Organization, Marketing News by American Marketing Association, USA, Journal of International Trade and Economic Development & many more are subscribed in the library to the benefit of students.



# CAMPUS FACILITIES & RESOURCES

## Cafeteria

DSE campus is also home to one of the most well-known canteens in the DU North Campus. The canteen is full of students, not just from the DSE campus but also from other DU colleges for its delicious food at very affordable prices. Mutton Cutlet and Mutton Dosa are the most sought-after delicacies here along with JP Tea Stall's famous Masala Coke.



## Sports Facilities

The following sports facilities are available in Delhi University Sports Council(DUSC):

**Rugby Stadium:** The University Rugby Stadium has a playfield of Rugby with a lush green arena for Football, Baseball, Handball, Kabaddi and Softball.



**Multipurpose Hall:** The University Multipurpose Hall has imported carpet flooring on the Lower/Ground Floor and wooden flooring on the First Floor for Badminton, Basketball, Chess, Judo, Netball, Table Tennis & Taekwondo. The services of gymnasium (Gym) available in the Multipurpose Hall are utilized for the students, research scholars and teaching and non teaching employees of the University.



**Polo Ground:** The Pologround has 8 lane Synthetic Track for Track and Field events. It also has playfield for Football, Baseball, Handball, Hockey, Kabaddi and Softball.



# HOSTEL FACILITY

Hostel facility can be availed by a select number of students at the University hostels on merit basis. University Hostels are equipped with various facilities like Dining Hall for breakfast, lunch and dinner, common room for recreational activities, computer room, Cafeteria for snacks, Gym, etc.



## List of University Hostels For Men

- P.G. Men's Hostel, University Road
- Gwyer Hall, University Road
- D.S. Kothari Hostel, University Road
- Jubilee Hall, Khyber Pass Road
- International Students House, Mall Road
- Mansarovar Hostel, GTB Marg
- V.K.R.V. Rao Hall, University Road



## List of University Hostels For Women

- University Hostel for Women, Chhatra Marg
- Meghdoot Hostel, Chhatra Marg
- Rajiv Gandhi Girls Hostel, Mukherjee Nagar



**\*Students should directly contact the office of the hostels concerned and apply as per the stipulated procedure well in time.**

# MBA (IB) COMMITTEES



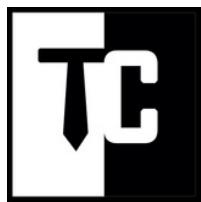
The Public Relations Committee boosts the institute's brand by promoting events, connecting aspirants, and managing social media and web presence. It serves as the key communication link between the college and external audiences.



The Corporate Relations Team manages placement activities, builds recruiter relationships, and drives brand building for MBA (IB). They focus on student development through live projects and internships.



The Alumni Committee builds strong alumni bonds, connecting them with students and faculty through mentorship, projects, and events like the Reminiscence dinner, fostering placements and institutional growth.



Team Convention, one of the oldest committees, drives learning and departmental branding by organizing flagship events like ERUDITION, the Annual Business Convention. It connects students with industry leaders to enhance their practical knowledge.



Team IISAC connects students with industry leaders and develops skills that make them industry ready. It also organizes fun activities ensuring students enjoy their two years while preparing for their careers.

# MBA (IB) CELLS



The Discipline Committee ensures a peaceful, respectful campus by enforcing rules and fostering coordination. It supports event execution, guides new students on decorum, and follows a rulebook to maintain harmony and uphold the institute's principles.



ConStrat, the consulting cell, hosts national case competitions like Conundrum & Casenova, connects students with industry leaders, and provides resources like interview guides & consulting insights through social media.



The Marketing Cell nurtures creativity and originality, offering students hands-on experience through case studies, quizzes, and presentations. It organizes key competitions like Brand U and Yuva Kaal to develop marketing skills beyond the classroom.



The IB Cell fosters global awareness through guest lectures, competitions, and a weekly newsletter, providing insights into business practices, emerging market trends, cross-cultural management, and global trade developments preparing students for international careers.



Finance Cell, the oldest at IB, enhances financial knowledge through weekly articles and events like FinBytes and Fintalk. It hosts contests such as MoneyBall and Blue Chippers, keeping students engaged year-round.

# MBA (IB) CLUBS



Training & Development Club equips students with corporate ready skills through guest lectures, workshops, resume vetting, mock interviews, and certified sessions, supported by academic and industry resources.



Team Infinity, the Analytics Club of DSE, empowers students with key data analytics skills through weekly tutorials and case competitions while building a network of industry mentors.



The Sports Club brightens student life through sports and cultural activities, promoting joy, teamwork, and the unique thrill of playing on the field while nurturing leadership, discipline, resilience, and a strong sense of community among participants.

# MBA (HRD) CORE COMMITTEES



## Alumni Committee

Strengthening bonds and building legacies, the Alumni Committee unites past, present, and future to foster growth, collaboration, and lifelong connection.

## Corporate Relations Team

Corporate Relations Team bridges students and industry by managing placements, fostering corporate partnerships, and preparing students for successful careers.



## HighQ – The HR Club

HighQ fosters academic excellence and core HR competencies by bridging learning gaps, driving rigor, and building a strong HR talent pool.

## Public Relations Team

The Public Relations Team is the face of DSE MBA-HRD, driving visibility through event coverage, publications, and dynamic digital engagement across platforms.



## Student Development Cell

Student Development Cell bridges academia and industry by fostering holistic growth through conferences, fests, workshops, competitions, and corporate engagements.

## Team Convention

Team Convention, the oldest committee, elevates learning and branding through flagship events like the Annual Business Convention, TEDx, and Valedictory.



# MBA (HRD) NON-CORE COMMITTEES



## Discipline Committee

The Discipline Committee fosters self-discipline and ensures decorum across events, shaping students into responsible and impactful professionals.

## Team ESAC

ESAC enriches student life by curating sports, cultural, and entertainment events that make college vibrant and memorable.



## Team Sankalp

Sankalp, the Social Responsibility Cell, nurtures socially responsible managers through impactful initiatives addressing community and societal needs.

## Batch 2024-26



## Batch 2025-27

# MBA (BA) COMMITTEES



## Corporate Relations Team

bridges academia and industry by forging partnerships that create real-world projects, internships, and career opportunities for MBA (BA) students.

## Public Relations Team

enhances the MBA (BA) program's reputation by fostering community ties and effectively showcasing its achievements and impact.



## Analytics Alliance

is a vibrant community of data enthusiasts dedicated to driving intellectual and personal growth through case studies, workshops, and interactive learning experiences.

## Team Convention

curates impactful events that foster learning, networking, and growth, empowering MBA (BA) students to thrive in a data-driven business world.



## Discipline Committee

ensures a respectful, orderly, and professional environment, enabling smooth and productive functioning of all MBA (BA) program events.

## Alumni Committee

fosters lifelong bonds by connecting alumni with the institute and students through mentorship, networking, and knowledge-sharing opportunities.



# MBA (BA) CELLS



## Student Development Cell

empowers MBA (BA) students with industry-ready skills through workshops, mentorship, and mock interviews, ensuring career and placement success.

## Consulting Cell

provides students with hands-on experience through live projects while hosting events, talks, and workshops to explore and prepare for consulting careers.



## Finance Cell

enriches financial knowledge through equity research, interactive sessions with industry experts, and engaging quizzes, empowering students to excel in the world of finance.

## E-Magazine Cell

showcases creativity and insights by curating engaging content that highlights achievements, ideas, and experiences of MBA (BA) students.

## Marketing Cell

hones students' marketing acumen through case studies, industry interactions, and knowledge-sharing sessions, preparing them to excel in a dynamic business landscape.

## Sports Cell

fosters holistic development by promoting sportsmanship, teamwork, and leadership, integrating these values into academic and professional growth.



**2024-26 Batch**

**2025-27 Batch**



# DEPARTMENT'S EVENTS

## 10<sup>th</sup> Annual International Commerce Conference

Established as a distinguished platform for academic excellence and collaboration, the 10th Annual International Commerce Conference reflects the University of Delhi's enduring dedication to fostering meaningful research, innovation, and dialogue in commerce and governance. Organized by the Department of Commerce, Delhi School of Economics, in collaboration with Deen Dayal Upadhyaya College, the 2025 conference on "Governance in Amrit Kaal" brings together eminent scholars, policymakers, industry experts, and academicians from around the world to share perspectives, explore emerging trends, and address the evolving challenges and opportunities shaping the future of governance and sustainable development. The conference aims to stimulate critical discussions, promote interdisciplinary research, and contribute to shaping inclusive, transparent, and resilient governance systems that align with India's vision for holistic growth in the Amrit Kaal era.



## 74th All India Commerce Conference

Founded in 1947, the Indian Commerce Association fosters academic collaboration through its annual All India Commerce Conference. The 74th edition, hosted by the University of Delhi with O.P. Jindal Global University, continued this enduring legacy of dialogue, learning, and national engagement.

## 6th Multinational Enterprises & Sustainable Development International Conference

Held on November 29–30, 2023, MESD'23 united global scholars to explore sustainable business strategies. Organized by the University of Delhi with Georgia Tech, ICN Business School, and CEREFIGE, it advanced discussions on multinational enterprise strategies and global partnerships promoting sustainable development.



# DEPARTMENT'S EVENTS

2026-27



## Reminiscence

Reminiscence 2024, held on November 9, 2024, at the Delhi School of Economics, brought together alumni, students, and faculty. Jointly organized by MBA (BA), MBA (HR), and MBA (IB), it celebrated shared memories, renewed connections, and pride in the DSE legacy.

## Erudition

Erudition, the Annual Business Convention jointly organized by MBA (BA), MBA (HRD), and MBA (IB), provides a dynamic platform where industry leaders, policymakers, scholars, and students explore economic, social, and technological challenges shaping modern business, fostering dialogue on innovation, adaptability, and organizational excellence.



## Synergy

Synergy, the Annual Management Fest of the MBA (IB), MBA (HRD) and MBA (BA) programs, brings together top management talent from across India through diverse competitions and events spanning International Business, Human Resources, Marketing, Finance, Strategy, and Consulting.

## TedX DOC

The inaugural TEDx Department of Commerce, Delhi School of Economics, held virtually on October 24, 2020, marked a milestone of inspiration and pride. Organized by Team Convention, it embodied the institute's spirit of innovation, dialogue, and intellectual exploration.



# FLAGSHIP EVENTS



## HR Symposia - (HRD)

HR Symposia is a 2-day annual HR conference focused around a central theme. It includes Panel Discussions and Speaker Sessions on specific topics related to the industry and distinguished leaders from the HR Fraternity are invited to be a part of these sessions to share their opinions about the same. This provides a platform for students to interact with industrial leaders who are enriched with the knowledge of the field they plan to pursue their careers in.

The vision of HR Symposia is to reach out to eminent leaders and introduce them to the budding HR managers. It serves as a medium of connect between the experts & the learners.

## IB Symposia - Rethink (IB)

IISAC organizes the annual IB Symposia – Rethink. There is a lot of learning shared by eminent personalities from their experience in different fields enthralling the students of MBA (IB) to acquire fruitful insights from different sessions of the day. The sessions are well curated based on the requirements of the industry and the event is graced by the presence of the leaders hailing from diverse fields.



## Converge 1.0 – Flagship Business Conclave MBA (Business Analytics)

Our event brought together industry leaders, strategists, and students for engaging CXO panels and discussions on analytics-driven leadership and innovation. With 200+ participants, it strengthened academia-industry collaboration, fostering learning, networking, and future-ready business leadership.

# DEPARTMENT'S PUBLICATIONS

2026-27

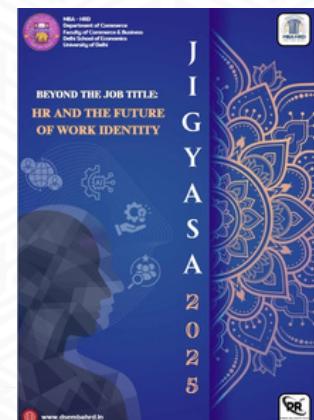
## Journal of Commerce & Business Studies (JCBS)

The Journal of Commerce and Business Studies (JCBS) is published by the Department of Commerce. The journal presents contemporary research in commerce, management, and economics. It fosters academic inquiry and interdisciplinary dialogue, showcasing innovative studies addressing emerging global business and governance challenges.



## Downtown - MBA International Business

'Uday' is the annual business journal of the IB Program. The journal, a venture by the faculty and students of the IB program of the department, is an attempt to provide a platform to students, academicians and professionals to express their insights on key issues concerning the current business and economic world. Over the years, the journal has been widely circulated and has received appreciation from both corporate and academia. It is a compilation of articles, research based papers, interviews and case studies by stalwarts in their respective fields. The last edition of Uday themed "Renaissance in Business" explored the new frontiers in the world of business that require management attention in the backdrop of highly competitive globalized business environment.

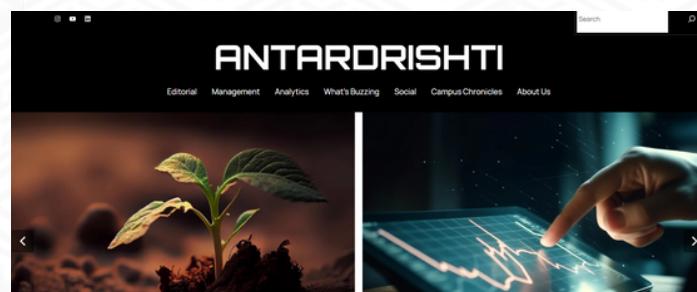


## JIGYASA- Annual HR Journal of MBA HRD

Rooted in its name Jigyasa—which means curiosity—the journal is a student-led, non-commercial initiative from the MBA (HRD) program (formerly MHROD). Since its inception in 2006, Jigyasa has served as a bridge between academia and industry, offering articles, case studies, interviews, and book reviews from some of the most respected names in the HR and business community.

## Antardrishti - E-Magazine of Business Analytics

In today's automated era, our platform unites management enthusiasts—students, professors, and industry leaders—to exchange ideas and insights. As a dynamic magazine, it encourages dialogue on management, analytics, and social issues, with the inaugural edition emphasizing self-reflection's impact on growth.



# FACULTY

## DEAN

### DEPARTMENT OF COMMERCE

### FACULTY OF COMMERCE & BUSINESS

1. Dr. Vijay Kumar Shrotryia (Senior Professor)

## PROFESSORS

2. Dr. Ajay Kumar Singh (Senior Professor)
3. Dr. Kavita Sharma (Senior Professor)
4. Dr. R.K. Singh
5. Dr. Madan Lal
6. Dr. Niti Bhasin
7. Dr. Sunaina Kanojia
8. Dr. Ritu Sapra
9. Dr. Urvashi Sharma
10. Dr. Amit Kumar Singh
11. Dr. Ashish Chandra
12. Dr. H.K. Dangi
13. Dr. Shital Jhunjhunwala
14. Dr. Abha Shukla
15. Dr. Anil Kumar
16. Dr. Pooja Goel

## ASSOCIATE PROFESSOR

17. Dr. Anil Kumar Goswami
18. Dr. Sonal Thukral
19. Dr. Sahaj Wadhwa
20. Dr. Shilpa Lodha

## ASSISTANT PROFESSORS

21. Dr. Kiran Bala
22. Dr. Supreet Kaur
23. Dr. Rohit Kumar Shrivastav
24. Dr. Vibhuti Vasishth
25. Dr. Namita Jain
26. Dr. Rajdeep Singh
27. Dr. Sватि Kumari
28. Dr. Kirti Singh
29. Dr. Sumita Sinku
30. Dr. Manish Kumar
31. Dr. Jagdish Raj Saini
32. Dr. Manisha
33. Dr. Pratibha Maurya
34. Dr. Purushottam Kumar Arya
35. Dr. Reetika Jain
36. Dr. Gopalji Srivastava

## ADMISSION COORDINATOR

Dr. Sonal Thukral

## ADMINISTRATION

Kishore Kumar  
Section Officer

[sectionofficer@commerce.du.ac.in](mailto:sectionofficer@commerce.du.ac.in)

**2026-27**

# **FACULTY**



**Dr. Vijay Kumar Shrotryia**  
Senior Professor  
Head & Dean



**Dr. Ajay Kumar Singh**  
Senior Professor



**Dr. Kavita Sharma**  
Senior Professor



**Dr. R.K. Singh**  
Professor



**Dr. Madan Lal**  
Professor



**Dr. Niti Bhasin**  
Professor



**Dr. Sunaina Kanojia**  
Professor



**Dr. Urvashi Sharma**  
Professor



**Dr. Amit Kumar Singh**  
Professor



**Dr. Ashish Chandra**  
Professor



**Dr. Ritu Sapra**  
Professor



**Dr. H K. Dangi**  
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**Dr. Shital Jhunjhunwala**  
Professor



**Dr. Abha Shukla**  
Professor



**Dr. Anil Kumar**  
Professor



**Dr. Pooja Goel**  
Professor



**Dr. Anil Kumar Goswami**  
Associate Professor



**Dr. Sonal Thukral**  
Associate Professor

**2026-27**

# **FACULTY**



Dr. Sahaj Wadhwa  
Associate Professor



Dr. Shilpa Bala  
Associate Professor



Dr. Kiran Bala  
Assistant Professor



Dr. Supreet Kaur  
Assistant Professor



Dr. Rohit Kumar Shrivastav  
Assistant Professor



Dr. Vibhuti Vasishth  
Assistant Professor



Dr. Namita Jain  
Assistant Professor



Dr. Manish Kumar  
Assistant Professor



Dr. Jagdish Raj Saini  
Assistant Professor



Dr. Manisha  
Assistant Professor



Dr. Pratibha Maurya  
Assistant Professor



Dr. Purushottam Kumar Arya  
Assistant Professor



Dr. Rajdeep Singh  
Assistant Professor



Dr. Svati Kumari  
Assistant Professor



Dr. Kirti Singh  
Assistant Professor



Dr. Sumita Sinku  
Assistant Professor



Dr. Reetika Jain  
Assistant Professor



Dr. Gopalji Srivastava  
Assistant Professor

# ALUMNI

In a span of more than 28 years, MBA (HRD) & MBA (IB) have successfully established themselves in the industry. Their rich alumni base expands across geographies, sectors and industries. The institute promotes a cohesive culture and believes in engaging all its alumni. Team Alumni aspires to capture the essence of experience of the rich alumni base and direct it towards the intellectual enrichment of the blossoming minds of the attending batches.



**Ankur Gupta**  
Director- Strategy & Business Development, South Asia Airbus



**Manasvi Vedhera**  
General Manager, Samsung India



**Karan Raj Gulshan**  
Investment Specialist, Asian Development Bank



**Shilpa Pental**  
Research Director, Gartner



**Piyush Prasad**  
National Business Head, Hero Electric



**Sandeep Rao**  
General Manager, Carlsberg



**Nitin Khanna**  
Vice President, ICICI Securities



**Sameer Gupta**  
Vice President, HCL Technologies



**Paula Ghosh**  
Director, KPMG



**Vivek Dubey**  
Sales and Account Director, Tech Mahindra



**Anindya Datta**  
Director – Marketing & Corporate Affairs, Barclays



**Sandeep Khanna**  
General Manager-Coated steel Sales & Marketing , JSW STEEL LTD.



**Udit Mittal**  
Founder & MD, Unison International Consulting Pvt. Ltd.



**Ruchira Garg**  
Senior Director, HR Services Vmware



**Shruti Jana**  
VP People Partners, North America Workday



**Omar Farooq**  
CEO, AceProHR

## ALUMNI



**Gaurav Ahluwalia**  
Managing Director,  
HR JP Morgan  
Chase



**Panchali Das**  
Head HR,  
Zenoti



**Sameer Madan**  
Vice President,  
People Success  
Mindtickle



**Abhijit  
Bhattacharya**  
Joint General  
Manager,  
ICICI Bank



**Ambrish Rastogi**  
Head, India  
BTS



**Ashish Kumar  
Topno**  
Director HR-  
Supply Chain,  
Flipkart



**Santhosh Mathew**  
Senior Director, HR  
Cognizant Technology  
Solutions



**Pragya Kumar**  
Chief People  
Officer,  
GirnarSoft



**Rishabh Nagpal**  
Director HR,  
Samsung India  
& South West  
Asia HQ



**Avdhesh Dixit**  
CHRO,  
Acuity  
Knowledge  
Partners



**Alok Vatsa**  
HR Head,  
Adient  
India



**Vivek Mukherjee**  
Director & Head  
HR,  
Benetton Group



**Prateek Prashar**  
VP-HR,  
Startek



**Avinash Kohli**  
ED - Leadership, Learning  
and  
Organizational Capability,  
Boeing India



**Shruti  
Ambegaokar**  
Partner,  
Core Creators

# 'FAQs'

**Q: I would like to change my "Applicant's details", which I filled in during the "New User Registration". Can I do that?**

A: No, you cannot change that information later on. Be careful in filling out the registration form.

**Q: Can I submit the fee through any other method, like demand draft, etc?**

A: No, the registration fee is accepted only through the online payment options available in the registration portal.

**Q: Can I change my preference of course at the time of admission?**

A: No, preference of course once filled in the application form cannot be changed at the subsequent stage.

**Q: How can I correct my mistake in the registration form? If I have uploaded the wrong Photo/ ID Proof/ Signature.**

A: No modifications in the form are allowed once fee payment is made. Before making the online payment, you can edit your registration form.

**Q: How can I upload a self-attested ID Proof?**

1. Take a photocopy of your ID proof.
2. Self-attest it.
3. Scan it and upload.

**Q: Will the registration fee be refunded or adjusted?**

A: The registration fee is mandatory for all categories and will not be refunded or adjusted in any circumstances.

**Q: How do I convert CGPA into Percentage?**

A: As per your Board/University.

**Q: Which are the mandatory fields in the application?**

A: Mandatory fields are indicated by a red star (\*) adjacent to the name of the fields. The applicant must fill in the relevant information in these fields to complete the registration.

**Q: My internet got disconnected while filling out the form. What should I do?**

A: When you get the internet connection, log in again with your credentials and fill in the information again.

# 'FAQs'

**Q: Can I transfer my admission from one course to another ?**

A: The transfer would depend on your merit, preference and availability of seats in subsequent counselling.

**Q: There is some discrepancy in my marks in the form I have submitted and my documents. What should I do?**

A: No changes can be done to the form once it has been submitted. In case of such discrepancies, your candidature shall be cancelled.

**Q: Is it okay to submit/upload a photocopy of the documents?**

A: No. Original documents have to be submitted for verification.

**Q: Is a hostel facility available on campus?**

A: Students can apply for Delhi University Hostels. The list is available on University's Website.

**Q. How do we apply for Hostels?**

A. Visit the respective Hostel's website for information.

**Q. What would be the mode of payment for the fee? Can I pay it in cash?**

A. The fee has to be paid Online only.

**Q. Can I provide an Old category certificate?**

A. No.

**Q. What if I have not received my undergraduate degree yet but I have a provisional certificate, would it be sufficient?**

A. Yes, but you should provide your degree at the time of final admission.

**Q. Is it following the trimester system or semester system?**

A. The Course follows 2 Semester system.

**Q. What is the process of withdrawing admission?**

A. You need to write an application and fill out a withdrawal form and refund form before the specified date.

# 'FAQs'

## **Q. If my marksheet shows combined marks for Class 11th and 12th, which marks will be considered?**

**A.** Only the total marks mentioned for Class 12th will be considered for evaluation purposes.

## **Q. How will marks be calculated if a subject includes both theory and practical components?**

**A.** The marks of all sub-components (theory and practical) will be added together to determine the total marks for that subject, even if the candidate was absent in any component.

## **Q. Can a diploma be accepted in place of a degree for eligibility?**

**A.** No. A diploma cannot be considered in lieu of a degree. The candidate must possess a valid degree qualification.

## **Q. How will CGPA be converted into percentage?**

**A.** The conversion method prescribed by the candidate's University will be accepted if valid proof is submitted.

If no proof is provided, the conversion factor of  $CGPA \times 9.5$  will be applied.

# 'FAQs'

## FOR FOREIGN NATIONALS

### **Q: Where should I contact for details regarding admission?**

A: FOREIGN STUDENTS' REGISTRY OFFICE

Room No. 11, First Floor, Conference Centre, University of Delhi, New Delhi-110007

Ph no.: 011-27666756

Email ID: [fsr@du.ac.in](mailto:fsr@du.ac.in), [fsradmissions@du.ac.in](mailto:fsradmissions@du.ac.in)

Website Link: [www.fsr.du.ac.in](http://www.fsr.du.ac.in)

### **Q: Who is a Foreign National?**

A: A candidate is considered a "Foreign National" who

- Holds a passport/ Citizenship of a country other than India. **OR**
- Has an OCI/ PIO card and also holds a Passport of a country other than India.

#### **Note:**

- An applicant having an OCI card and studying throughout India will be considered a "Foreign National".
- Non-Resident Indian (NRI) / Indian Citizen whose qualifying examination is from an International Board/ Foreign University will NOT BE CONSIDERED as Foreign National.

### **Q: What are the eligibility conditions for foreign nationals for admission to MBA(IHRD/IB/BA) Courses?**

1. 10+2+3 years of education.
2. Medium of instruction should have been English/ should have English proficiency certificate of TOEFL (minimum 70) or IELTS (minimum 6 bands)/English language Proficiency test (ELPC).
3. The candidate should have studied Mathematics at the school/ graduation level.
4. Good Academic Record (II Division, i.e., 50 percent or equivalent CGP Score).
5. Appeared in GMAT/CAT/XAT/MAT.

# Ordinance XV-B

## Maintenance of Discipline Among Students of the University

1. All powers relating to discipline and disciplinary action are vested in the Vice-Chancellor.
2. The Vice-Chancellor may delegate all or such powers as he/she deems proper to the Proctor and to such other persons as he/she may specify in this behalf.
3. Without prejudice to the generality of power to enforce discipline under the Ordinance, the following shall amount to acts of gross indiscipline:
  - a. physical assault, or threat to use physical force, against any member of the teaching and non-teaching staff of any Institution/ Department and against any student within the University of Delhi;
  - b. carrying of, use of, or threat to use of any weapons;
  - c. any violation of the provisions of the Civil Rights Protection Act, 1976;
  - d. violation of the status, dignity and honour of students belonging to the scheduled castes and tribes;
  - e. any practice—whether verbal or otherwise—derogatory of women;
  - f. any attempt at bribing or corruption in any manner;
  - g. wilful destruction of institutional property;
  - h. creating ill-will or intolerance on religious or communal grounds;
  - i. causing disruption in any manner of the academic functioning of the University system;
  - j. ragging as per Ordinance XV-C.
4. Without prejudice to the generality of his/her powers relating to maintenance of discipline and taking such action in the interest of maintaining discipline as may seem to him/her appropriate, the Vice-Chancellor, may in the exercise of his/her powers aforesaid order or direct that
  - a. any student or students—be expelled; or
  - b. be, for a stated period rusticated; or
  - c. be not for a stated period, admitted to a course or courses of study in a College, Department or Institution of the University; or
  - d. be fined with a sum of rupees that may be specified; or
  - e. be debarred from taking a University or College or Departmental Examination or Examinations for one or more years; or
  - f. that the result of the student or students concerned in the Examination or Examinations in which he/she or they have appeared be cancelled.
5. The Principals of the Colleges, Heads of the Halls, Deans of Faculties, Heads of Teaching Departments in the University, the Principal, School of Correspondence Courses and Continuing Education and Librarian shall have the authority to exercise all such disciplinary powers over students in their respective Colleges, Institutions, Faculties and Teaching Departments, in the University as may be necessary for the proper conduct of the Institutions, Halls and teaching in the concerned Departments. They may exercise their authority through, or delegate authority to, such of the teachers in their Colleges, Institutions or Departments as they may specify for these purposes.
6. Without prejudice to the powers of the Vice-Chancellor and the Proctor as aforesaid, detailed rules of discipline and proper conduct shall be framed. These rules may be supplemented, where necessary, by the Principals of Colleges, Heads of Halls, Deans of Faculties and Heads of Teaching Departments in this University. Each student shall be expected to provide himself/herself with a copy of these rules. 7. 1. 2. 3. 4. 5. 6. 7. 8. 10.
7. At the time of admission, every student shall be required to sign a declaration that on admission he/she submits himself/herself to the disciplinary jurisdiction of the Vice-Chancellor and the several authorities of the University who may be vested with the authority to exercise discipline

**Maintenance of Discipline and Prohibition of and Punishment for Ragging**

The students of all the courses are required to maintain strict discipline and ragging in any form is prohibited as per Ordinance XV-B and XV-C of University of Delhi.

# Ordinance XV-C

## Prohibition of and Punishments for Ragging

1. Ragging in any form is strictly prohibited, within the premises of College / Department or Institution and any part of Delhi University system as well as on public transport.
2. Any individual or collective act or practice of ragging constitutes gross indiscipline and shall be dealt with under this Ordinance.
3. Ragging for the purposes of this Ordinance, ordinarily means any act, conduct or practice by which dominant power or status of senior students is brought to bear on students freshly enrolled or students who are in any way considered junior or inferior by other students; and includes individual or collective acts or practices which
  - a. Involve physical assault or threat to use of physical force.
  - b. Violate the status, dignity and honour of women students.
  - c. Violate the status, dignity and honour of students belonging to the scheduled caste and tribe.
  - d. Expose students to ridicule and contempt and affect their self-esteem.
  - e. Entail verbal abuse and aggression, indecent gestures and obscene behavior.
4. The Principal of a College, the Head of the Department or an Institution, the authorities of College, or University Hostel or Halls of Residence shall take immediate action on any information of the occurrence of ragging.
5. Notwithstanding anything in Clause (4) above, the Proctor may also suomoto enquire into any incident of ragging and make a report to the Principal/ Vice-Chancellor of the identity of those who have engaged in ragging and the nature of the incident.
6. The Proctor may also submit an initial report establishing the identity of the perpetrators of ragging and the nature of the ragging incident.
7. If the Principal of a College or Head of the Department or Institution or the Proctor is satisfied that for some reason, to be recorded in writing, it is not reasonably practical to hold such an enquiry, he/ she may so advise the Principal/ Vice-Chancellor accordingly.
8. When the Principal/ Vice-Chancellor is satisfied that it is not expedient to hold such an enquiry, his / her decision shall be final.
9. On the receipt of a report under Clause (5) or (6) or a determination by the relevant authority under clause (7) disclosing the occurrence of ragging incidents described in Clause 3(a), (b) and (c) the Principal/ Vice-Chancellor shall direct or order rustication of a student or students for a specific number of years.
10. The Vice-chancellor may in other cases of ragging order or direct that any student or students be expelled or be not for a stated period, admitted to a programme of study in a college, departmental examination for one or more years or that the results of the student or students concerned in the examination or examinations in which they appeared be cancelled.
11. In case any students who have obtained degrees or diplomas of the University of Delhi are found guilty; under this Ordinance, appropriate action will be taken under Statute 15 for withdrawal of degrees or diploma conferred by the University.
12. For the purpose of this Ordinance, abetment to ragging whether by way of any act, practice or incitement of ragging will also amount to ragging.
13. All Institutions within the Delhi University system shall be obligated to carry out instructions / directions issued under this Ordinance, and to give aid assistance to the Vice-Chancellor to achieve the effective implementation of the Ordinance.

**Note: Order of the Vice-Chancellor in pursuance of Ordinance XV-C:** Where incident(s) of ragging are reported to the Vice-Chancellor by any authority under this Ordinance, the students(s) involved in ragging, shall be expelled for a specified term, designated in the order. Non-students involved in reports of ragging will be proceeded with under the criminal law of India; they will also be rendered ineligible for a period of five years from seeking enrolment in any of the institutions of the University of Delhi. Students against whom necessary action is taken under this note, will be given post decisional hearing, with strict adherence to the rules of natural justice.

**2026-27**

**Online application begins: 22<sup>nd</sup> December, 2025**

**Last date for online application: 19<sup>th</sup> January, 2026 (16:00 hrs)**



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